# Green Corridor Property Assessment Clean Energy District

October 7, 2016

# Green Corridor Property Assessment Clean Energy District

5385 N. Nob Hill Road, Sunrise, Florida 33351 Phone: 954-721-8681 - Fax: 954-721-9202

September 30, 2016

**Green Corridor Property Assessment Clean Energy District** 

Dear Board Members:

A meeting of the Board of Green Corridor Property Assessment Clean Energy District is scheduled for October 7, 2016 at 10:00 a.m. at the offices of Ygrene Energy Fund Florida, 3390 Mary Street, Suite 124, Coconut Grove, FL 33133. Following is the advance agenda for this meeting:

- 1. Roll Call
- 2. Audience Comments
- 3. Approval of the Minutes of the July 8, 2016 Meeting
- 4. Appointment of Audit Selection Committee

## **Audit Selection Committee Meeting**

- A. Opening Audit Selection Committee Meeting
- B. Roll Call
- C. Ratification of Criteria for Evaluation
- D. Ratification of RFP
- E. Ranking of Respondents to the RFP
- F. Adjournment
- 5. Selection of Audit Firms
- 6. Consideration of Amendment to GMS Contract
- 7. Staff Reports
  - A. Third Party Administrator
  - B. Attorney
  - C. Manager
- 8. Board Members Requests
- 9. Financial Reports
  - A. Summary of Invoices
  - B. Balance Sheet
- 10. Adjournment

Enclosed for your review is a copy of the minutes of the July 8, 2016 meeting.

The fourth order of business is appointment of an audit selection committee. At this time, we will choose a committee, and then hold the audit selection committee meeting to discuss and rank the respondents to the RFP.

The fifth order of business is selection of audit firms. After the audit selection committee meeting concludes, we will select an auditing firm to perform the audit for fiscal years ending September 30, 2016 through September 30, 2020.

The sixth order of business is consideration of amendment to GMS contract; a copy of which is enclosed.

The seventh order of business is staff reports. Enclosed is a copy of the third party administrator's report.

The financials are also enclosed for your review. The balance of the agenda is routine in nature and staff will present their reports at the meeting. Any additional documentation will be provided under separate cover or presented at the meeting. If you have any questions, please contact me.

Sincerely,

Paul Winkeljohn

Manager

CC: Chad Friedman Joe Spector Gary Held

## MINUTES OF MEETING GREEN CORRIDOR PACE DISTRICT

A meeting of the Board of Directors of the Green Corridor PACE District was held on Friday, July 8, 2016 at 10:00 a.m., at the offices of Ygrene Energy Fund Florida, 3390 Mary Street, Suite 124, Coconut Grove, Florida.

Present and constituting a quorum were:

Mayor Cindy Lerner

Pinecrest - Chairperson

Mayor Philip Stoddard

South Miami Coral Gables

Commissioner Vince Lago

Miami

Mayor Tomas Regalado Commissioner Herta Holly

Miami Shores

Mayor Peggy Bell

Cutler Bay

Also present were:

Chad Friedman, Esq.

District Counsel

Joe Spector

Ygrene Energy Fund Florida, LLC

Jeff DeCarlo

**Bond Counsel** 

Gary Held

Gary Held, Attorney at Law

Paul Winkeljohn

Executive Director/District Manager

## FIRST ORDER OF BUSINESS

## Roll Call

Mayor Lerner called the meeting to order and Mr. Winkeljohn called the roll and stated we have a quorum.

## SECOND ORDER OF BUSINESS

## **Audience Comments**

Mayor Lerner introduced the first item on the agenda which was audience comments, and stated there were no additional audience members present at the meeting.

## THIRD ORDER OF BUSINESS

Approval of the Minutes of the June 13, 2016 Meeting

Mayor Lerner moved to the next item which was the approval of the minutes of June 13, 2016 meeting and asked if everybody had reviewed them and asked for any edits or changes. There not being any changes Mayor Lerner asked for a motion to approve the minutes.

On MOTION by Commissioner Holly seconded by Commissioner Lago with all in favor, the Minutes of the June 13, 2016 Meeting were approved.

## FOURTH ORDER OF BUSINESS

Consideration of Resolution #2016-10 Authorizing the Execution of a First Amended Agreement to the Third Party Administer

- A. Memorandum
- **B.** Resolution #2016-10
- C. Agreement
- D. Program Guidelines

Mayor Lerner introduced the next item, resolution #2016-10 authorizing the execution of a first amended agreement to the third party administrator.

Mr. Winkeljohn introduced Mr. Gary Held, who was specifically retained for the purpose of this item.

Mr. Held gave a brief description of his professional background and then went on to explain the memorandum to the board members which identified the primary changes between the proposed agreement and the existing agreement. He also stated that there was one omission which was paragraph 9 which should have been part of the memo and was related to the non-discrimination clause which was amended to extend to the program participants, and not just employees of Ygrene and the administrator. Mr. Held stated that resolution #2016-10, the agreement and the program guidelines were included in the agenda as backup to the memorandum and asked the board if they would like any further explanation of the related documents.

Mayor Lerner asked if there were any specific questions from the board.

Mayor Stoddard asked a question relating to the agreement and the reference of the District's program trustee, specifically what the definition of that term meant. (At this point a brief discussion took place relating to the duties of the trustee indicating that it is actually a "bond" trustee and not a "program" trustee)

Mayor Lerner asked again for any other questions, there were none. She then asked if there were any substantive changes from the original document and also asked about paragraph 11, indemnification,

Mr. Held stated there were some other changes but basically his intent was to prove the District's relationship by adding more protections such as adding some additional disclosure conflict of interest rules that extended to the individual members of the District board.

Mr. Winkeljohn stated in relationship to substantive changes what he looked at was business rules, and commented that the same business rules which were practiced under did not change, which was a key point.

Hearing no further questions or comments, Mayor Lerner asked for a motion to approve the agreement as amended.

On MOTION by Mayor Stoddard seconded by Commissioner Lago with all in favor, the First Amended Agreement to the Third Party Administrator as amended was approved.

Mayor Lerner then asked for a motion to approve resolution #2016-10 with the indicated change as discussed at the meeting.

On MOTION by Mayor Stoddard seconded by Commissioner Lago with all in favor, Resolution #2016-10 with the indicated change as stated on the record was approved.

## FIFTH ORDER OF BUSINESS

# Authorization to Open a State Board Account

Mr. Winkeljohn introduced item No. 5, and stated that it was part of the financial rollout that he's been working on. He went on to say that using the state board account

is what is authorized for many Districts recognized throughout the state, and is the only one that is authorized by the State of Florida. Mr. Winkeljohn also stated that it's basically like a savings account and is fully insured.

Mayor Lerner then asked for a motion from the board authorizing that the account to be opened.

On MOTION by Mayor Bell seconded by Commissioner Lago with all in favor, authorizing staff to open a State Board account was approved.

Mayor Regalado made a comment advocating for Amendment 4 coming up in the August 30th election, stating there is an interesting amendment coming up in November that was crafted by FPL and it leaves everything as it is, but Amendment 4 would allow people with solar panels not to pay more taxes because their property values will not go up. Mayor Regalado then asked as a group or individually to advocate for this public opinion.

Mayor Lerner deferred the comment to District counsel.

Mr. Friedman stated that he would look it up, but stated that he was sure that Green Corridor was considered a local government, and are governed by the same rules as cities are with the state law that was passed a few years ago that said we can't provide funds towards a particular ballot question, but there may be another alternative.

Mayor Regalado stated that he was not actually talking about funds, but just a resolution, that the District counsel send as a press release to the media saying that Green Corridor members approve of Amendment 4.

Mr. Friedman stated that would not be a problem, if the board members wanted to adopt a resolution stating that Green Corridor supports Amendment 4 and then opposes whatever the one in November is, then that's fine.

Commissioner Lago stated that Mayor Regalado's comments were on point, but there may be one missing point, which is that a lot of people are not educated in reference to what's actually occurring. So what needs to be done besides approving the resolution, would be to put a very simple blurb together, so it's plain to the people why they need to advocate it and support Amendment 4. Commissioner Lago also stated that the City of Coral Gables has a scheduled meeting next week with 8 firms they've researched over the last 5 years that have installed solar panels, subcontractors and contractors in the City of Coral Gables. One of the points of that meeting is to explain the processes that are in place for them to get involved with this campaign and really get out there in the community because they deal with a lot more people on a daily basis. So I think we need to include something very specific and clean that explains that in the resolution, I think that would be very beneficial because it is confusing to people.

(At this point a lengthy discussion took place between the Board members relating to Solar Power and Amendment 4)

Mayor Regalado commented that he agreed with Commissioner Lago about having a joint press conference, and doing a press release. He also stated that the board should pass a resolution and have it drafted so it could be sent to the media to put a "bug" in people's ear to say, let's do something about this.

Mayor Bell asked District counsel if he could write up something for the board.

Mr. Friedman, District Counsel stated he would do that and commented that he was already starting to formulate the resolution from the current discussion. He then recited to the board what he had started to create for the resolution in support of Amendment 4 on the August 30, 2016 general election ballot.

Mr. Winkeljohn then asked for a motion for District counsel to draft resolution #2016-11 as a result of the Amendment 4 discussion.

On MOTION by Mayor Regalado seconded by Commissioner Holly with all in favor, authorizing District Counsel to draft resolution #2016-11 in support of Amendment 4 was approved.

## SIXTH ORDER OF BUSINESS

## **Staff Reports**

## A. Third Party Administrator

Mayor Lerner introduced the next item of staff reports and deferred to Mr. Spector for his monthly report.

Mr. Spector discussed a couple of items that were not on the agenda before he gave his update on his monthly report to the board. Mr. Spector stated that a small little town named Inglis, Florida voted to join the program, which is outside of the approved tri-county area in Levy County and has a population of approximately 1,000 people. Mr. Spector also commented that many people in Inglis have already started calling to find out about the program and are extremely excited about it. He also stated that perhaps the board would like to vote on having this town join the program either by resolution or by whatever mechanism needs to take place to authorize them to be in the program.

Mr. Winkeljohn stated it would just be a motion authorizing that execution which would be sufficient.

Mr. Spector concurred with that statement and commented that they had already signed a contract, and their mayor signed it as well.

On MOTION by Mayor Bell seconded by Commissioner Lago with all in favor, authorizing staff to proceed with the execution of a contract with Inglis, Florida from Levy County join the Ygrene program as stated on the record was approved.

Mr. Spector's second item was to give an update on who has recently joined the program stating that Broward County had passed it for the entire county, and that Coconut Creek, Lighthouse Point, Oakland Park, Cooper City and Weston had all joined in the past week, and that Sunrise and Plantation were on the agenda. Unfortunately, they were still struggling with the Miami-Dade County cities but believed it was a done deal at this point since Miami-Dade County passed an ordinance 90 days ago and gave staff 90 days to enter into an agreement with the District. Mr. Spector stated that they are trying to make it happen, and that it will be a big milestone if it does happen and a good use of the resolution to help push it.

(At this point there was a lengthy discussion with comments and questions related to this item from the Board, District Counsel and Mr. Spector)

Mr. Winkeljohn asked if it was necessary to forward to items No. 8 and 9 to see if Mr. Spector needed action on those items today.

Mr. Spector stated that item No. 9 didn't need action, it was just for informational purposes, and stated to the board that the county was requiring Ygrene as the administrator to enter into a separate agreement with the county to indemnify the county. Then item No. 8, Mr. Spector commented that he believed there was a general consensus of the board to move forward with the county agreement but just needed to deal with the indemnification issue.

Mr. Winkeljohn concurred and no more action was needed at this point.

Mr. Spector then proceeded to give his monthly presentation to the board regarding the status of the program, all the numbers and percentages of the applications, and the dollar amounts.

## **B.** Attorney

Mr. Winkeljohn asked Mr. Friedman if he had any report for the board this month.

Mr. Friedman commented he had nothing to report.

## C. Manager

Mr. Winkeljohn stated under the manager's report he informed the board about what would be coming up for the District and stated that whenever they had the fall meeting, the agenda items that would need to be tackled would be to select an auditor, and also to bring back the management contract which is an annual contract, that would need to be renewed reflecting any changes, which may include a percentage of the contract amount with a cap, or perhaps \$1.00 per contract which covers the same cost, and any feedback from the board would be welcomed on that particular issue.

## SEVENTH ORDER OF BUSINESS

## **Board Members Requests**

Mayor Lerner asked the board members for any requests. There were no requests at this time. Mayor Lerner commented that the board would need to make a final decision on the date, time and place for the press conference as discussed earlier at this meeting. After input from a few of the board members on their availability it was decided that Mr. Winkeljohn would circulate some dates to the board to coordinate the date.

## **EIGHTH ORDER OF BUSINESS**

Consideration of Agreement between Green Corridor Property Assessment Clean Energy (PACE) District and Miami-Dade County

This item was discussed earlier at this meeting.

## NINTH ORDER OF BUSINESS

Consideration of Agreement between Ygrene, as Administrator of Green Corridor Property Assessment Clean Energy District and Miami-Dade County

This item was discussed earlier at this meeting.

## **TENTH ORDER OF BUSINESS**

Adjournment

Mayor Lerner motioned to adjourn the meeting.

On MOTION by Mayor Lerner seconded by Mayor Bell with all in favor, the Meeting was adjourned.

	,
Secretary / Assistant Secretary	Chairman / Vice Chairman

## GREEN CORRIDOR P.A.C.E. DISTRICT

Audit Proposals - Fiscal Years 2016, 2017, 2018, 2019 and 2020

Ranking Scale		Ability of Personnel	Proposer's Experience	Understanding Scope of Work	Ability to Furnish the Require Services	Price	TOTAL
Maximum Points		20	20	20	20	20	100
	FEE	_					

	FEE					
Berger, Toombs, Elam. Gaines & Frank	\$3,750	T				
Fort Pierce	\$3,750					
	\$3,750					
	\$3,975					
\$19,350	\$4,125					
Carr, Riggs & Ingram	\$4,000					
Miramar Beach	\$4,000					
	\$4,000				1	
	\$4,000					
\$20,000	\$4,000					
Grau & Associates	\$3,000					
Boca Raton	\$3,100					
	\$3,200			}		
	\$3,300					ļ
\$16,000	\$3,400					
McDirmit Davis	\$4,000					
Orlando	\$4,100					ļ
** Included quotes for quarterly reports for	\$4,200					
additional fee	\$4,300					
\$21,000	\$4,400	l		1	1 .	

#### **Auditor Selection Evaluation Criteria:**

#### 1. Ability of Personnel

#### 20 Points

E.g. geographic locations of firm's headquarters or permanent office in relation to the project; capabilities and experience of key personnel; present ability to manage this project; evaluation of existing work load; proposed staffing levels, etc.

### 2. Proposer's Experience

#### 20 Points

E.g. past record and experience of the Proposer in similar projects; volume of work previously performed by the firm; past performance for other Community Development Districts in other contracts; character, integrity, reputation of respondent, etc.

#### 3. Understanding of Scope of Work

#### 20 Points

Extent to which the proposal demonstrates an understanding of the Districts needs for the services requested.

#### 4. Ability to Furnish the Required Services

#### 20 Points

Extent to which the proposal demonstrates the adequacy of Proposer's financial resources and stability as a business entity necessary to complete the services required. E.g. the existence of any natural disaster plan for business operations.

#### 5. Price

#### 20 Points

Points will be awarded based upon the price bid for the rendering of the services and reasonableness of the price to the services.

# GREEN CORRIDOR P.A.C.E. DISTRICT PROPOSAL FOR AUDIT SERVICES

## PROPOSED BY:

Berger, Toombs, Elam, Gaines & Frank
CERTIFIED PUBLIC ACCOUNTANTS, PL

600 Citrus Avenue, Suite 200 Fort Pierce, Florida 34950

(772) 461-6120

## **CONTACT PERSON:**

J. W. Gaines, CPA, Director

DATE OF PROPOSAL:

September 22, 2016

			Corp. Acres political acres
			THE THE COMPANY OF A PARKET
			p
			and a supplied to the supplied of the supplied
			·
4			
			Add to the second
			1000
			d a compression
			and the second s
,			,
	•		

## TABLE OF CONTENTS

DESC	RIPTION OF SECTION	PAGE
A.	Letter of Transmittal	1-2
В.	Profile of the Proposer	
	Description and History of Audit Firm	3
	Professional Staff Resources	4-5
	Ability to Furnish the Required Services	5
	Arbitrage Rebate Services	6
C.	Governmental Auditing Experience	7-13
. D.	Fee Schedule	14
E.	Scope of Work to be Performed	14
F.	Resumes	15-29
G.	Peer Review Letter	30
H.	Additional Documents Required	
	Notice of Request for Proposal	31
	Instructions to Proposers	32-33
	Evaluation Criteria Sheet	34



Certified Public Accountants I

600 Citrus Avenue Suite 200 Fort Pierce, Florida 34950

772/461-6120 // 461-1155 FAX: 772/468-9278

September 22, 2016

Green Corridor P.A.C.E. District Attn: District Manager 5385 N Nob Hill Road Sunrise, FL 33351

Thank you very much for the opportunity to present our professional credentials to provide audit services for Green Corridor P.A.C.E. District.

Berger, Toombs, Elam, Gaines & Frank, Certified Public Accountants PL has assembled a team of governmental and nonprofit specialists second to none to serve our clients. Our firm has the necessary qualifications and experience to serve as the independent auditors for Green Corridor P.A.C.E. District. We will provide you with top quality, responsive service.

#### Experience

Berger, Toombs, Elam, Gaines & Frank, Certified Public Accountants PL is a recognized leader in providing services to governmental and nonprofit agencies throughout Florida. We have been the independent auditors for a number of local governmental agencies and through our experience in performing their audits, we have been able to increase our audit efficiency and; therefore, reduce costs. We have continually passed this cost savings on to our clients and will continue to do so in the future. As a result of our experience and expertise, we have developed an effective and efficient audit approach designed to meet or exceed the performance specifications in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States and the standards for financial and compliance audits. We will conduct the audit in accordance with auditing standards generally accepted in the United States of America; "Government Auditing Standards" issued by the Comptroller General of the United States; the provisions of the Single Audit Act, Subpart F of Title 2 US Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards. OMB Circular A-133, "Audits of States, Local Government, and Nonprofit Organizations", with minimal disruption to your operations. Our firm has frequent technical updates to keep our personnel informed and up-to-date on all changes that are occurring within the industry.



Green Corridor P.A.C.E. District September 22, 2016

To facilitate your evaluation of our qualifications and experience, we have arranged this proposal to include a resume of our firm, including our available staff, our extensive prior governmental and nonprofit auditing experience and clients to be contacted.

You need a firm that will provide an efficient, cost-effective, high-quality audit within critical time constraints. You need a firm with the prerequisite governmental and nonprofit experience to perform your audit according to stringent legal and regulatory requirements, a firm that understands the complex nature of community development districts and their unique compliance requirements. You need a firm with recognized governmental and nonprofit specialists within the finance and governmental communities. And, certainly, you need a firm that will provide you with valuable feedback to enhance your current and future operations. Berger, Toombs, Elam, Gaines & Frank, Certified Public Accountants PL is that firm. J. W. Gaines is the person authorized to make representations for the firm.

Thank you again for the opportunity to submit this proposal to Green Corridor P.A.C.E. District.

Very truly yours,

Berger, Toombs, Elam, Gaines & Frank

Certified Public Accountants PL

Fort Pierce, Florida

## PROFILE OF THE PROPOSER

## **Description and History of Audit Firm**

Berger, Toombs, Elam, Gaines & Frank, Certified Public Accountants PL is a Treasure Coast public accounting firm, which qualifies as a small business firm, as established by the Small Business Administration (13 CFR 121.38), with offices in Fort Pierce and Stuart. We are a member of the Florida Institute of Certified Public Accountants and the American Institute of Certified Public Accountants. The firm was formed from the merger of Edwards, Berger, Harris & Company (originated in 1972) and McAlpin, Curtis & Associates (originated in 1949). J. W. Gaines and Associates (originated in 1979) merged with the firm in 2004. Our tremendous growth rate experienced over the last 67 years is directly attributable to the firm's unrelenting dedication to providing the highest quality, responsive professional services attainable to its clients.

We are a member of the Private Companies Practice Section (PCPS) of the American Institute of Certified Public Accountants (AICPA) to assure we meet the highest standards. Membership in this practice section requires that our firm meet more stringent standards than standard AICPA membership. These rigorous requirements include the requirement of a triennial peer review of our firm's auditing and accounting practice and annual Continuing Professional Education (CPE) for all accounting staff (whether CPA or non-CPA). For standard AICPA membership, only a quality review is required and only CPAs must meet CPE requirements.

We are also a member of the Government Audit Quality Center ("the Center") of the American Institute of Certified Public Accountants to assure the quality of our government audits. Membership in the Center, which is voluntary, requires our firm to comply with additional standards to promote the quality of government audits.

We have been extensively involved in serving local government entities with professional accounting, auditing and consulting services throughout the entire 63 year history of our firm. Our substantial experience over the years makes us uniquely qualified to provide accounting, auditing, and consulting services to these clients. We are a recognized leader in providing services to governmental and nonprofit agencies on the Treasure Coast and in Central and South Florida, with extensive experience in auditing community development districts and water control districts. We were the independent auditors of the City of Fort Pierce for over 37 years and currently, we are the independent auditors for St. Lucie County since 2002, and for 32 of the 37 years that the county has been audited by CPA firms. Additionally, we have performed audits of the City of Stuart, the City of Vero Beach, St. Lucie County, Indian River County and Martin County. We also presently audit over 50 Community Development Districts throughout Florida.

Our firm was founded on the belief that we are better able to respond to our clients needs through education, experience, independence, quality control, and personal service. Our firm's commitment to quality is reflected in our endeavor of professional excellence via continuing education, the use of the latest computer technology, professional membership in PCPS and peer review.

We believe our approach to audit engagements, intelligence and innovation teamed with sound professional judgment enables us to explore new concepts while remaining sensitive to the fundamental need for practical solutions. We take pride in giving you the assurance that the personal assistance you receive comes from years of advanced training, technical experience and financial acumen.

## **Professional Staff Resources**

Berger, Toombs, Elam, Gaines & Frank, Certified Public Accountants PL has a total of 26 professional and administrative staff (including 11 professional staff with extensive experience servicing government entities). The work will be performed out of our Fort Pierce office with a proposed staff of one senior accountant and one or two staff accountants supervised by an audit manager and audit partner. With the exception of the directors of the firm's offices, the professional staff is not specifically assigned to any of our individual offices. The professional and administrative staff resources available to you through Berger, Toombs, Elam, Gaines & Frank, Certified Public Accountants PL are as follows:

	<u>I otal</u>
Partners/Directors (CPA's)	5
Principals (CPA)	1
Managers (CPA)	1
Senior/Supervisor Accountants (CPA)	1
Staff Accountants (2 CPAs)	9
Computer Specialist	1
Paraprofessional	6
Administrative	_3
Total – all personnel	27

Following is a brief description of each employee classification:

**Staff Accountant** – Staff accountants work directly under the constant supervision of the auditor-in-charge and, are responsible for the various testing of documents, account analysis and any other duties as his/her supervisor believes appropriate. Minimum qualification for a staff accountant is graduation from an accredited university or college with a master's degree in accounting or equivalent.

**Senior Accountant** – A senior accountant must possess all the qualifications of the staff accountant, in addition to being able to draft the necessary reports and financial statements, and supervise other staff accountants when necessary.

**Managers** – A manager must possess the qualifications of the senior accountant, plus be able to work without extensive supervision from the auditor-in-charge. The manager should be able to draft audit reports from start to finish and to supervise the audit team, if necessary.

**Principal** – A principal is a partner/director in training. He has been a manager for several years and possesses the technical skills to act as the auditor –in-charge. A principal has no financial interest in the firm.

**Partner/Director** – The director has extensive governmental auditing experience and acts as the auditor-in-charge. Directors have a financial interest in the firm.

## **Professional Staff Resources (Continued)**

Independence – Independence of the public accounting firm, with respect to the audit client, is the foundation from which the public gains its trust in the opinion issued by the public accounting firm at the end of the audit process. This independence must be in appearance as well as in fact. The public must perceive that the accounting firm is independent of the audit entity to insure that nothing would compromise the opinion issued by the public accounting firm. Berger, Toombs, Elam, Gaines & Frank, Certified Public Accountants PL is independent of Green Corridor P.A.C.E. District, including its elected officials and related parties, at the date of this proposal, as defined by the following rules, regulations, and standards:

AuSection 220 – Statements on Auditing Standards issued by the American Institute of Certified Public Accountants;

ET Sections 101 and 102 – Code of Professional Conduct of the American Institute of Certified Public Accountants;

Chapter 21A-1, Florida Administrative Code;

Section 473.315, Florida Statutes; and,

Government Auditing Standards, issued by the Comptroller General of the United States.

On an annual basis, all members of the firm are required to confirm, in writing, that they have no personal or financial relationships or holding that would impair their independence with regard to the firm's clients.

Independence is a hallmark of our profession. We encourage our staff to use professional judgment in situations where our independence could be impaired or the perception of a conflict of interest might exist. In the governmental sector, public perception is as important as professional standards. Therefore, the utmost care must be exercised by independent auditors in the performance of their duties.

## Ability to Furnish the Required Services

As previously noted in the Profile of the Proposer section of this document, our firm has been in existence for over 67 years. We have provided audit services to some clients for over 30 years continually. Our firm is insured against physical loss through commercial insurance and we also carry liability insurance. The majority of our audit documentation is stored electronically, both on our office network and on each employee laptop or computer assigned to each specific job. Our office computer network is backed up on tape, so in the event of a total equipment loss, we can restore all data as soon as replacement equipment is acquired. In addition, our field laptop computers carry the same data and can be used in the event of emergency with virtually no delay in completing the required services. As evidence of our stability, we were able to resume business after the 2004 hurricanes within one week after the first hurricane and within three days after the second.

## ADDITIONAL SERVICES PROVIDED

## **Arbitrage Rebate Services**

Berger, Toombs, Elam, Gaines & Frank, Certified Public Accountants PL also provides arbitrage rebate compliance and related services to governmental issuers. The Tax Reform Act of 1986 requires issuers of most tax-exempt obligations to pay (i.e., "rebate") to the United States government any arbitrage profits. Arbitrage profits are earnings on the investment of bond proceeds and certain other monies in excess of what would have been earned had such monies been invested at a yield equal to the yield on the bonds.

Federal tax law requires that interim rebate calculations and payments are due at the end of every fifth bond year. Final payment is required upon redemption of the bonds. More frequent calculations may be deemed advisable by an issuer's auditor, trustee or bond counsel or to assure that accurate and current records are available. These more frequent requirements are usually contained in the Arbitrage or Rebate Certificate with respect to the bonds.

Our firm performs a comprehensive rebate analysis and includes the following:

- Verifying that the issue is subject to rebate;
- Calculating the bond yield;
- Identifying, and separately accounting for, all "Gross Proceeds" (as that term is defined in the Code) of the bond issue, including those requiring analysis due to "transferred proceeds" and/or "commingled funds" circumstances;
- Determining what general and/or elective options are available to Gross proceeds of the issue;
- Calculating the issue's excess investment earning (rebate liability), if any;
- Delivering appropriate documentation to support all calculations;
- Providing an executive summary identifying the methodology employed, major assumptions, conclusions, and any other recommendations for changes in recordkeeping and investment policies;
- Assisting as necessary in the event of an Internal Revenue Service inquiry, and,
- Consulting with issue staff, as necessary, regarding arbitrage related matters.

## **GOVERNMENTAL AUDITING EXPERIENCE**

Berger, Toombs, Elam, Gaines & Frank, Certified Public Accountants PL has been practicing public accounting in Florida for 65 years. Our success over the years has been the result of a strong commitment to providing personalized quality service to our clients.

The current members of our firm have performed audits of over 350 community development districts, and over 900 audits of municipalities, counties and other governmental entities such as the City of Fort Pierce and St. Lucie County.

Our firm provides a variety of accounting, auditing, tax litigation support, and consulting services. Some of the professional accounting, auditing and management consulting services that are provided by our firm are listed below:

- Performance of annual financial and compliance audits, including Single Audits of state and federal financial assistance programs, under both OMB A-133 audit criteria and the Single Audit Act Amendments of 1996;
- Performance of special compliance audits to ascertain compliance with the applicable local, state and federal laws and regulations;
- Issuance of comfort letters and consent letters in conjunction with the issuance of taxexempt debt obligations, including compiling financial data and interim period financial statement reviews;
- Calculation of estimated and actual federal arbitrage rebates;
- Assistance in compiling historical financial data for first-time and supplemental submissions for GFOA Certificate of Achievement for Excellence in Financial Reporting;
- Preparation of indirect cost allocation systems in accordance with Federal and State regulatory requirements;
- Providing human resource and employee benefit consulting;
- Performance of automation feasibility studies and disaster recovery plans;
- Performance feasibility studies concerning major fixed asset acquisitions and utility plant expansion plans (including electric, water, pollution control, and sanitation utilities); and
- Assistance in litigation, including testimony in civil and criminal court.
- Assist clients who utilize QuickBooks software with their software needs. Our Certified QuickBooks Advisor has undergone extensive training through QuickBooks and has passed several exams to attain this Certification.

## **Continuing Professional Education**

All members of the governmental audit staff of our firm, and audit team members assigned to this engagement, are in compliance with the Continuing Professional Education (CPE) requirements set forth in Government Auditing Standards issued by the Comptroller General of the United States. In addition, our firm is in compliance with the applicable provisions of the Florida Statutes that require CPA's to have met certain CPE requirements prior to proposing on governmental audit engagements.

## GOVERNMENTAL AUDITING EXPERIENCE (CONTINUED)

The audit team has extensive experience in performing governmental audits and is exposed to intensive and continuing concentration on these types of audits. Due to the total number of governmental audits our team performs, each member of our governmental staff must understand and be able to perform several types of governmental audits. It is our objective to provide each professional employee fifty hours or more of comprehensive continuing professional education each year. This is accomplished through attending seminars throughout Florida and is reinforced through in-house training.

Our firm has made a steadfast commitment to professional education. Our active attendance and participation in continuing professional education is a major part of our objective to obtain the most recent knowledge on issues which are of importance to our clients. We are growing on the reputation for work that our firm is providing today.

## Quality Control Program

Quality control requires continuing commitment to professional excellence. Berger, Toombs, Elam, Gaines & Frank, Certified Public Accountants PL is formally dedicated to that commitment.

To ensure maintaining the standards of working excellence required by our firm, we joined the Private Companies Practice Section (PCPS) of the American Institute of Certified Public Accountants (AICPA). To be a participating member firm of this practice section, a firm must obtain an independent Peer Review of its quality control policies and procedures to ascertain the firm's compliance with existing auditing standards on the applicable engagements.

The scope of the Peer Review is comprehensive in that it specifically reviews the following quality control policies and procedures of the participating firm:

- Professional, economic, and administrative independence;
- Assignment of professional personnel to engagements;
- Consultation on technical matters;
- Supervision of engagement personnel;
- Hiring and employment of personnel;
- Professional development;
- Advancement:
- Acceptance and continuation of clients; and,
- Inspection and review system.

We believe that our commitment to the program is rewarding not only to our firm, but primarily to our clients.

The external independent Peer Review of the elements of our quality control policies and procedures performed by an independent certified public accountant, approved by the PCPS of the AICPA, provides you with the assurance that we continue to conform to standards of the profession in the conduct of our accounting and auditing practice.

## GOVERNMENTAL AUDITING EXPERIENCE (CONTINUED)

Our firm has completed successive Peer Reviews. These reviews included a representative sample of our firm's local governmental auditing engagements. As a result of these reviews, our firm obtained an unqualified opinion on our quality control program and work procedures. On page 30 is a copy of our most recent Peer Review report. It should be noted that we received an unqualified report.

Our firm has never had any disciplinary actions by state regulatory bodies or professional organizations.

As our firm performs approximately seventy five audits each year that are reviewed by federal, state or local entities, we are constantly dealing with questions from these entities about our audits. We are pleased to say that any questions that have been raised were minor issues and were easily resolved without re-issuing any reports.

## Certificate of Achievement for Excellence in Financial Reporting (CAFR)

We are proud and honored to have been involved with the City of Fort Pierce and the Fort Pierce Utilities Authority when they received their first Certificates of Achievement for Excellence in Financial Reporting for the fiscal years ended September 30, 1988 and 1994, respectively. We were also instrumental in the City of Stuart receiving the award, in our first year of performing their audit, for the year ended September 30, 1999. We are equally proud of the fact that the City of Fort Pierce and the Fort Pierce Utilities Authority have received this highest honor in governmental financial reporting for each subsequent fiscal year to the present.

We also assisted St. Lucie County, Florida for the year ended September 30, 2003, in preparing their first Comprehensive Annual Financial Report, and St. Lucie County has received their Certificate of Achievement for Excellence in Financial Reporting every year since.

As continued commitment to insuring that we are providing the highest level of experience, we have had at least one employee of our firm serve on the GFOA – Special Review Committee since the mid-1980s. This committee is made up of selective Certified Public Accountants throughout the United States who have demonstrated their high level of knowledge and expertise in governmental accounting. Each committee member attends a special review meeting at the Annual GFOA Conference. At this meeting, the committee reports on the Certificate of Achievement Program's most recent results, future goals, and common reporting deficiencies.

Our firm is also a member of Governmental Audit Quality Center (GAQC), a voluntary membership center for CPA firms that perform governmental audits. This center promotes the quality of governmental audits.

We feel that our previous experience in assisting the City of Fort Pierce, the Fort Pierce Utilities Authority and St. Lucie County obtain their first CAFRs, and the City of Stuart in continuing to receive a CAFR and our firm's continued involvement with the GFOA, and the CAFR review committee make us a valued asset for any client in the field of governmental financial reporting.

#### FEE SCHEDULE

We propose the fee for our audit services described below to be \$3,750 for the years ended September 30, 2016, 2017 and 2018, \$3,975 for the year ended September 30, 2019, and \$4,125 for the year ended September 30, 2020. These fees are contingent upon the financial records and accounting systems of Green Corridor P.A.C.E. District being "audit ready". If we discover that additional preparation work or subsidiary schedules are needed, we will consult with your authorized representative. We can assist with this additional work at our standard rates should you desire.

#### SCOPE OF WORK TO BE PERFORMED

If selected as the District's auditors, we will perform a financial and compliance audit in accordance with Section 11.45, Florida Statutes, in order to express an opinion on an annual basis on the financial statements of Green Corridor P.A.C.E. District as of September 30, 2016, 2017 and 2018. The audits will be performed to the extent necessary to express an opinion on the fairness in all material respects with which the financial statements present the financial position, results of operations and changes in financial position in conformity with generally accepted accounting principles and to determine whether, for selected transactions, operations are properly conducted in accordance with legal and regulatory requirements. Reportable conditions that are also material weaknesses shall be identified as such in the Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters. Other (non-reportable) conditions discovered during the course of the audit will be reported in a separate letter to management, which will be referred to in the Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters.

Our audit will be performed in accordance with standards for financial and compliance audits contained in *Government Auditing Standards*, as well as in compliance with rules and regulations of audits of special districts as set forth by the State Auditor General in Chapter 10.550, Local Governmental Entity Audits, and other relevant federal, state and county orders, statutes, ordinances, charter, resolutions, bond covenants, Administrative Code and procedures, or rules and regulations which may pertain to the work required in the engagement.

The primary purpose of our audit will be to express an opinion on the financial statements discussed above. It should be noted that such audits are subject to the inherent risk that errors or irregularities may not be detected. However, if conditions are discovered which lead to the belief that material errors, defalcations or other irregularities may exist or if other circumstances are encountered that require extended services, we will promptly notify the appropriate individual.

## **Personnel Qualifications and Experience**

## J. W. Gaines, CPA, CITP

Director - 36 years

#### Education

♦ Stetson University, B.B.A. – Accounting

## Registrations

♦ Certified Public Accountant – State of Florida, State Board of Accountancy

◆ Certified Information Technology Professional (CITP) – American Institute of Certified Public Accountants

## **Professional Affiliations/Community Service**

- Member of the American and Florida Institutes of Certified Public Accountants
- ♦ Affiliate member Government Finance Officers Association
- ◆ Past President, Vice President-Campaign Chairman, Vice President and Board Member of United Way of St. Lucie County, 1989 - 1994
- Past President, President Elect, Secretary and Treasurer of the Treasure Coast Chapter of the Florida Institute of Certified Public Accountants, 1988 - 1991
- Past President of Ft. Pierce Kiwanis Club, 1994 95, Member/Board Member since 1982
- ♦ Past President, Vice President and Treasurer of St. Lucie County Chapter of the American Cancer Society, 1980 -1986
- ♦ Member of the St. Lucie County Chamber of Commerce, Member Board of Directors, Treasurer, September 2002 - 2006, Chairman Elect 2007, Chairman 2008, Past Chairman 2009
- ♦ Member Lawnwood Regional Medical Center Board of Trustees, 2000 Present, Chairman 2013 - Present
- ♦ Member of St. Lucie County Citizens Budget Committee, 2001 2002
- ♦ Member of Ft. Pierce Citizens Budget Advisory Committee, 2010 2011
- ♦ Member of Ft. Pierce Civil Service Appeals Board, 2013 Present

## **Professional Experience**

- ♦ Miles Grant Development/Country Club Stuart, Florida, July 1975 October 1976
- State Auditor General's Office Public Accounts Auditor November 1976 through September 1979
- Director Berger, Toombs, Elam, Gaines & Frank, Certified Public Accountants PL, responsible for numerous government and nonprofit audits.
- Over 30 years experience in all phases of public accounting and auditing experience, with a concentration in financial and compliance audits. Mr. Gaines has been involved in all phases of the audits listed on the preceding pages.

## Personnel Qualifications and Experience

J. W. Gaines, CPA, CITP (Continued)
Director

**Continuing Professional Education** 

♦ Has participated in numerous continuing professional education courses provided by nationally recognized sponsors over the last two years to keep abreast of the latest developments in accounting and auditing such as:

Governmental Accounting Report and Audit Update

Analytical Procedures, FICPA

Annual Update for Accountants and Auditors

Single Audit Sampling and Other Considerations

## Personnel Qualifications and Experience

## David S. McGuire, CPA, CITP

Accounting and Audit Principal – 9 years Accounting and Audit Manager – 7 years Staff Accountant – 11 years

#### Education

University of Central Florida, B.A. – Accounting

Barry University – Master of Professional Accountancy

## Registrations

◆ Certified Public Accountant – State of Florida, State Board of Accountancy

 Certified Information Technology Professional (CITP) — American Institute of Certified Public Accountants

## **Professional Affiliations/Community Service**

- ♦ Member of the American and Florida Institutes of Certified Public Accountants
- ◆ Associate Member, Florida Government Finance Office Associates
- ♦ Assistant Coach St. Lucie County Youth Football Organization (1994 2005)
- ♦ Assistant Coach Greater Port St. Lucie Football League, Inc. (2006 2010)
- ♦ Board Member Greater Port St. Lucie Football League, Inc. (2011 present)
- Treasurer, AIDS Research and Treatment Center of the Treasure Coast, Inc. (2000 2003)
- ♦ Board Member/Treasurer, North Treasure Coast Chapter, American Red Cross (2004 – 2010)
- ♦ Member/Board Member of Port St. Lucie Kiwanis (1994 2001)
- President (2014/15) of Sunrise Kiwanis of Fort Pierce (2004 present)
- St. Lucie District School Board Superintendent Search Committee (2013 present)

## **Professional Experience**

- Twenty four years public accounting experience with an emphasis on nonprofit and governmental organizations.
- ♦ Audit Manager in-charge on a variety of audit and review engagements within several industries, including the following government and nonprofit organizations:

St. Lucie County, Florida

19<sup>th</sup> Circuit Office of Medical Examiner

Troup Indiantown Water Control District

Exchange Club Center for the Prevention of Child Abuse, Inc.

Healthy Kids of St. Lucie County

Mustard Seed Ministries of Ft. Pierce, Inc.

Reaching Our Community Kids, Inc.

Reaching Our Community Kids - South

St. Lucie County Education Foundation, Inc.

Treasure Coast Food Bank, Inc.

North Springs Improvement District

♦ Four years of service in the United States Air Force in computer operations, with a top secret (SCI/SBI) security clearance.

## Personnel Qualifications and Experience

David S. McGuire, CPA, CITP (Continued)

Accounting and Audit Principal

**Continuing Professional Education** 

Mr. McGuire has attended numerous continuing professional education courses and seminars taught by nationally recognized sponsors in the accounting auditing and single audit compliance areas. He has attended courses over the last two years in those areas as follows:

Not-for-Profit Auditing Financial Results and Compliance Requirements Update: Government Accounting Reporting and Auditing Annual Update for Accountants and Auditors

## Personnel Qualifications and Experience

David F. Haughton, CPA

Accounting and Audit Manager - 27 years

#### Education

♦ Stetson University, B.B.A. – Accounting

Registrations

◆ Certified Public Accountant – State of Florida, State Board of Accountancy

## **Professional Affiliations/Community Service**

♦ Member of the American and Florida Institutes of Certified Public Accountants

• Former Member of Florida Institute of Certified Public Accountants Committee on State and Local Government

◆ Affiliate Member Government Finance Officers Association (GFOA) for over 10 years

Affiliate Member Florida Government Finance Officers Association (FGFOA) for over 10 years

◆ Technical Review – 1997 FICPA Course on State and Local Governments in Florida

 ◆ Board of Directors – Kiwanis of Ft. Pierce, Treasurer – 1994-1999; Vice President – 1999-2001

## **Professional Experience**

 Twenty-seven years public accounting experience with an emphasis on governmental and nonprofit organizations.

State Auditor General's Office – West Palm Beach, Staff Auditor, June 1985 to

September 1985

 Accounting and Audit Manager of Berger, Toombs, Elam, Gaines & Frank, Certified Public Accountants PL, responsible for audit and accounting services including governmental and not-for-profit audits.

Over 20 years of public accounting and governmental experience, specializing in governmental and nonprofit organizations with concentration in special districts, including Community Development Districts which provide services including water and sewer utilities. Governmental and non-profit entities served include the following:

#### Counties:

St. Lucie County

Municipalities:

City of Fort Pierce City of Stuart

## Personnel Qualifications and Experience

## David F. Haughton, CPA (Continued)

Accounting and Audit Manager

## Professional Experience (Continued)

**Special Districts:** 

Bluewaters Community Development District
Country Club of Mount Dora Community Development District
Fiddler's Creek Community Development District #1 and #2
Indigo Community Development District
North Springs Improvement District
Renaissance Commons Community Development District
St. Lucie West Services District
Stoneybrook Community Development District
Summerville Community Development District
Terracina Community Development District
Thousand Oaks Community Development District
Tree Island Estates Community Development District
Valencia Acres Community Development District

## Non-Profits:

The Dunbar Center, Inc.
Hibiscus Children's Foundation, Inc.
Hope Rural School, Inc.
Maritime and Yachting Museum of Florida, Inc.
Tykes and Teens, Inc.
United Way of Martin County, Inc.
Workforce Development Board of the Treasure Coast, Inc.

 While with the Auditor General's Office he was on the staff for the state audits of the Martin County School District and Okeechobee County School District.

During 1997 he performed a technical review of the Florida Institute of Certified Public Accountants state CPE course on Audits of State and Local Governments in Florida. His comments were well received by the author and were utilized in future updates to the course.

## **Continuing Professional Education**

◆ During the past several years, he has participated in numerous professional development training programs sponsored by the AICPA and FICPA, including state conferences on special districts and governmental auditing in Florida. He averages in excess of 100 hours bi-annually of advanced training which exceeds the 80 hours required in accordance with the continuing professional education requirements of the Florida State Board of accountancy and the AICPA Private Companies Practice Section. He has over 75 hours of governmental CPE credit within the past two years.

## Personnel Qualifications and Experience

## Rhonda Wigglesworth, CPA

Senior Accountant - 17 years

#### Education

♦ Florida Atlantic University, B.S. – Accounting , B. S. – Business Management

## Registrations

- ♦ Certified Public Accountant State of Florida, State Board of Accountancy
- ♦ Certified General Contractor

## **Professional Affiliations/Community Service**

- ◆ Florida Institute of Certified Public Accountants
- American Institute of Certified Public Accountants
- ♦ Treasure Coast Builders Association
- ♦ Royal Palms of St. Lucie
- Member Sunrise Kiwanis of Fort Pierce

## **Professional Experience**

- ♦ Thirteen years public accounting experience specializing in nonprofit and governmental organizations.
- Five years private accounting experience in for profit Construction Company.
- Performed audits of nonprofit and governmental organizations in accordance with Governmental Accounting Auditing Standards (GAAS).
- Performed Single Audits of nonprofit organizations in accordance with OMB Circular A-133, Audits of State, Local Governments, and Non-Profit Organizations.
- ♦ Conducted audits, reviews, and compilations of private entities and closely held corporations in accordance with Generally Accepted Accounting Principles (GAAP).
- ♦ Managed audit staff overseeing all planning, fieldwork and financial statement preparation of nonprofit, governmental and private entities.

## **Continuing Professional Education**

• Ms. Wigglesworth has participated in numerous continuing professional education courses provided by nationally recognized sponsors to keep abreast of the latest developments.

## **Personnel Qualifications and Experience**

## Rubiela Mendieta, CPA

Staff Accountant - 20 years

#### Education

- University of Miami, MBA with concentration in Accounting and International Business
- University of Bridgeport BS Accounting
- Panama Canal College AS Accounting and Business

## Registrations

- ♦ Certified Public Accountant State of Florida, State Board of Accountancy
- ♦ Certified Public Accountant State of NY New York University
- ♦ Certified Public Accountant Republic of Panama
- ♦ Certified Fraud Examiner Association of Certified Fraud Examiner
- ♦ Florida Notary

## **Professional Affiliations/Community Service**

- ♦ American Institute of Certified Public Accountants
- Association of Certified Fraud Examiners
- ♦ Institute of Internal Auditors
- ♦ Government Finance Officers Association

## **Professional Experience**

- ♦ Twenty years of public and private accounting and auditing experience specializing in various industries and organizations (public, private nonprofit and governmental).
- ♦ Conducted audits of public and private corporations in accordance with Generally Accepted Accounting Principles (GAAP) and Generally Accepted Auditing Standards (GAAS).
- ♦ Conducted audits of Federal Entities in accordance with Generally Accepted Governmental Auditing Standards (Yellow Book).
- ♦ Conducted audits, reviews, and compilations of HOA's, Condominiums and other in accordance with Florida Common Interest Realty Association (CIRA) and GAAP.
- ♦ Conducted Compliance and Operation Internal Audits of Federal Government Branch (Panama Canal Commission and local cities).
- Managed audit staff, overseeing planning, fieldwork and financial statements preparation of private and public entities.

## **Continuing Professional Education**

Ms. Mendieta has participated in numerous continuing professional education courses provided by nationally recognized sponsors to keep abreast of the latest developments.

## Personnel Qualifications and Experience

## Matthew R. Gonano, CPA

Senior Accountant - 4 years

#### Education

- University of North Florida, B.B.A. –Accounting
- University of Alicante, Spain
- Florida Atlantic University Masters of Accounting

## **Professional Experience**

- Senior Accountant with Berger, Toombs, Elam, Gaines, & Frank providing professional services to nonprofit and governmental entities.
- Performed audits of nonprofit and governmental organizations in accordance with Governmental Accounting Auditing Standards (GAAS).
- Performed Single Audits of nonprofit organizations in accordance with OMB Circular A-133, Audits of State, Local Governments, and Non-Profit Organizations.

## **Continuing Professional Education**

Working to pass the Certified Public Accounting (CPA) exam.

## Personnel Qualifications and Experience

## **Paul Daly**

Staff Accountant - 4 years

## Education

♦ Florida Atlantic University, B.S. –Accounting

## **Professional Experience**

 Staff Accountant with Berger, Toombs, Elam, Gaines, & Frank providing professional services to nonprofit and governmental entities.

## **Continuing Professional Education**

 Working to attain the requirements to take the Certified Public Accounting (CPA) exam.

## Personnel Qualifications and Experience

## Melissa Arnold

Staff Accountant - 3 years

#### Education

- ♦ Indian River State College, A.A. Accounting
- ◆ Florida Atlantic University, B.B.A. –Accounting

## **Professional Experience**

 Staff accountant with Berger, Toombs, Elam, Gaines, & Frank providing professional services to nonprofit and governmental entities.

## **Continuing Professional Education**

♦ Ms. Arnold participates in numerous continuing professional education courses provided by nationally recognized sponsors to keep abreast of the latest developments.

## Personnel Qualifications and Experience

#### **Bryan Snyder**

Staff Accountant - 1 year

#### **Education**

♦ Florida Atlantic University, B.B.A. - Accounting

#### **Professional Experience**

- Accountant beginning his professional auditing career with Berger, Toombs, Elam, Gaines, & Frank.
- Mr. Snyder is gaining experience auditing governmental & nonprofit entities.

## **Continuing Professional Education**

 Mr. Snyder participates in numerous continuing education courses and plans on working to acquire his CPA certificate.

# Personnel Qualifications and Experience

# W. Michael Lofley – 1 year Staff Accountant

#### Education

♦ Florida Atlantic University, B.B.A. - Accounting

#### **Professional Experience**

 Staff Accountant with Berger, Toombs, Elam, Gaines, & Frank auditing governmental and non profit entities.

Mr. Lofley previously worked as a Staff Accountant in private companies.

**Continuing Professional Education** 

 Mr. Lofley participates in numerous continuing education courses and plans on acquiring his CPA.

## Personnel Qualifications and Experience

#### Maritza Ahrens

Staff Accountant

#### Education

• Indian River State College, B.S.A. - Accounting

## **Professional Experience**

 Staff Accountant beginning her professional auditing career with Berger, Toombs, Elam, Gaines, & Frank.

**Continuing Professional Education** 

 Ms. Ahrens participates in numerous continuing education courses and plans on acquiring her CPA.

## Personnel Qualifications and Experience

#### Jonathan Herman

Staff Accountant - 3 years

#### Education

University of Central Florida, B.S. –Accounting

Florida Atlantic University, MACC (anticipated graduation – May, 2016)

#### **Professional Experience**

 Accounting graduate with two and a half years experience with Berger, Toombs, Elam, Gaines, & Frank providing professional services to nonprofit and governmental entities.

**Continuing Professional Education** 

Working to attain the requirements to take the Certified Public Accounting (CPA) exam.

# Baggett, Reutimann & Associates, CPAs PA

Certified Public Accountants

Judson B. Baggett, MBA, CPA, CVA, Partner Marci Reutimann, CPA, Partner 6815 Dairy Road Zephyrhills, FL 33542 Phone: (813) 788-2155 Fax: (813) 782-8606

## **System Review Report**

To the Partners
October 31, 2013
Berger, Toombs, Elam, Gaines & Frank, CPAs PL
and the Peer Review Committee of the Florida Institute of Certified Public Accountants

We have reviewed the system of quality control for the accounting and auditing practice of Berger, Toombs, Elam, Gaines & Frank, CPAs PL, (the firm), in effect for the year ended May 31, 2013. Our peer review was conducted in accordance with the Standards for Performing and Reporting on Peer Reviews established by the Peer Review Board of the American Institute of Certified Public Accountants. As a part of our peer review, we considered reviews by regulatory entities, if applicable, in determining the nature and extent of our procedures. The firm is responsible for designing a system of quality control and complying with it to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Our responsibility is to express an opinion on the design of the system of quality control, and the firm's compliance therewith based on our review. The nature, objectives, scope, limitations of, and the procedures performed in a System Review are described in the standards at <a href="https://www.aicpa.org/prsummary">www.aicpa.org/prsummary</a>.

As required by the standards, engagements selected for review included engagements performed under *Government Auditing Standards* and audits of employee benefit plans.

In our opinion, the system of quality control for the accounting and auditing practice of Berger, Toombs, Elam, Gaines & Frank, CPAs PL, in effect for the year ended May 31, 2013, has been suitably designed and complied with to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Firms can receive a rating of pass, pass with deficiency (ies), or fail. Berger, Toombs, Elam, Gaines & Frank, CPAs PL, has received a peer review rating of pass.

Baggett Reutimann & Associates, CPAs,

(HERGER\_REPORT)

## Green Corridor P.A.C.E District Request for Proposals for Annual Audit Services

The Green Corridor P.A.C.E District hereby requests proposals for annual financial auditing services. The proposals must provide for the auditing of the District's financial records for the fiscal year ending September 30, 2016, with an option for four additional annual renewals. The District is a local unit of special-purpose government created under Chapter 163.01 for the purpose of financing qualifying improvements in accordance with section 163.08, F.S. The District is located in Miami-Dade County and utilizes inter-local agreements across Florida. The District currently has an operating budget of approximately \$100,000.

The auditing entity submitting a proposal must be duly licensed under Chapter 473, Florida Statutes and be qualified to conduct audits in accordance with "Governmental Auditing Standards", as adopted by the Florida Board of Accountancy. The Audit shall be conducted in accordance with Florida Law and particularly Section 218.39, Florida Statutes, and the rules of the Florida Auditor General.

Proposal packages, which include additional qualification requirements, evaluation criteria and instructions to proposers are available from the District's Manager at the address and telephone number listed below.

Proposers must provide eight (8) copies of their proposals to Green Corridor P.A.C.E District, Attn: District Manager, 5385 N Nob Hill Road, Sunrise, Florida 33351, Telephone (954) 721-8681, in an envelope marked on the outside "Auditing Services, Green Corridor P.A.C.E District." Proposals must be received by 11:00 am. on September 22, 2016, at the offices listed above. Please direct all questions regarding this notice to the Treasurer, Patti Powers at (954) 721-8681.

Patti Powers Treasurer

# GREEN CORRIDOR P.A.C.E DISTRICT REQUEST FOR PROPOSALS

## District Auditing Services for Fiscal Year 2015 Miami-Dade County, Florida

#### INSTRUCTIONS TO PROPOSERS

- SECTION 1. DUE DATE. Sealed proposals must be received no later than 11:00 am, March 13, 2015, at the offices of District Manager, located at 5385 N Nob Hill Road, Sunrise, FL 33351. Proposals will be publicly opened at that time.
- SECTION 2. FAMILIARITY WITH THE LAW. By submitting a proposal, the Proposer is assumed to be familiar with all federal, state, and local laws, ordinances, rules and regulations that in any manner affect the work. Ignorance on the part of the Proposer will in no way relieve it from responsibility to perform the work covered by the proposal in compliance with all such laws, ordinances and regulations.
- SECTION 3. QUALIFICATIONS OF PROPOSER. The contract, if awarded, will only be awarded to a responsible Proposer who is qualified by experience and licensing to do the work specified herein. The Proposer shall submit with its proposal satisfactory evidence of experience in similar work and show that it is fully prepared to complete the work to the satisfaction of the District.
- SECTION 4. SUBMISSION OF ONLY ONE PROPOSAL. Proposers shall be disqualified and their proposals rejected if the District has reason to believe that collusion may exist among the Proposers, the Proposer has defaulted on any previous contract or is in arrears on any previous or existing contract, or for failure to demonstrate proper licensure and business organization.
- SECTION 5. SUBMISSION OF PROPOSAL. Submit eight (8) copies of the Proposal Documents, and other requested attachments at the time and place indicated herein, which shall be enclosed in an opaque sealed envelope, marked with the title "Auditing Services Green Corridor P.A.C.E District" on the face of it.
- **SECTION 6. MODIFICATION AND WITHDRAWAL.** Proposals may be modified or withdrawn by an appropriate document duly executed and delivered to the place where proposals are to be submitted at any time prior to the time and date the proposals are due. No proposal may be withdrawn after opening for a period of ninety (90) days.
- SECTION 7. PROPOSAL DOCUMENTS. The proposal documents shall consist of the notice announcing the request for proposals, these instructions, the Evaluation Criteria Sheet and a proposal with all required documentation pursuant to Section 12 of these instructions (the "Proposal Documents").

- SECTION 8. PROPOSAL. In making its proposal, each Proposer represents that it has read and understands the Proposal Documents and that the proposal is made in accordance therewith.
- SECTION 9. BASIS OF AWARD/RIGHT TO REJECT. The District, Copper Oaks CDD, has the right to reject any and all proposals, make modifications to the work, and waive any informalities or irregularities in proposals as it is deemed in the best interests of the District.
- SECTION 10. CONTRACT AWARD. Within fourteen (14) days of receipt of the Notice of Award from the District, the Proposer shall enter into and execute a Contract (engagement letter) with the District.
- SECTION 11. LIMITATION OF LIABILITY. Nothing herein shall be construed as or constitute a waiver of District's limited waiver of liability contained in section 768.28, Florida Statutes, or any other statute or law.
- SECTION 12. MISCELLANEOUS. All proposals shall include the following information in addition to any other requirements of the proposal documents.
  - A. List position or title of all personnel to perform work on the District audit. Include resumes for each person listed; list years of experience in present position for each party listed and years of related experience.
  - B. Describe proposed staffing levels, including resumes with applicable certifications.
  - C. Three references from projects of similar size and scope. The Proposer should include information relating to the work it conducted for each reference as well as a name, address and phone number of a contact person.
  - D. The lump sum cost of the provision of the services under the proposal, plus the lump sum cost of four (4) annual renewals.

SECTION 13. PROTESTS. Any protest regarding the Proposal Documents, must be filed in writing, at the offices of the District Manager, within seventy-two (72) hours after the receipt of the proposed contract documents. The formal protest setting forth with particularity the facts and law upon which the protest is based shall be filed within seven (7) calendar days after the initial notice of protest was filed. Failure to timely file a notice of protest or failure to timely file a formal written protest shall constitute a waiver of any right to object or protest with respect to aforesaid contract award.

SECTION 14. EVALUATION OF PROPOSALS. The criteria to be used in the evaluation of proposals are presented in the Evaluation Criteria Sheet, contained within the Proposal Documents.

# GREEN CORRIDOR P.A.C.E DISTRICT AUDITOR SELECTION EVALUATION CRITERIA

#### 1. Ability of Personnel.

(20 Points)

(E.g., geographic location of the firm's headquarters or permanent office in relation to the project; capabilities and experience of key personnel; present ability to manage this project; evaluation of existing work load; proposed staffing levels, etc.)

#### 2. Proposer's Experience.

(20 Points)

(E.g. past record and experience of the Proposer in similar projects; volume of work previously performed by the firm; past performance for other or current Community Development District(s) in other contracts; character, integrity, reputation of Proposer, etc.)

#### 3. Understanding of Scope of Work.

(20 Points)

Extent to which the proposal demonstrates an understanding of the District's needs for the services requested.

#### 4. Ability to Furnish the Required Services.

(20 Points)

Extent to which the proposal demonstrates the adequacy of Proposer's financial resources and stability as a business entity necessary to complete the services required.

#### 5. Price.

(20 Points)

Points will be awarded based upon the lowest total proposal for rendering the services and the reasonableness of the proposal.

# Helping You Shine by Illuminating Solutions



professional acroices
PROPOSAL FOR

Green Corridor P.A.C.E. District

September 22, 2016

#### PROPOSER

Carr, Riggs & Ingram, LLC 500 Grand Boulevard, Suite 210 Miramar Beach, FL 32550 (850) 837-3141



CRICARI GRIGGS 8 INGRAN

CPAs and Advisors

CRicpa.com

#### SUBMITTED BY

K. Alan Jowers Engagement Partner AJowers@cricpa.com Stephen Riggs, IV Concurring Partner SCRiggs@cricpa.com



#### Dear Audit Selection Committee:

Carr, Riggs & Ingram, LLC (CRI) appreciates the opportunity to propose on auditing services to Green Corridor P.A.C.E. District (the "District"). We are genuinely excited about the prospect of serving you and establishing a long-term relationship. We pride ourselves on getting to know our clients and illuminating solutions by providing innovative IDEAS to move them from compliance to providing them a competitive advantage.

**nvestment in You.** We believe in developing long-term, mutually beneficial relationships and quickly demonstrating value with a fee structure and service solutions that provide immediate and continued savings. Our investment starts on "Day 1" as your assigned team begins with our proven, streamlined process that minimizes your time and disruption during the service provider change and continues throughout the relationship.

edicated Team. CRI's team consists of more than 1,300 professionals, which allows us to tailor your service team by aligning their industry, service, and specialty skills with your needs. Our dedicated teams deliver the highest level of business acumen and knowledge to your organization; our commitment to consistent staffing allows you to maximize savings and remain focused on your needs.

quilibrium. CRI delivers big firm expertise with small firm service. Of approximately 45,000 public accounting firms in the United States, CRI currently ranks among the top 25. Additionally, as a part of PrimeGlobal, an association of independent accounting firms, we have access to international resources as – and when – needed. Leveraging these resources while maintaining local decision-making authority means that simplified solutions are only a phone call away. And we believe that's the best of both worlds for our clients.

ctive Partner Participation. Collectively, our partners deliver expertise derived from more than 4,400 years of business experience. With this level of talent, we thoughtfully choose a partner that aligns with your business' needs and industry. Our hands-on, working partners "show up" to convey our genuine commitment to your success. They strive to earn trusted advisor roles by digging in, proactively learning your business, and producing long-term value for you.

implified Solutions. Our 225 different cumulative partner certifications is an impressive statistic, success is measured by translating complex concepts into client solutions. While accounting is the language of business, we're here to decipher the jargon and help you make educated



decisions. CRInnovate embraces agility and invention. The CRI vSTAR™ process, our inaugural initiative delivering a virtual audit, is designed to provide you with maximized efficiencies, reduced workload, and an improved experience.

We welcome the opportunity to demonstrate to you the same teamwork, expertise, innovation, and responsiveness that have made us one of the fastest growing public accounting firms in the United States. Again, we appreciate your consideration.

Sincerely,

K. Alan Jowers, CPA Engagement Partner



## TABLE OF CONTENTS

TOOK NEEDS	
UNDERSTANDING & MEETING YOUR NEEDS	4
YOUR SERVICES & FEES	
YOUR SERVICES & FEES	5
YOUR CHOICE: CRI	
FIRM PROFILE	6
GOVERNMENT CREDENTIALS	
RELEVANT EXPERIENCE	8
YOUR SOLUTION TEAM	9
DELIVERING QUALITY TO YOU	17
THE CRI vSTAR™ PROCESS	19
WORKING TOGETHER: OVERVIEW	
SHARING CRI'S VALUES WITH YOU	20
TRANSITIONING YOU	21
JOINING OUR CONVERSATION	22
WORKING TOGETHER: DETAILS	
WORKING TOGETHER: DETAILS CRI AUDIT FRAMEWORK	23
CRI AUDIT APPROACH	
APPENDIX	
APPENDIX A – PEER REVIEW	27
APPENDIX B - RFP DOCUMENTS	



## **UNDERSTANDING & MEETING YOUR NEEDS**

From the RFP, we understood your team to express the following needs, requests, and/or issues. We've detailed our proposed solutions below and are happy to discuss other related projects as they arise and upon request.

	NEEDS & ISSUES	SOLUTIONS & SERVICES
Technical	The District is required to have independent audits performed on its financial statements.	Perform external audit services in accordance with auditing standards generally accepted in the United States of America (GAAS), in order to express an opinion on the District's financial statements.
Relational	The District's Board of Supervisors and management expect open and continuous communication with their CPA firm in order to avoid surprise findings at the end of the audit.	<ul> <li>Communicate         contemporaneously and         directly with management         regarding the results of our         procedures.</li> <li>Anticipate and respond to         concerns of management         and/or the Audit Committee         (if/when formed).</li> </ul>



#### YOUR SERVICES & FEES

We value creating mutually-rewarding, long-term relationships with our clients. Our goal is to provide high quality, responsive service that yields returns far greater than your investment in our professional fees. Please find below our proposal of fees to provide the requested services for the upcoming three respective fiscal years.

SERVICE	CRI FEES				
SERVICE	2016	2017	2018	2019	2020
Perform external audit services in accordance with auditing standards generally accepted in the United States of America (GAAS)	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000

An additional \$3,500 will be charged if the District provides for the financing for qualifying energy-related improvements or otherwise implements a qualifying improvements program within the District.

#### UNIQUE SAVINGS OPPORTUNITY WITH CRI

CRI offers the unique opportunity to utilize the CRI vSTAR™ process, our virtual audit process that combines minimal hardware, collaborative software, and cameras to allow us to perform all or part of our audit engagement virtually and in real time. CRI vSTAR™ clients will enjoy reduced or eliminated travel costs — which translates into savings.

If the District requests additional services outside of this proposal, professional fee hourly rates are as follows, but may be negotiated depending on the project request:

CLASSIFICATION	HOURLY RATE
Partner	\$225
Manager	\$140
Senior	\$100
Staff	\$80
IT Specialist	\$200
Fraud Specialist	\$200

Our professional fees are based on the key assumptions that Green Corridor P.A.C.E. District will:

- Ensure that the predecessor's work papers will be made available for timely review.
- Make available documents and work papers for review at Green Corridor P.A.C.E. District's headquarters location, although we may choose to review at alternate locations.
- Prepare certain schedules and analyses and provide supporting documents as requested.
- Assist us in obtaining an understanding of the accounting systems of the District.
- Not experience a significant change in business operations or financial reporting standards.

### FIRM PROFILE



Text CRI to 66866 to receive CRI News and Alerts.

85,000 Clients in all 50 sto

u

AUDITWERX

SOC reporting & IT assurance

CRI CAPITAL ADVISORS

LEVEL FOUR

Office Locations in

States

1997

1,300+

Professional Organization Memberships

American Institute of Certified Public Accountants (AICPA) Alfrance for CPA firms

AtCPA Private Companies Practice Section

Center for Audit Quality (CAQ)

Employee Benefit Plan Audit Quality Center of the AICPA

Governmental Audit Quality Center of the AICPA

Information Systems Audit and Control Association (ISACA)

Institute of Internal Auditors (IIA)

Public Company Accounting Oversight Board (PCAO8)

Years of Consistent Year-Over-Year Growth (since formation)



<u> 225+</u>

Partner Designations
26 are different

CPA	CVA	CGFA
CIE	CMA	FAHN
ABV	CAM	MCSE
CFE	MCP	Cr.FA
GFF	CITP	CGEL
AEP	CFSA	CCIF
CFE	CISA	CMP
CFP	CTGA	CISSI
PFS	CRISC	

**Professional Association** 

Driwa Clobal

MORE ABOUT PRIMEGLOBAL

320 firms in 87 countries with more than 750 offices, 20,000 people

Top 25 CPA Firm in the U.S.

200+

Partners

4,400+
Partner Years of Experience

CRI CARRIGGS & INGRAM CPAs and Advisors

CRIcpa.com

CRIcpa.com





During the 7 years we have worked with Carr, Riggs & Ingram, I have found that their team has tremendous expertise in local government financial operations. They have demonstrated a keen understanding of our risks and worked with our city officials to develop sensible solutions to mitigate those risks. Moreover, they have provided us with a number of suggested "best practices" in day-to-day operations and have helped document the way we do things. I can say without question that Carr, Riggs & Ingram has truly made a measurable difference for the City of Moultrie and its finance department. I would recommend them for any work for which they are underconsideration.

— Gary McDaniel, Finance Directo

#### RELEVANT EXPERIENCE

CRI delivers a depth of resources that ensures our understanding of your challenges and innovative solutions for overcoming them. Our governmental team's 1,100+ years of combined experience is derived from providing audit and accounting outsourcing services to a client base that includes:

- 450+ governmental entity clients across the South totaling approximately \$22 billion in total revenues,
- Perform single audits for approximately 30% of all governmental clients, and
- Municipality clients of up to \$550 million in total revenues.
- Audit clients expending nearly \$7 billion in federal funds annually.

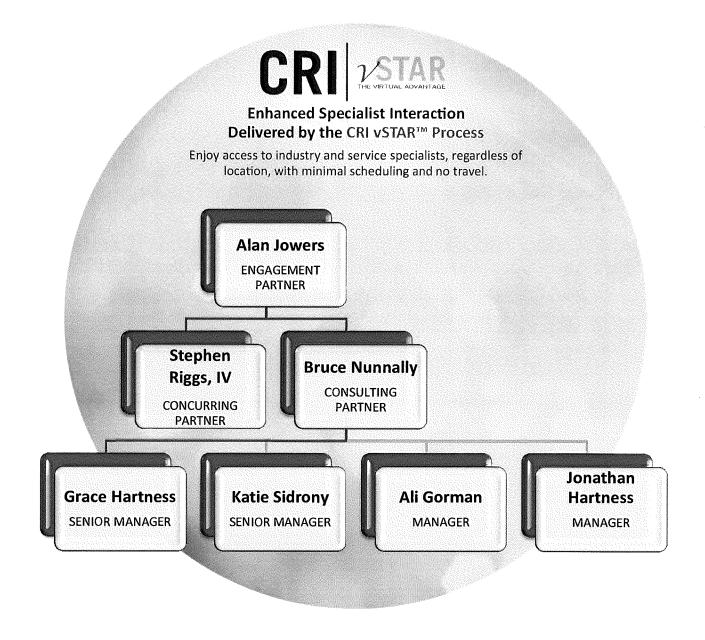
We parlay this vast experience and derived best practices into proven solutions that benefit you. Below we share specific, relevant client references; we encourage you to consult with them.

RELATIONSHIP	TIMELINE	SERVICE DESCRIPTION	RELEVANT POINTS TO CONSIDER
Rizzetta & Company Shawn Wildermuth 3434 Colwell Avenue Suite 200 Tampa, FL 33614 813.933.5571	2006 – Present	Annual Financial Statement Audits of Multiple CDDs	<ul> <li>Client service experience</li> <li>Responsiveness to client needs</li> <li>Long-term relationship</li> <li>CDD management co.</li> </ul>
GMS, LLC Dave DeNagy 14785 Old St. Augustine Road, Suite 4 Jacksonville, FL 32258 904.288.9130	2006 - Present	Annual Financial Statement Audits of Multiple CDDs	<ul> <li>Client service experience</li> <li>Responsiveness to client needs</li> <li>Long-term relationship</li> <li>CDD management co.</li> </ul>
Wrathell, Hunt & Associates, LLC Jeffrey Pinder 2300 Glades Road Suite 410W Boca Raton, FL 33431 561.571.0010	2006 - Present	Annual Financial Statement Audits of Multiple CDDs	<ul> <li>Client service experience</li> <li>Responsiveness to client needs</li> <li>Long-term relationship</li> <li>CDD management co.</li> </ul>
Fishkind & Associates Jennifer Glasgow 12051 Corporate Blvd. Orlando, FL 32817 407.382.3256	2007 – Present	Annual Financial Statement Audits of Multiple CDDs	<ul> <li>Client service experience</li> <li>Responsiveness to client needs</li> <li>Long-term relationship</li> <li>CDD management co.</li> </ul>



For an example of our team's expertise, watch a CRI video blog by partners Lanny White and Tom Carmichael discussing Governmental Budgeting in Challenging Times. Just snap this QR code with your mobile phone to download or visit cricpa.com to view one of our 100+ videos.

We have assembled a team of professionals who will ensure the highest level of personal dedication and professional excellence to you. Our team delivers exceptional services through a balanced blend of skills (service-driven, industry-specific, technical, and business) and experience that we know are important to you.



Brief profiles of each member of the team identified below follow on subsequent pages.





K. Alan Jowers Engagement Partner

(850) 837-3141 phone

AJowers@cricpa.com

#### Representative Clients

- Santa Rosa County
   District School Board
- City of Crestview, Florida
- Okaloosa Gas District
- Santa Rosa Island
   Authority
- Okaloosa County District School Board
- Celebration Community
   Development District
- Hammock Bay Community Development District
- Amelia National Community Development District

#### Experience

Alan has over 20 years' experience in public accounting, primarily on financial statement assurance engagements. His practice includes audits, reviews and compilations of local governmental entities, condominium and homeowner associations, non-profit organizations and nonpublic companies. He currently has direct engagement responsibility for over 50 audits of local governmental entities, including cities, county school boards, utility districts and Florida community development districts.

Alan is licensed to practice as a certified public accountant in the states of Florida and Georgia. He is a member of the Board of Governors of the Florida Institute of Certified Public Accountants (FICPA). In addition, he is a member of the FICPA's State and Local Governmental Committee and chairs its Common Interest Realty Association Committee. He is also active in the Panhandle Chapter of the Florida Governmental Finance Officers Association (FGFOA) and is a member of the FGFOA's statewide Technical Resource Committee.

#### Education, Licenses & Certifications

- Masters of Accountancy, University of Alabama
- BS, Accounting, Florida State University
- Certified Public Accountant

- American Institute of Certified Public Accountants (AICPA)
- Florida Institute of Certified Public Accountants (FICPA) – member of the Board of Governors
- Governmental Finance Officers Association (GFOA)
- Florida Governmental Finance Officers Association
   (FGFOA) member of Technical Resource Committee





Stephen Riggs, IV Concurring Partner

(850) 837-3141 phone

SCRiggs@cricpa.com

#### Representative Clients

- Bainebridge CDD
- CFMCDD
- Gramercy Farms CDD
- Heritage Harbour North
   CDD
- River Hall CDD
- Tern Bay CDD
- Waterlefe CDD
- City of Key West, Florida
   Internal Audit and
   Forensic
- Okaloosa County Sheriff's Office
- Bahama Conch
   Community Land Trust —
   Internal Audit and
   Forensic

#### Experience

Stephen has over 13 years accounting and audit experience, including three years with the international public accounting firm, Ernst & Young, LLP. His experience includes numerous clients in industries including governmental, not-for-profit, healthcare, SEC and privately held corporations.

Stephen is licensed to practice as a certified public accountant in Florida. He is a member of the State and local Governmental section of the Florida Institute of Certified Public Accountants and exceeds all continuing professional education requirements related to *Government Auditing Standards*.

He is currently a partner on engagements for many special districts in the State of Florida, including community development districts, fire districts and school districts. In addition to his public accounting experience, Stephen has served on the Board of Directors for a Community Development District and a non-profit organization.

#### Education, Licenses & Certifications

- Masters of Accountancy, University of West Florida
- BA, Economics, University of Florida
- Certified Public Accountant

- American Institute of Certified Public Accountants (AICPA)
- Florida Institute of Certified Public Accountants (FICPA)
- Past President, Emerald Coast Chapter of Florida Institute of Certified Public Accountants (FICPA)



Bruce Nunnally Consulting Partner

(850) 837-3141 phone

BNunnally@cricpa.com

#### Representative Clients

- Okaloosa County Schools
- Pinellas County Schools
- Santa Rosa County School District
- City of Destin
- Destin Fire Control
   District
- North Bay Fire District
- Ocean City Wright Fire Control District
- Mid Bay Bridge Authority
- Florida Community
   Services Corp.

#### Experience

Bruce Nunnally has over 30 years of public accounting experience, including over 10 years with the international public accounting firm, Ernst & Young, LLP.

Currently, Bruce serves as **Engagement Partner on 8 significant governmental audit engagements** which encompass 50% of his client responsibility time. Bruce has extensive experience in reviewing financial and internal controls of governmental entities, and serves as **technical reviewer on over 50 governmental audits.** 

Bruce is a **nationally sought-after lecturer** and serves as an instructor of accounting and auditing issues for the American Institute of Certified Public Accountants. He has presented accounting and auditing continuing education classes for a quarter of the top 30 CPA firms in the U.S. Before Bruce was recognized as a national speaker, he was awarded by the Florida Institute of Certified Public Accountants as the "Outstanding Discussion Leader" in 2000.

Bruce has been a partner with CRI since its inception.

#### Education, Licenses & Certifications

- BS, Accounting, summa cum laude, Harding University
- Certified Public Accountant

- American Institute of Certified Public Accountants (AICPA)
- AICPA Technical Issues Committee Government Section
- Florida Institute of Certified Public Accountants (FICPA)
- Government Finance Officers Association (GFOA)
- Florida Government Finance Officers Association (FGFOA)





Grace Hartness Senior Manager

(850) 837-3141 phone

GHartness@cricpa.com

## Representative Service Areas

- Community Development Districts
- Condominium and Homeowner Associations
- Utility Services
- e School Darrox
- County and Local Governments
- Non-Profit Organizations

#### Experience

Grace has over 10 years accounting and audit experience with CRI. She has worked on several major construction companies, government entities, community development districts, condominium and homeowner associations and non-profit organizations. In addition, she has been involved in special audit projects for the Miami-Dade Airport Authority.

Grace is licensed to practice as a certified public accountant in Florida and exceeds all continuing professional education requirements related to Government Auditing Standards. In addition, Grace fluently speaks several languages including French and Arabic.

Grace currently supervises engagements for many special districts in the State of Florida including community development districts and school districts. She is active in our firm's condominium and homeowner association practice.

Grace started with CRI in August 2006, upon completion of her master's degree, and was promoted to manager in 2011.

#### **Education, Licenses & Certifications**

- MAcc, Accounting, University of West Florida
- Certified Public Accountant
- Community Association Manager (CAM), Licensed in Florida

- American Institute of Certified Public Accountants (AICPA)
- Florida Institute of Certified Public Accountants (FICPA)
- Accounting & Financial Women's Alliance (AFWA)





Katie Sidrony Senior Manager

(850) 837-3141 phone

KSidrony@cricpa.com

#### Representative Service Areas

- Community Development Districts
- Condominium and
- Homeowner Associations
- County and Local Governments
- Non-Profit Organizations
- Privately-held corporations

#### Experience

Katie has over 10 years accounting and audit experience with CRI. She is in-charge of fieldwork on audits of clients in a variety of industries including governmental entities, condominium and homeowner associations, non-profit organizations and privatelyheld corporations.

Katie is licensed to practice as a certified public accountant in Florida. She is a member of the Florida Institute of Certified Public Accountants and exceeds all continuing professional education requirements related to Government Auditing Standards.

Katie currently supervises engagements for many special districts in the State of Florida including community development districts, fire districts, utility districts and school districts. She is active in our firm's condominium and homeowner association practice.

#### Education, Licenses & Certifications

- Master of Business Administration, Troy University
- BSBA, Professional Accountancy, University of West Florida
- Certified Public Accountant
- Community Association Manager (CAM), Licensed in Florida

- American Institute of Certified Public Accountants (AICPA)
- Florida Institute of Certified Public Accountants (FICPA)





Ali Gorman Manager

(850) 837-3141 phone

AGorman@cricpa.com

#### Representative Service Areas

- Community Development Districts
- Condominium and Homeowner Associations
- Utility Services
- Sthool Districts
- County and Local Governments
- Non-Profit Organizations

#### Experience

Ali has over seven years auditing and accounting experience in both the Tallahassee and Destin offices of CRI. She is an audit manager with primary responsibility for fieldwork and reporting on audits of clients in a variety of industries including local governmental and non-profit entities as well as financial institutions and commercial businesses. She is currently the audit manager for over 25 community development districts, and works with several CDD management companies in the State of Florida.

Ali is licensed to practice as a Certified Public Accountant in Florida. She is a member of the American Institute of Certified Public Accountants and the Florida Institute of Certified Public Accountants. She exceeds all continuing professional education requirements related to *Government Auditing Standards*.

Ali currently supervises engagements for many governmental entities in the State of Florida including community development districts, municipalities, utility districts, and other special governments. She is active in our firm's governmental industry line as well as the condominium and homeowner association practice. In addition, Ali has performed many single audits of federal grants under OMB Circular A-133.

#### Education, Licenses & Certifications

- BS, Accounting, Florida State University
- Certified Public Accountant
- Community Association Manager (CAM), Licensed in Florida

- American Institute of Certified Public Accountants (AICPA)
- Florida Institute of Certified Public Accountants (FICPA)





Jonathan Hartness Manager

(850) 837-3141 phone

JHartness@cricpa.com

#### Representative Service Areas

- Community Development
   Districts
- Condominium and Homeowner Associations
- Non-Profit Organizations

#### Experience

Jonathan has over eight years auditing and accounting experience with CRI. He is an audit manager with primary responsibility for fieldwork and reporting on audits of clients in a variety of industries including local governments, condominium and homeowner associations, and small businesses. He is currently the audit manager for approximately 20 community development districts and works with several CDD management companies in the State of Florida.

Jonathan is licensed to practice as a Certified Public Accountant in Florida. He is a member of the American Institute of Certified Public Accountants and the Florida Institute of Certified Public Accountants. He exceeds all continuing professional education requirements related to *Government Auditing Standards*.

Jonathan currently supervises engagements for many governmental entities in the State of Florida including community development districts. He is active in our firm's governmental industry line as well as our condominium and homeowner association practice. Jonathan is an integral part of our community development district practice.

#### Education, Licenses & Certifications

- MAcc, Accounting, University of West Florida
- Certified Public Accountant
- Community Association Manager (CAM), Licensed in Florida

- American Institute of Certified Public Accountants (AICPA)
- Florida Institute of Certified Public Accountants (FICPA)







#### **DELIVERING QUALITY TO YOU**

#### **AUDIT METHODOLOGY**

Our audit, tax, consulting, and client accounting services documentation is maintained electronically. Compliance with our methodology is regularly reviewed and evaluated as part of our internal quality program, which is further discussed in this section under INTERNAL QUALITY CONTROL REVIEWS AND EXTERNAL REVIEWS. Comprehensive policies and procedures governing all of our practices and addressing professional and regulatory standards and implementation issues are constantly updated for new professional developments and emerging issues. See Pages 23 - 26 for a more detailed description of the relevant approach and methodology.

#### **ENGAGEMENT QUALITY REVIEW PARTNER (CONCURRING PARTNER)**

Each audit has an assigned engagement quality review (EQR) partner with the appropriate experience. This role is one of the most important elements of our quality assurance process, as it provides for a timely, independent review of all key accounting and auditing issues. The EQR partner also reviews the financial statements and related supporting documentation—including the disclosures—to evaluate their fair presentation under accounting principles generally accepted in the United States of America (GAAP).

#### INTERNAL QUALITY CONTROL REVIEWS AND EXTERNAL REVIEWS

Experienced partners and professional staff of our firm conduct quality control reviews of our audits. Our partners' work is reviewed annually, and the inspection process includes periodic testing of the effectiveness of our quality controls and a continuous improvement program.

Peer reviews are performed every three years by another independent public accounting firm. The most recent review of our firm was performed in 2013 by EideBailly, whose report was the most favorable possible.

In addition, we are registered with the PCAOB and our 2006, 2009, and 2012 PCAOB external inspection reports were also the most favorable possible—no audit deficiencies. The 2012 PCAOB report can be viewed at <a href="http://pcaobus.org/inspections/Reports/Documents/2013">http://pcaobus.org/inspections/Reports/Documents/2013</a> Carr Riggs Ingram LLC.pdf.

CRicpa.com

#### THE CRI VSTAR™ PROCESS

#### FREQUENTLY ASKED QUESTIONS

# Is the CRI vSTAR™ process secure?

Yes. Three points of focus are:

- 1. All sessions are encrypted using TLS.
- 2. All recordings are maintained on encrypted CRI recordings.
- It eliminates your need to potentially supply user credentials to your auditor.

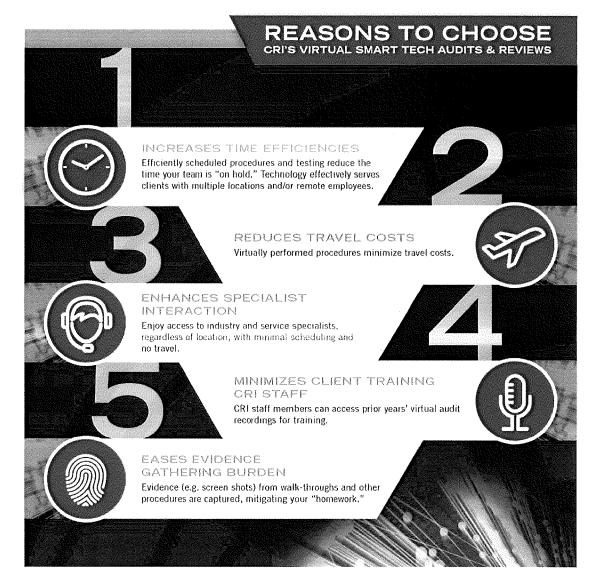
# What are the set-up requirements?

Internet connection and installation of the GoToMeeting App (license provided by CRI) plus:

- For group meetings, TV or projector with HDMI input plus approximately 20 minutes for CRI vSTAR<sup>TM</sup> kit set-up.
- For one-to-one meetings, a device with sound – and preferably a camera.

How does session scheduling work for the CRI vSTAR $^{\text{TM}}$  process?

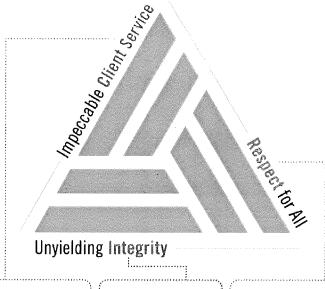
The process utilizes widely accepted calendaring tools – such as Microsoft Outlook – to schedule audit procedures.





## SHARING CRI'S VALUES WITH YOU

We are proud of our hands-on, service-centric, and results-oriented approach. Combining that approach with quality controls and superior talent allows us to help you achieve your goals and strengthen your management systems and processes. This approach is further emphasized through our three core values which guide our team's behavior and function as the foundation for interactions with our clients and each other.



#### **CLIENT SERVICE**

Defining our brand by meeting or exceeding the highest expectations of our clients.

#### INTEGRITY

Living with integrity, transparency, and honesty.

#### RESPECT

Building productive, long-term relationships with each other that are based on mutual respect, trust, and sharing.

#### TRANSITIONING YOU

When choosing to change firms, the time involved in working with new accounting professionals is often a concern. CRI's well-defined efficient, seamless transition process is designed to:

- Provide you with value from the very first encounter,
- Avoid interruption of service,
- Minimize disruption and investment of management's time,
- Raise the standard of service, and
- Establish ongoing channels of communication with Green Corridor P.A.C.E. District's management.

The transition plan is comprised of the following key activities and can occur within approximately two weeks, depending on the availability of the parties involved:

"As a CPA and former auditor myself, I know that changing auditors can often be difficult and time consuming due to learning curves and new processes. Fortunately, I quickly found that CRI's partners and staff make the transition simple and relatively painless. The significant involvement of the firm's partners is one of the main reasons for this result. CRI's partners are responsive to our needs and professionally handle the entire engagement from beginning to end."

Ed Oliphant, Chief Financial Office Regional Transportation Authority

- Management approves the change in firms, pending new firm's completion of client acceptance procedures.
- CRI performs client acceptance procedures, such as:
  - Interview key service provider relationships
  - Interview predecessor firm.
  - Internal firm review and approval.

#### Predecessor Firm Communications

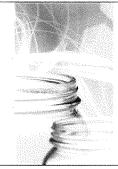
- Management notifies predecessor firm of decision to change service providers.
- CRI makes inquiries of and reviews predecessor firm workpapers related to your prior year's audit and tax services (as applicable).
- Predecessor firm provides copies of requested workpapers.

- CRI and management sign engagement letter.
- CRI and management develop communication plan protocol.
- CRI and management finalize timetable and key dates.
- CRI develops initial understanding of your business processes.
- CRI reports to management process review items subsequent to initial planning stage.

Client Understanding & Planning

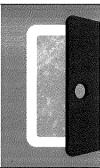
Pre-Approval & Acceptance

#### JOINING OUR CONVERSATION



#### WEBSITE

CRI shines a light on best practices via thousands of articles, videos, informative charts, and descriptive testimonials. With sections dedicated to illuminating insights by industries and services, our easy-to-navigate website highlights trending topics that detail new standards, changing regulations, and other current business topics. From cybersecurity to the new revenue recognition standard, we are ready to proactively answer your questions.



#### **CRInsights**

CRInsights are your doorway to in-depth yet down-to-earth explanations of complex topics. We understand that just because a topic makes perfect sense to a CPA doesn't mean that it should to our clients.

- The Busy CFO & Controller's Toolkit for Successfully Implementing the New Revenue Recognition Standard
- 6 Key Ways to Strengthen Your Cybersecurity Posture
- Back to Basics: 5 Key
   Financial Considerations for
   Construction Companies
- The Not-for-Profit's Guide to Fraud Prevention



#### NEWSLETTER

Our team is dedicated to keeping our clients informed, and we prove it by creating a custom monthly e-newsletter with widely-applicable topics. The articles are designed to help you improve your business and personal finances. Popular topics include:

- 3 Things To Improve Business Operations Immediately
- Financial Statement Audits Aren't Designed to Identify Fraud
- Are You a Big "Phish?" Protect from Cybersecurity Whaling Attacks
- You Might Have Money Hiding In Plain Sight

Sign up at CRIcpa.com.

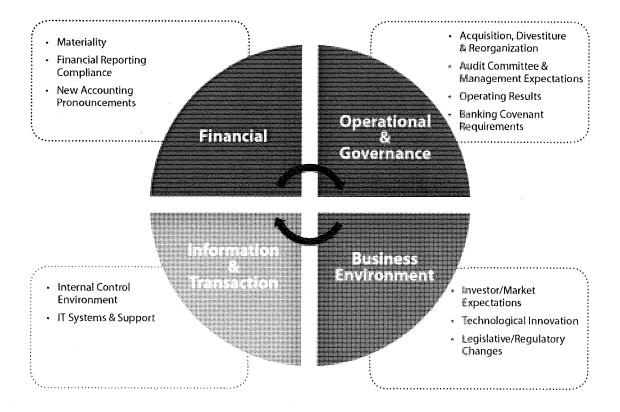
#### CRI AUDIT FRAMEWORK

Our proposed services require a coordinated effort between us and Green Corridor P.A.C.E. District's team. Planning and continual communication are essential to developing the appropriate procedures, working collaboratively to resolve any identified issues, and meeting your timelines.

CRI's audit approach occurs within a framework of our client's business and industry; therefore, we assess risk by:

- · Understanding management's perspectives and goals, and
- Considering business conditions and threats that could prevent management from achieving its business objectives.

We assess risks in the following areas:



#### CRI AUDIT FRAMEWORK

Our ultimate intent is to drill down from these broad risks to specific financial reporting risks. We understand both these risks and management's processes and procedures for mitigating them (i.e. internal controls) in order to develop our procedures to carry out our audit responsibilities.

Although our audits are conducted through a structured, risk-based model, we focus on understanding the client's needs, requirements, and expectations. We work collaboratively with management and the Audit Committee (or similar function) to develop a communication and work plan to continuously improve client service, by doing so we help in moving your team from simple **compliance** to providing you with a **competitive advantage**.

In planning, we concentrate on "key risks," (items with a greater risk of a material misstatement, a material weakness in internal controls, or other matters resulting in the issuance of an inappropriate audit report). We focus on "material" items (i.e. those items that would be important to the user of your financial statements). When evaluating materiality of identified misstatements, certain quantitative and qualitative factors must be considered—which may include:

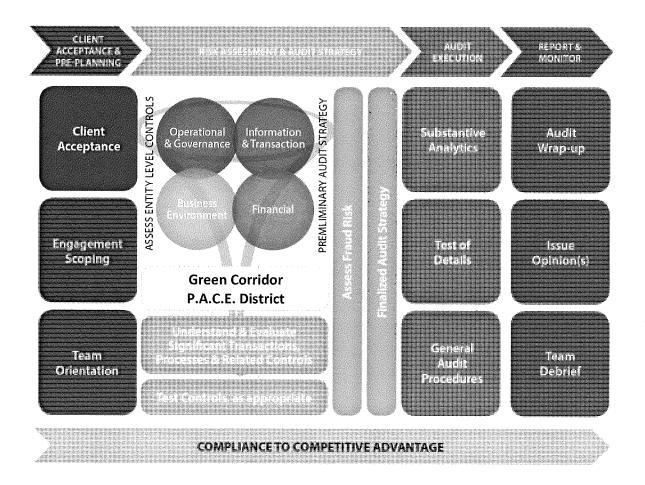
- Impact on operating trends (revenue/income, expenses, net income, etc).
- Nature of the misstatement (i.e., did the misstatement result from an unlawful transaction?).
- Impact on liquidity, capital/surplus, earnings capacity, etc.
- Impact to loan covenants and contractual and regulatory requirements.

Consistent communication is a key to completion of the audit. By ensuring constant involvement, we are in a better position to respond to your issues timely and efficiently. Therefore, we plan to meet with your management to:

- Set-up the audit by reviewing the mapping of Green Corridor P.A.C.E. District's financial information (financial statements and notes) to significant processes and IT systems to ensure that all significant account balances, transactions, procedures, and systems are tested as deemed necessary.
- Discuss ongoing changes—specifically new accounting pronouncements and key business transactions in their early stages, enabling us to agree on the resolution of various complex business issues on a timely basis.

#### CRI AUDIT APPROACH

Our audit approach is a four stage approach, as depicted in the summary below. Our client acceptance and risk assessment procedures (as noted on the previous page) occur during detailed conversations and observations with your team. The results of those procedures allow us to tailor an audit program to your specific risks and needs. We then execute the audit, report the results, and evaluate continuous improvement opportunities for ongoing service and benefit to you.



## CRI AUDIT APPROACH

#### Stage 1: Client Acceptance & Pre-planning

- Perform client acceptance procedures where necessary.
- Collaborate with management to agree to expectations and scope.
- Assign appropriate staff to engagement based on client needs and assessed risk.

#### Stage 2: Risk Assessment & Audit Strategy

- Interview client personnel and others, as necessary to understand client-specific objectives and risks.
- Assess environmental and other external risks and potential impact on the audit planning.
- Assess entity level controls including: control environment, risk assessment, information & communication, and monitoring controls.
- Assess management's fraud and IT risk assessment models. Develop independent fraud and IT risk assessment.
- Assess IT General Computer (ITGC) controls, such as IT Environment, Developing & Delivering IT, and Operating IT & Monitoring IT.
- Assess materiality.
- Perform preliminary analytical procedures.
- Map financial statements to significant transactions, processes, IT systems and related controls.
- Develop understanding of significant processes and related controls.
- Determine existence of/reliance on SSAE 16 (formerly SAS 70(s)).
- Test controls including ITGC, as and if deemed appropriate. Tests will include a mix of:
  - inquiry,
  - observation,
  - examination and
  - re-performance.
- Determine reliance on Internal Audit, if applicable (e.g. controls or detailed tests).
- Determine reliance on specialist(s), if applicable (e.g. valuations, pension costs, etc.).
- Finalize risk assessments and develop final audit strategy.

#### Stage 3: Audit Execution

- Where possible, develop detailed analytical procedures to use as substantive tests to reduce tests of details. Examples include:
  - ratio analysis,
  - regression analysis,
  - trend analysis,
  - predictive tests or
  - reasonableness tests.
- Where possible utilize Computer-Assisted Audit Techniques (CAATs), such as IDEA or ACL to automate testing for more coverage and less disruption to the client.
- Where possible, perform targeted testing (also known as "coverage" testing) of account balances to tests large portions of account balances.
- Perform tests of details, including sampling, if applicable or necessary.
- Perform general audit procedures, as and if applicable, such as tests related to:
  - commitments and contingencies,
  - legal letters,
  - management representations,
  - reviews of Board minutes,
  - related party transactions,
  - debt covenants and
  - going concern.
- Perform other tests for compliance such as Yellow Book or Single Audit Tests.

#### Stage 4: Report & Monitor

- Continually monitor the audit and provide feedback as agreed during scoping or more frequently, as deemed appropriate.
- Conclude the audit (i.e. issue opinions and/or reports).
- Develop and present required communications, including management letter comments.
- Perform an internal team de-briefing to identify areas for improvement.
- Welcome the opportunity for an external debriefing with our clients to improve.



#### APPENDIX A - PEER REVIEW



#### System Review Report

January 31, 2014

To the Partners of Carr, Riggs & Ingram, LLC and the National Peer Review Committee

We have reviewed the system of quality control for the accounting and auditing practice of Carr, Riggs & Ingram, LLC (the firm) applicable to non-SEC issuers in effect for the year ended June 30, 2013. Our peer review was conducted in accordance with the Standards for Performing and Reporting on Peer Reviews established by the Peer Review Board of the American Institute of Certified Public Accountants. As a part of our peer review, we considered reviews by regulatory entities, if applicable, in determining the nature and extent of our procedures. The firm is responsible for designing a system of quality control and complying with it to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Our responsibility is to express an opinion on the design of the system of quality control and the firm's compliance therewith based on our review. The nature, objectives, scope, limitations of, and the procedures performed in a System Review are described in the standards at <a href="https://www.aicpa.org/prsunmary">www.aicpa.org/prsunmary</a>.

As required by the standards, engagements selected for review included engagements performed under Government Auditing Standards; audits of employee benefit plans, and audits performed under FDICIA.

In our opinion, the system of quality control for the accounting and auditing practice of Carr, Riggs & Ingram, LLC applicable to non-SEC issuers in effect for the year ended June 30, 2013, has been suitably designed and complied with to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Firms can receive a rating of pass, pass with deficiency(ies) or fail. Carr, Riggs & Ingram, LLC has received a peer review rating of pass.

Eide Bailly LLP

Esde Saelly LLP

www.eidebailly.com

800 Nicollet Mall, Ste. 1300 | Minneapolis, MN 55402-7033 | T 612.253.6500 | F 612.253.6600 | EOE



#### APPENDIX B - RFP DOCUMENTS

#### Green Corridor P.A.C.E District Request for Proposals for Annual Audit Services

The Green Corridor P.A.C.E District hereby requests proposals for annual financial auditing services. The proposals must provide for the auditing of the District's financial records for the fiscal year ending September 30, 2016, with an option for four additional annual renewals. The District is a local unit of special-purpose government created under Chapter 163.01 for the purpose of financing qualifying improvements in accordance with section 163.08, F.S. The District is located in Miami-Dade County and utilizes inter-local agreements across Florida. The District currently has an operating budget of approximately \$100,000.

The auditing entity submitting a proposal must be duly licensed under Chapter 473, Florida Statutes and be qualified to conduct audits in accordance with "Governmental Auditing Standards", as adopted by the Florida Board of Accountancy. The Audit shall be conducted in accordance with Florida Law and particularly Section 218.39, Florida Statutes, and the rules of the Florida Auditor General.

Proposal packages, which include additional qualification requirements, evaluation criteria and instructions to proposers are available from the District's Manager at the address and telephone number listed below.

Proposers must provide eight (8) copies of their proposals to Green Corridor P.A.C.E District, Attn: District Manager, 5385 N Nob Hill Road, Sunrise, Florida 33351, Telephone (954) 721-8681, in an envelope marked on the outside "Auditing Services, Green Corridor P.A.C.E District." Proposals must be received by 11:00 am. on September 22, 2016, at the offices listed above. Please direct all questions regarding this notice to the Treasurer, Patti Powers at (954) 721-8681.

Patti Powers Treasurer

#### APPENDIX B - RFP DOCUMENTS

#### GREEN CORRIDOR P.A.C.E DISTRICT REQUEST FOR PROPOSALS

District Auditing Services for Fiscal Year 2015 Miami-Dade County, Florida

#### Instructions to Proposers

- SECTION 1. DUE DATE. Sealed proposals must be received no later than 11:00 am, March 13, 2015, at the offices of District Manager, located at 5385 N Nob Hill Road, Sunrise, FL 33351. Proposals will be publicly opened at that time.
- SECTION 2. FAMILIARITY WITH THE LAW. By submitting a proposal, the Proposer is assumed to be familiar with all federal, state, and local laws, ordinances, rules and regulations that in any manner affect the work. Ignorance on the part of the Proposer will in no way relieve it from responsibility to perform the work covered by the proposal in compliance with all such laws, ordinances and regulations.
- SECTION 3. QUALIFICATIONS OF PROPOSER. The contract, if awarded, will only be awarded to a responsible Proposer who is qualified by experience and licensing to do the work specified herein. The Proposer shall submit with its proposal satisfactory evidence of experience in similar work and show that it is fully prepared to complete the work to the satisfaction of the District.
- SECTION 4. SUBMISSION OF ONLY ONE PROPOSAL. Proposers shall be disqualified and their proposals rejected if the District has reason to believe that collusion may exist among the Proposers, the Proposer has defaulted on any previous contract or is in arrears on any previous or existing contract, or for failure to demonstrate proper licensure and business organization.
- SECTION 5. SUBMISSION OF PROPOSAL. Submit eight (8) copies of the Proposal Documents, and other requested attachments at the time and place indicated herein, which shall be enclosed in an opaque sealed envelope, marked with the title "Auditing Services Green Corridor P.A.C.E District" on the face of it.
- SECTION 6. MODIFICATION AND WITHDRAWAL. Proposals may be modified or withdrawn by an appropriate document duly executed and delivered to the place where proposals are to be submitted at any time prior to the time and date the proposals are due. No proposal may be withdrawn after opening for a period of ninety (90) days.
- SECTION 7. PROPOSAL DOCUMENTS. The proposal documents shall consist of the notice announcing the request for proposals, these instructions, the Evaluation Criteria Sheet and a proposal with all required documentation pursuant to Section 12 of these instructions (the "Proposal Documents").





SECTION 8. PROPOSAL. In making its proposal, each Proposer represents that it has read and understands the Proposal Documents and that the proposal is made in accordance therewith.

SECTION 9. BASIS OF AWARD/RIGHT TO REJECT. The District, Copper Oaks CDD, has the right to reject any and all proposals, make modifications to the work, and waive any informalities or irregularities in proposals as it is deemed in the best interests of the District.

SECTION 10. CONTRACT AWARD. Within fourteen (14) days of receipt of the Notice of Award from the District, the Proposer shall enter into and execute a Contract (engagement letter) with the District.

SECTION 11. LIMITATION OF LIABILITY. Nothing herein shall be construed as or constitute a waiver of District's limited waiver of liability contained in section 768.28, Florida Statutes, or any other statute or law.

SECTION 12. MISCELLANEOUS. All proposals shall include the following information in addition to any other requirements of the proposal documents.

- A. List position or title of all personnel to perform work on the District audit. Include resumes for each person listed; list years of experience in present position for each party listed and years of related experience.
- B. Describe proposed staffing levels, including resumes with applicable certifications.
- C. Three references from projects of similar size and scope. The Proposer should include information relating to the work it conducted for each reference as well as a name, address and phone number of a contact person.
- D. The lump sum cost of the provision of the services under the proposal, plus the lump sum cost of four (4) annual renewals.

SECTION 13. PROTESTS. Any protest regarding the Proposal Documents, must be filed in writing, at the offices of the District Manager, within seventy-two (72) hours after the receipt of the proposed contract documents. The formal protest setting forth with particularity the facts and law upon which the protest is based shall be filed within seven (7) calendar days after the initial notice of protest was filed. Failure to timely file a notice of protest or failure to timely file a formal written protest shall constitute a waiver of any right to object or protest with respect to aforesaid contract award.

SECTION 14. EVALUATION OF PROPOSALS. The criteria to be used in the evaluation of proposals are presented in the Evaluation Criteria Sheet, contained within the Proposal Documents.

#### APPENDIX B - RFP DOCUMENTS

#### GREEN CORRIDOR P.A.C.E DISTRICT AUDITOR SELECTION EVALUATION CRITERIA

1. Ability of Personnel.

(20 Points)

(E.g., geographic location of the firm's headquarters or permanent office in relation to the project; capabilities and experience of key personnel; present ability to manage this project; evaluation of existing work load; proposed staffing levels, etc.)

2. Proposer's Experience.

(20 Points)

(E.g. past record and experience of the Proposer in similar projects; volume of work previously performed by the firm; past performance for other or current Community Development District(s) in other contracts; character, integrity, reputation of Proposer, etc.)

3. Understanding of Scope of Work.

(20 Points)

Extent to which the proposal demonstrates an understanding of the District's needs for the services requested.

4. Ability to Furnish the Required Services.

(20 Points)

Extent to which the proposal demonstrates the adequacy of Proposer's financial resources and stability as a business entity necessary to complete the services required.

5. Price.

(20 Points)

Points will be awarded based upon the lowest total proposal for rendering the services and the reasonableness of the proposal.



# Proposal to Provide Financial Auditing Services

### **GREEN CORRIDOR**

P.A.C.E. DISTRICT

Proposal Due: September 22, 2016, 11:00AM

#### Submitted to:

Green Corridor P.A.C.E District c/o Government Management Services 5385 N. Nob Hill Road Sunrise, Florida 33351

#### Submitted by:

Antonio J. Grau, Partner Grau & Associates 2700 North Military Trail, Suite 350 Boca Raton, Florida 33431 Tel (561) 994-9299 / (800) 229-5728 Fax (561) 994-5823 tony@graucpa.com / www.graucpa.com

## **Table of Contents**

	PAGE
EXECUTIVE SUMMARY / TRANSMITTAL LETTER	1
FIRM QUALIFICATIONS & EXPERIENCE	3
STAFF QUALIFICATIONS,	21
REFERENCES	29
COST OF SERVICES	31
SUPPLEMENTAL INFORMATION	33



2700 North Military Trail, Suite 350 Boca Raton, Florida 33431 (561) 994-9299 • (800) 299-4728 Fax (561) 994-5823

September 22, 2016

Green Corridor P.A.C.E District c/o Government Management Services 5385 N. Nob Hill Road Sunrise, Florida 33351

Re:

Request for Proposal for Professional Auditing Services for the fiscal year ended September 30, 2016, with an option for four additional annual renewals

Grau & Associates (Grau) is pleased to respond to the Green Corridor P.A.C.E District's (the "District") Request for Proposal (RFP), and look forward to working with you on your audit. We are a team of knowledgeable professionals with extensive experience in audits for organizations just like yours, and we know how to work with you to complete an effective and efficient audit.

Since our focus is on government, we fully understand the professional services and work products required to meet your RFP requirements. Our team provided services in excess of 19,000 hours for our public sector clients last year, and we currently audit over 300 governmental entities. Our practice is unique as 98% of work is either audit or work related to government and non-profit entities. We currently audit the Florida Green Finance Authority, which provides funding to entities for qualifying improvements as defined by Section 163.08 of the Florida Statues (the "Pace Act").

In addition to our firm's focus, Grau & Associates is a great fit for your audit for a variety of other reasons, including:

#### Experience

Grau is proud of the fact that the personnel we assign to your audit are some of the most experienced auditors in the field. Unlike many other firms, our auditors work almost exclusively with governmental entities, which mean they are more knowledgeable and efficient on audits like yours. Our engagement partners have decades of experience and take a hands-on approach to our assignments, which all ensures a smoother process for you. Also, due to Grau's very low turnover rate for our industry, you won't have to worry about retraining your auditors from year to year.

#### Service

Our clients are pleased with the level of personalized service they receive from our talented professionals. Because of our extensive experience, we are adept at making the transition to a new firm as smooth as possible. We work with you to resolve any issues and keep in regular contact so there are no surprises when the final report delivers. In fact, your engagement team will report any potential audit adjustments to you on a regular basis so you will have adequate time to research and respond. Additionally, we have a disaster recovery plan that includes daily data back-ups and offsite file storage, so in the case of an emergency, your records would be safe.

#### Responsiveness

We pride ourselves on our high level of responsiveness. We answer emails and telephone calls within 24 hours, and usually right away. We are always accessible to clients during business hours, and make every effort to answer any questions as they arise. Additionally, we don't just complete your audit and disappear. We understand the "big picture" and think beyond the traditional auditor's perspective. We remain in touch for the entire year, suggesting ways you can improve your District's performance, procedures and controls. We will update, advise and educate you on new or revised reporting requirements so you are sure to always remain compliant.

#### Reputation

Our reputation in our field is impeccable. We have never been involved in any litigation, proceeding or received any disciplinary action. Additionally, we have never been charged with, or convicted of, a public entity crime of any sort. We have the professional staff available to perform the engagement and resources required to complete the work. We are financially stable and have never been involved in any bankruptcy proceedings.

#### Standards

Grau & Associates is a professional association / licensed certified public accounting firm serving clients through the state of Florida. We are a member of the American Institute of Certified Public Accountants (AICPA) and the Florida Institute of Certified Public Accountants (FICPA). Additionally, individuals are members of both the (GFOA) and (FGFOA). Grau is also a member of the Governmental Audit Quality Center (GAQC). Our audit will follow the Auditing Standards of the AICPA, Generally Accepted Government Auditing Standards, issued by the Comptroller General of the United States, and the Rules of the Auditor General of the State of Florida, and any other applicable federal, state and local regulations. We will deliver our reports in accordance with your requirements.

This proposal is a firm and irrevocable offer for 90 days. We certify this proposal is made without previous understanding, agreement or connection either with any previous firms or corporations offering a proposal for the same items. We also certify our proposal is in all respects fair, without outside control, collusion, fraud, or otherwise illegal action, and was prepared in good faith. Only the person(s), company or parties interested in the project as principals are named in the proposal. Grau has no existing or potential conflicts, and anticipates no conflicts during the engagement. Our Federal I.D. number is 20-2067322.

We would be happy to answer any questions or provide additional information as needed. Please do not hesitate to call or email either of our Partners, Antonio J. Grau, CPA (<a href="mailto:tgrau@graucpa.com">tgrau@grau@graucpa.com</a>) or Racquel McIntosh, CPA (<a href="mailto:rmcintosh@graucpa.com">rmcintosh@graucpa.com</a>) at 561.994.9299. We thank you for considering our firm's qualifications and experience, and look forward to serving you.

Very truly yours,

**Grau & Associates** 

Antonio J. Grau



# Firm Qualifications & Experience

Grau & Associates is a medium-sized accounting firm providing comprehensive financial and compliance auditing, attestation and accounting, and other management consulting services and we are properly registered and licensed by the State of Florida. The Partners, Consultant and Managers of Grau are members of the American Institute of Certified Public Accountants and the Florida Institute of Certified Public Accountants.

Grau & Associates is a properly registered/licensed State of Florida professional corporation and all assigned supervisory professional staff are properly registered/licensed to practice in the State of Florida.

#### **Grau's Focus and Experience**

- We are dedicated to serving Special Districts.
- We currently audit over 300 Special Districts.
- Last year, Grau performed in excess of 19,000 *hours* of services for our Public Sector Clients under *Governmental Auditing Standards.*
- Grau currently <u>only</u> provides <u>audit and attestation</u> services principally for governmental and non-profit entities under government auditing standards. The firm and staff are 100% dedicated to the audit practice.

During Grau's history we have consistently focused on providing service to the public sector. By focusing our resources on this industry, we provide the highest level of services to our Public Sector Clients.

Grau & Associates has a total of 17 employees, 15 professional staff, including 2 *Partners* and 13 *professionals* who *specialize* in *providing auditing, accounting, consulting, and monitoring services* to the *Public Sector and 2 administrative professionals*. The number of professional staff by employee classification is as follows:

Team Member	Total Professional Staff	Total CPAs	Total Government Audit Staff
Partners *	2	2	2
Managers *	3	3	3
Advisory Consultant	1	1	1
Supervisor / Seniors *	4	3	4
Staff Accountants *	5	2	5
Total	15	11	15

\*ALL FULL TIME EMPLOYEES

#### **Compliance with Government Education Requirements**

In order to maintain our high level of technical competence, we provide continuing professional education programs for all partners and professional staff members, which exceed national and state standards. All of the audit professionals of Grau & Associates exceed the education requirements as set forth in Government Auditing Standards, published by the Comptroller General of the United States, and our continuing professional education programs ensure that all audit professionals meet the requirements to participate in audits of government agencies.

#### **Professional Staff Training**

<u>Partners</u> - All of our Partners are CPA's and have diversified public accounting experience. They are responsible for overall engagement performance, policy, direction and quality control and have *far* exceeded minimum CPE requirements.

<u>Managers</u> - All of our Audit Managers are CPA's who have demonstrated the ability to plan audit engagements, supervise personnel and maintain frequent contact with clients. They continually upgrade their skills through the firm's continuing education programs and courses sponsored by the AICPA, FICPA and GFOA. They have *far exceeded minimum CPE Requirements*.

<u>Seniors</u> - All of our Seniors have a minimum of 3 years of diversified public accounting experience. They perform audits, evaluate staff, review findings and prepare audit reports. They possess the potential for upward mobility and have *far exceeded minimum CPE requirements*.

#### **Memberships**

All of the firm's CPA's are properly licensed as CPA's and members in good standing of both the American Institute of Certified Public Accountants and the Florida Institute of Certified Public Accountants. In addition, certain firm professionals are members or have been members of the following professional groups:

- FICPA Committee on State and Local Government
- Florida Government Finance Officers Association (FGOA)
- Special Review Committee of the Government Finance Officers Association
- Florida Institute of CPA Non-Profit Conference Committee
- Florida Association of Special Districts (FASD)
- FGFOA Annual Conference Program Committee
- FASD Finance Committee
- FICPA Young CPAs Committee
- FICPA Accounting Careers Committee

In addition, we have an ongoing recruitment program that seeks only those accountants with a proven record of academic success. When we recruit at the senior and manager level, we select CPA's with proven governmental accounting and auditing experience.

#### **Quality Control and Confidentiality**

Grau participates in an external quality review program requiring an on-site independent examination of our auditing practice. Grau has consistently received an unqualified opinion on the quality of our audit practice. During our firm's last external quality control review, six audits were reviewed, including five government audits. A copy of the report on the firm's most recent quality review can be found on the following page.

In addition to scheduled Peer Reviews, <u>our firm continually monitors performance to ensure the highest</u> <u>quality of services</u>. <u>Under the supervision of the Audit Partner, an Audit Manager is responsible for monitoring quality control of all appropriate engagements</u>.

#### **Results of State and Federal Reviews**

All state and federal reviews of the firm's reports and working papers have been accepted without change or revision to issued reports.



## PEER REVIEW PROGRAM

is proud to present this

Certificate of Recognition

to

#### **GRAU & ASSOCIATES**

For having a system of quality control for its accounting and auditing practice in effect for the year ended June 30, 2013 which has been designed to meet the requirements of the quality control standards for an accounting and auditing practice established by the AICPA, and which was complied with during the year then ended to provide the firm with reasonable assurance of conforming with professional standards.

Rick Reeder, Chair AICPA Peer Review Board

## **Partial List of Clients**

The following is a partial list of clients served and related experience:

COMMUNITY DEVELOPMENT DISTRICTS	Governmental Audit	Utility Audit	Current Client	Year End
Aberdeen Community Development District	1			9/30
Allen Plantation Community Development District	1			9/30
Amelia Concourse Community Development District	<b>√</b>			9/30
Amelia National Community Development District	✓			9/30
Amelia Walk Community Development District	✓			9/30
Anthem Park Community Development District	<b>✓</b>			9/30
Antigua at St. Augustine Community District	1		✓	9/30
Aqua Isles Community Development District	<b>√</b>			9/30
Arbor Green Community Development District	1		✓	9/30
Arlington Ridge Community Development District	<b>1</b>			9/30
Artisan Lakes Community Development District	1		✓	9/30
Asturia Community Development District	<b>✓</b>		<b>✓</b>	9/30
Ave Maria Stewardship Community Development District	1		✓	9/30
Aventura Iles Community Development District	<b>✓</b>		✓	9/30
Bahia Lakes Community Development District	<b>✓</b>		✓	9/30
Ballantrae Community Development District	1		✓	9/30
Ballantrae Hillsborough Community Development District	<b>✓</b>		✓	9/30
Bartram Park Community Development District	<b>√</b>		✓	9/30
Bartram Springs Community Development District	<b>✓</b>		✓	9/30
Bay Creek Community Development District	<b>√</b>		✓	9/30
Bay Laurel Community Development District	<b>√</b>	<b>✓</b>	✓	9/30
Bay Tree Community Development District	<b>√</b>		✓	9/30
Bayside Improvement Development District	<b>V</b>		✓	9/30
Baywinds Community Development District	<b>✓</b>			9/30
Beach Community Development District	1		✓	9/30
Beacon Tradeport Community Development District	✓			9/30
Beeline Community Development District	<b>✓</b>		✓	9/30
Bella Verda East Community Development District	<b>✓</b>			9/30
Bella Verda Lake Community Development District	<b>✓</b>			9/30
Bella Vida Community Development District	<b>✓</b>		✓	9/30
Bellagio Community Development District	1		<b>✓</b>	9/30
Belmont Community Development District	<b>V</b>			9/30
Belmont Lakes Community Development District	<b>✓</b>		<b>✓</b>	9/30
Blackburn Creek Community Development District	<b>✓</b>		<b>√</b>	9/30
Bluewaters Community Development District	<b>✓</b>		<b>√</b>	9/30
Bobcat Trail Community Developement District	1		<b>√</b>	9/30
Boggy Creek Community Development District	1			9/30
Bonnett Creek Resort Community Development District	1		<b>✓</b>	9/30

COMMUNITY DEVELOPMENT DISTRICTS (Continued)	Governmental Audit	Utility Audit	Current Client	Year End
Brandy Creek Community Development District	<b>✓</b>		✓	9/30
Bridgewater Community Development District	✓		✓	9/30
Bridgewater of Wesley Chapel Community Development District	✓			9/30
Briger Community Development District	✓		✓	9/30
Brooks of Bonita Springs I Community Development District	✓		✓	9/30
Brooks of Bonita Springs II Community Development District	✓		✓	9/30
Bull Frog Creek Community Development District	✓		✓	9/30
Candler Hills East Community Development District	✓		✓	9/30
Capital Region Community Development District	<b>\</b>			9/30
Captain's Key Dependent District	<b>✓</b>		✓	9/30
Caribe Palm Community Development District	✓		✓	9/30
Cascades at Groveland Community Development District	✓			9/30
Catalina at Winkler Preserve Community Development District	✓		✓	9/30
CBL/BM Port Orange West Community Development District	✓			9/30
Cedar Pointe Community Development District	✓		✓	9/30
Celebration Point Community Development District	✓		✓	9/30
Central Lake Community Development District	✓		✓	9/30
Century Gardens Community Development District	<b>√</b>		✓	9/30
Century Gardens at Tamiami Community Development District	<b>√</b>		✓	9/30
Century Parc Community Development District	<b>√</b>		<b>√</b>	9/30
CFM (Coolidge Fort Myers) Community Development District	<b>√</b>		· ··	9/30
Chapel Creek Community Development District	<b>√</b>	· · · · · · i		9/30
Champions Gate Community Development District	<b>√</b>		✓	9/30
Channing Park Community Development District	<b>√</b>		<b>√</b>	9/30
City Center Community Development District	<b>√</b>			9/30
City Place Community Development District	<b>√</b>		<b>√</b>	9/30
Clearwater Cay Community Development District	<b>√</b>			9/30
Coastal Lake Community Development District	<b>√</b>			9/30
Coconut Cay Community Development District	<b>√</b>		<b>√</b>	9/30
Concorde Estates Community Development District	<b>V</b>			9/30
Concorde Station Community Development District	<b>/</b>		<b>√</b>	9/30
Connerton West Community Development District	<b>V</b>			9/30
Copper Creek Community Development District	<b>V</b>		<b>√</b>	9/30
Copper Oaks Community Development District	· /		· ·	9/30
Copperstone Community Development District	· /		<b>→</b>	9/30
Coral Bay Community Development District	<b>√</b>		<b>→</b>	
Coral Keys Homes Community Development District	<i>\</i>		<b>,</b>	9/30
· · · · · · · · · · · · · · · · · · ·	V			9/30
Cordoba Panch Community Development District	V		✓	9/30
Coronado Community Development District	<b>√</b>		<b>→</b>	9/30
Coronado Community Development District	<b>✓</b>			9/30
Cory Lakes Community Development District	٧		<b>√</b>	9/30

COMMUNITY DEVELOPMENT DISTRICTS (Continued)	Governmental Audit	Utility Audit	Current Client	Year End
Country Club of Mount Dora Community Development District	✓			9/30
Country Greens Community Development District	1		✓	9/30
Country Walk Community Development District	✓		✓	9/30
Covington Park Community Development District	<b>√</b>		✓	9/30
Creekside Community Development District	<b>V</b>		✓	9/30
Crestview II Community Development District	✓		✓	9/30
Crestview West Community Development District	<b>√</b>		✓	9/30
Cross Country Home Services Community Development District	<b>✓</b>			9/30
Cross Creek Community Development District	✓			9/30
Cutler Cay Community Development District	✓			9/30
Cypress Cove Community Development District	<b>√</b>		✓	9/30
Cypress Grove Community Development District	✓		✓	9/30
Cypress Lakes Community Development District	✓		✓	9/30
Cypress Shadows Community Development District	<b>V</b>		✓	9/30
Deer Island Community Development District	<b>V</b>			9/30
Deer Run Community Development District	<b>√</b>			9/30
Diamond Hill Community Development District	<b>V</b>			9/30
Double Branch Community Development District	✓		✓	9/30
Dove Pond Community Development District	✓			9/30
Downtown Doral Community Development District	✓		✓	9/30
Dunes Community Development District	<b>√</b>	<b>√</b>	✓	9/30
Dupree Lakes Community Development District	✓		✓	9/30
Eagle Point Community Development District	<b>✓</b>			9/30
East Bonita Bridge Road Community Development District	<b>✓</b>		✓	9/30
East Park Community Development District	<b>✓</b>		✓	9/30
Easton Park Community Development District	<b>✓</b>		✓	9/30
Enclave at Black Point Marina Community Development District	<b>✓</b>		✓	9/30
Encore Community Development District	<b>✓</b>		✓	9/30
Enterprise Community Development District	<b>/</b>	<b>V</b>	✓	9/30
Epperson Ranch Community Development District	<b>✓</b>		<b>√</b>	9/30
Estancia at Wiregrass Community Development District	<b>√</b>		✓	9/30
Estates at Cherry Lake Community Development District	<b>✓</b>		✓	9/30
Estuary Community Development District	<b>✓</b>			9/30
Falcon Trace Community Development District	<b>✓</b>		<b>√</b>	9/30
Fallschase Community Development District	<b>√</b>		<b>√</b>	9/30
Fiddler's Creek Community Development District	<b>✓</b>		<b>√</b>	9/30
Fishhawk I Community Development District	<b>√</b>		<b>√</b>	9/30
Fishhawk II Community Development District	<b>✓</b>			9/30
Fishhawk III Community Development District	<b>✓</b>			9/30
Fleming Island Plantation Community Development District	<b>✓</b>		<b>√</b>	9/30
Florida Green Finance Authority	<b>✓</b>		✓	9/30

COMMUNITY DEVELOPMENT DISTRICTS (Continued)	Governmental Audit	Utility Audit	Current Cllent	Year End
Founder's Ridge Community Development District	<b>✓</b>			9/30
Fountainbleau Lakes Community Development District	✓		✓	9/30
Forest Creek Community Development District	✓			9/30
Gardens at Millenia Community Development District	✓			9/30
Glen St. Johns Community Development District	✓			9/30
Gramercy Farms Community Development District	✓			9/30
Grand Bay at Doral Community Development District	✓		✓	9/30
Grand Hampton Community Development District	✓		✓	9/30
Grand Haven Community Development District	✓		✓	9/30
Greater Lakes/Sawgrass Community Development District	✓		✓	9/30
Greyhawk Landing Community Development District	✓			9/30
Groves Community Development District	✓		✓	9/30
Habitat Community Development District	<b>✓</b>			9/30
Hacienda Lakes Community Development District	✓		✓	9/30
Hamal Community Development District	<b>✓</b>		✓	9/30
Hammocks Community Development District	✓		✓	9/30
Harbor Bay Community Development District	✓			9/30
Harbour Isles Community Development District	✓		✓	9/30
Harbourage at Braden River Community Development District	✓		✓	9/30
Harmony Community Development District	✓		✓	9/30
Harrison Ranch Community Development District	✓			9/30
Hawk's Point Community Development District	✓		✓	9/30
Hemmingway Point Community Development District	✓		✓	9/30
Heritage Bay Community Development District	✓		✓	9/30
Heritage Greens Community Development District	✓		✓	9/30
Heritage Harbor Community Development District	<b>√</b>			9/30
Heritage Harbour Market Place Community Development District	✓			9/30
Heritage Harbour South Community Development District	✓			9/30
Heritage Isles at Viera Community Development District	✓			9/30
Heritage Isles Community Development District	✓			9/30
Heritage Landing Community Development District	✓		✓	9/30
Heritage Oak Park Community Development District	✓		✓	9/30
Heritage Park Community Development District	✓		✓	9/30
Heritage Springs Community Development District	<b>✓</b>		✓	9/30
Heron Isles Community Development District	<b>√</b>			9/30
Hickory Hammock Community Development District	<b>✓</b>			9/30
High Ridge/Quantum Community Development District	<b>√</b>			9/30
Highlands Community Development District	<b>✓</b>		✓	9/30
Homestead 50 Community Development District	<b>✓</b>			9/30
Hypoluxo-Haverhill Community Development District	<b>✓</b>		✓	9/30
Independence Park Community Development District	<b>✓</b>			9/30
Indigo Community Development District	✓		✓	9/30

COMMUNITY DEVELOPMENT DISTRICTS (Continued)	Governmental Audit	Utility Audit	Current Client	Year End
Indigo East Community Development District	<b>√</b>		✓	9/30
Interlaken Community Development District	<b>V</b>			9/30
Islands at Doral III Community Development District	<b>V</b>		<b>√</b>	9/30
Islands at Doral (NE) Community Development District	1		✓	9/30
Islands at Doral (SW) Community Development District	1		✓	9/30
Islands at Doral Townhomes Community Development District	<b>√</b>		✓	9/30
Isles at Bartram Park Community Development District	<b>√</b>		✓	9/30
Journey's End Community Development District	<b>√</b>		<b>√</b>	9/30
Jurlington Creek Plantation Community Development District	<b>√</b>			9/30
K-Bar Ranch Community Development District	<b>√</b>		<b>√</b>	9/30
Kendall Breeze Community Development District	<b>V</b>		✓	9/30
Kendall Breeze West Community Development District	✓		✓	9/30
Key Marco Community Development District	<b>√</b>		✓	9/30
Keys Cove Community Development District	✓		✓	9/30
Keys Cove II Community Development District	<b>√</b>		✓	9/30
Laguna Estates Community Development District	<b>✓</b>		✓	9/30
Laguna Lakes Community Development District	✓		✓	9/30
Lake Ashton Community Development District	<b>V</b>		✓	9/30
Lake Ashton II Community Development District	<b>√</b>		✓	9/30
Lake Francis Community Development District	<b>V</b>		✓	9/30
Lake Padgett Estates Community Development District	1		✓	9/30
Lake Powell Residential Golf Community Development District	<b>V</b>			9/30
Lakes by the Bay South Community Development District	1		✓	9/30
Lakeshore Ranch Community Development District	<b>√</b>		✓	9/30
Lakeside Community Development District	<b>V</b>			9/30
Lakeside Landings Community Development District	<b>√</b>			9/30
Lakeside Plantation Community Development District	<b>V</b>			9/30
Lakewood Ranch 1 Community Development District	1			9/30
Lakewood Ranch 2 Community Development District	<b>V</b>			9/30
Lakewood Ranch 3 Community Development District	1			9/30
Lakewood Ranch 4 Community Development District	<b>✓</b>			9/30
Lakewood Ranch 5 Community Development District	1			9/30
Lakewood Ranch 6 Community Development District	1			9/30
Legacy Springs Community Development District	1			9/30
Legends Bay Community Development District	<b>✓</b>	<u> </u>		9/30
Lexington Community Development District	<b>✓</b>		<b>√</b>	9/30
Live Oak No. 1 Community Development District	1		✓	9/30
Long Lake Ranch Community Development District	1		<b>√</b>	9/30
Longleaf Community Development District	<b>✓</b>			9/30
Lucaya Community Development District	1		✓	9/30
Madeira Community Development District	<b>✓</b>		<b>√</b>	9/30
Magnolia Park Community Development District	1			9/30
<u> </u>			L	

COMMUNITY DEVELOPMENT DISTRICTS (Continued)	Governmental Audit	Utility Audit	Current Client	Year End
Magnolia West Community Development District	<b>✓</b>			9/30
Main Street Community Development District	1			9/30
Mainstreet Community Development District	<b>✓</b>			9/30
Majorca Isles Community Development District	1		<b>✓</b>	9/30
Maple Ridge Community Development District	<b>√</b>		<b>√</b>	9/30
Marsh Harbour Community Development District	<b>√</b>			9/30
Marshall Creek Community Development District	<b>√</b>			9/30
Mayfair Community Development District	1			9/30
Meadow Pines Community Development District	1		<b>√</b>	9/30
Meadow Point I Community Development District	1		✓	9/30
Meadow Point III Community Development District	1			9/30
Meadow Point IV Community Development District	1			9/30
Meadow Woods Community Development District	1			9/30
Mediterra North Community Development District	1		✓	9/30
Mediterra South Community Development District	1		✓	9/30
Mediterranea Community Development District	✓		✓	9/30
Middle Village Community Development District	1		✓	9/30
Mira Lago West Community Development District	✓		✓	9/30
Miromar Lakes Community Development District	✓			9/30
Montecito Community Development District	✓		✓	9/30
Monterey/Congress Community Development District	✓		<b>√</b>	9/30
Moody River Estates Community Development District	✓		✓	9/30
Myakka Ranch Community Development District	<b>√</b>		✓	9/30
Myrtle Creek Community Development District	✓			9/30
Naples Heritage Community Development District	✓		✓	9/30
Narcoossee Community Development District	✓			9/30
Newport Tampa Bay Community Development District	✓		,	9/30
North Dade Community Development District	<b>✓</b>		✓	9/30
Northern Riverwalk Community Development District	<b>✓</b>		✓	9/30
Northwood Community Development District	<b>√</b>		✓	9/30
Oak Creek Community Development District	<b>√</b>		<b>√</b>	9/30
Oaks ay Shady Creek, The Community Development District	✓		✓	9/30
Oakridge Community Development District	✓		✓	9/30
Oakstead Community Development District	<b>√</b>		✓	9/30
Old Palm Community Development District	<b>√</b>		✓	9/30
Orchid Grove Community Development District	<b>✓</b>		<b>√</b>	9/30
Osprey Oaks Community Development District	<b>√</b>		✓	9/30
OTC Community Development District	<b>✓</b>		✓	9/30
Pal Mar Water Control District	<b>/</b>		✓	9/30
Palm Bay Community Development District	<b>V</b>		✓	9/30
Palm Beach Plantation Community Development District	<b>✓</b>			9/30
Palm Coast Park Community Development District	<b>√</b>		✓	9/30

COMMUNITY DEVELOPMENT DISTRICTS (Continued)	Governmental Audit	Utility Audit	Current Client	Year End
Palm Glades Community Development District	<b>✓</b>			9/30
Palma Sola Trace Community Development District	<b>1</b>		<b>√</b>	9/30
Palms of Terra Ceia Bay Community Development District	<b>✓</b>		<b>√</b>	9/30
Pan American West Community Development District	<b>√</b>			9/30
Panther Trace I Community Development District	<b>✓</b>			9/30
Panther Trace II Community Development District	<b>√</b>			9/30
Panther Trails Community Development District	<b>√</b>		✓	9/30
Parker Road Community Development District	<b>√</b>		<b>√</b>	9/30
Parklands Lee Community Development District	<b>✓</b>		<b>√</b>	9/30
Parklands West Community Development District	<b>√</b>		<b>√</b>	9/30
Parkway Center Community Development District	<b>✓</b>		<b>√</b>	9/30
Paseo Community Development District	<b>✓</b>		<b>√</b>	9/30
PBR Community Development District	<b>√</b>			9/30
Pebblewalk Village Community Development District	<b>1</b>			9/30
Pelican Marsh Community Development District	1			9/30
Pembroke Harbor Community Development District	1		<b>√</b>	9/30
Pentathlon Community Development District	<b>/</b>		✓	9/30
Pine Air Lakes Community Development District	1		<b>√</b>	9/30
Pine Island Community Development District	1			9/30
Pine Island South Community Development District	<b>/</b>			9/30
Piney-Z Community Development District	1			9/30
Pioneer Community Development District	<b>√</b>		✓	9/30
Poinciana Community Development District	1			9/30
Poinciana West Community Development District	<b>√</b>		✓	9/30
Portico Community Development District	1		<b>√</b>	9/30
Portofino Cove Community Development District	1		<b>√</b>	9/30
Portofino Isles Community Development District	<b>✓</b>		✓	9/30
Portofino Landings Community Development District	1		<b>√</b>	9/30
Portofino Shores Community Development District	1		<b>√</b>	9/30
Portofino Springs Community Development District	1			9/30
Portofino Vineyards Community Development District	1			9/30
Portofino Vista Community Development District	<b>√</b>		✓	9/30
Preserve at Wilderness Lake Community Development District	<b>√</b>			9/30
Principal One Community Development District	<b>√</b>		<b>√</b>	9/30
Quantum Community Development District	<b>√</b>			9/30
Quantum Park Overlay Community Development District	<b>✓</b>			9/30
Randal Park Community Development District	<b>√</b>		✓	9/30
Remington Community Development District	<b>√</b>			9/30
Renaissance Independent Development District	<b>√</b>		✓	9/30
Reserve Community Development District	<b>√</b>			9/30
Reserve 2 Community Development District	<b>√</b>		✓	9/30
Reunion East Community Development District	1			9/30
	<u> </u>			1 5,55

COMMUNITY DEVELOPMENT DISTRICTS (Continued)	Governmental Audit	Utility Audit	Current Client	Year End
Reunion West Community Development District	<b>V</b>			9/30
River Bend Community Development District	<b>✓</b>			9/30
River Glen Community Development District	<b>✓</b>		✓	9/30
River Hall Community Development District	<b>V</b>		✓	9/30
River Place on the St. Lucie Community Development District	<b>✓</b>			9/30
River Ridge Community Development District	<b>✓</b>		<b>√</b>	9/30
Rivercrest Community Development District	<b>√</b>		✓	9/30
Rivers Edge Community Development District	1		✓	9/30
Sabal Palm Community Development District	<b>✓</b>		✓	9/30
Sail Harbour Community Development District	<b>√</b>		✓	9/30
Sampson Creek Community Development District	<b>✓</b>			9/30
Sandy Creek Community Development District	<b>√</b>		<b>√</b>	9/30
Sausalito Bay Community Development District	✓		✓	9/30
Seven Oaks I Community Development District	<b>√</b>		✓	9/30
Seven Oaks II Community Development District	<b>✓</b>			9/30
Silver Palms Creek Community Development District	✓		✓	9/30
Silverado Community Development District	✓		✓	9/30
Six Mile Creek Community Development District	<b>✓</b>		<b>√</b>	9/30
Somerset Community Development District	✓			9/30
Sonoma Bay Community Development District	<b>√</b>		✓	9/30
South Bay Community Development District	<b>✓</b>			9/30
South-Dade Venture Development District	<b>√</b>		✓	9/30
South Fork Community Development District	✓			9/30
South Fork East Community Development District	✓		✓	9/30
South Kendall Community Development District	✓			9/30
South Village Community Development District	✓			9/30
Southaven Community Development District	<b>√</b>			9/30
Southern Hills Plantation I Community Development District	✓			9/30
Southern Hills Plantation II Community Development District	✓			9/30
Southern Hills Plantation III Community Development District	✓			9/30
Spicewood Community Development District	<b>√</b>		✓	9/30
Split Pine Community Development District	✓			9/30
Springridge Community Development District (formerly Killarney)	✓		✓	9/30
St. John's Forest Community Development District	✓			9/30
Sterling Hill Community Development District	✓			9/30
Steven's Plantation Community Development District	✓		✓	9/30
Stonebrier Community Development District	✓		✓	9/30
Stonegate Community Development District	✓		✓	9/30
Stoneybrook Community Development District	✓		✓	9/30
Stoneybrook at Venice Community Development District	<b>✓</b>		✓	9/30
Stoneybrook Oaks Community Development District	✓			9/30
Storey Park Community Development District	✓		· 🗸	9/30

COMMUNITY DEVELOPMENT DISTRICTS (Continued)	Governmental Audit	Utility Audit	Current Client	Year End
Summerville Community Development District	<b>✓</b>	1555 GEORGE	✓	9/30
Sunny Hills Units 12-15 Dependent District	<b>√</b>			9/30
SWI Community Development District	<b>√</b>			9/30
Talavera Community Development District	✓		✓	9/30
Talis Park Community Development District	✓		✓	9/30
Tampa Palms Community Development District	<b>√</b>		✓	9/30
Tampa Palms Open Space and Transport Community Development District	<b>√</b>		✓	9/30
Tapestry Bella Community Development District	✓		✓	9/30
Tara Community Development District	<b>✓</b>			9/30
Terra Bella Community Development District	<b>✓</b>		✓	9/30
Tesoro Community Development District	✓		✓	9/30
Thousand Oaks Community Development District	<b>✓</b>		✓	9/30
Tison's Landing Community Development District	✓			9/30
Tolomato Community Development District	<b>✓</b>		✓	9/30
Tomoka Community Development District	<b>V</b>		✓	9/30
Toscana Community Development District	<b>√</b>		✓	9/30
Town Center at Palm Coast Community Development District	<b>√</b>		<b>√</b>	9/30
Tradition Community Development District	<b>√</b>			9/30
Trails Community Development District	<b>✓</b>		✓	9/30
Trails at Monterey Community Development District	<b>✓</b>		✓	9/30
Treaty Oaks Community Development District	✓		✓	9/30
Tree Island Estates Community Development District	<b>V</b>		✓	9/30
Treeline Preserve Community Development District	<b>√</b>			9/30
Trevesta Community Development District	<b>1</b>		✓	9/30
Triple Creek Community Development District	<b>1</b>		✓	9/30
TSR Community Development District	<b>√</b>		✓	9/30
Turnbull Creek Community Development District	<b>✓</b>		✓	9/30
Turtle Run Community Development District	<b>√</b>			9/30
Tuscany Reserve Community Development District	<b>√</b>			9/30
Twelve Oaks Community Development District	✓			9/30
Two Creeks Community Development District	<b>√</b>		✓	9/30
University Place Community Development District	<b>✓</b>		✓	9/30
University Square Community Development District	<b>✓</b>		,	9/30
Urban Orlando Community Development District	<b>✓</b>		✓	9/30
Valencia Acres Community Development District	<b>✓</b>			9/30
Vasari Community Development District	<b>✓</b>		✓	9/30
Venetian Community Development District	<b>✓</b>			9/30
Venetian Isles Community Development District	<b>✓</b>		<b>√</b>	9/30
Venetian Parc Community Development District	<b>✓</b>		✓	9/30
Verandah Community Development District	<b>✓</b>		<b>√</b>	9/30
Verandah East Community Development District	<b>√</b>		<b>√</b>	9/30

COMMUNITY DEVELOPMENT DISTRICTS (Continued)	Governmental Audit	Utility Audit	Current Client	Year End
Verandah West Community Development District	✓	5 to 100 metro (pri 100 to	✓	9/30
Verandahs Community Development District	✓			9/30
Verano #1 Community Development District	✓		✓	9/30
Verano Center Community Development District	<b>✓</b>		✓	9/30
Verona Walk Community Development District	<b>✓</b>			9/30
Viera East Community Development District	1		<b>√</b>	9/30
Villa Portofino East Community Development District	<b>1</b>		✓	9/30
Villa Portofino West Community Development District	<b>V</b>		✓	9/30
Villa Vizcaya Community Development District	<b>V</b>		✓	9/30
Village Walk of Bonita Springs Community Development District	1			9/30
Villages at Bloomingdale Community Development District	1			9/30
Village at Gulfstream Park Community Development District	1		<b>√</b>	9/30
Villages of Westport Community Development District	<b>√</b>		<b>√</b>	9/30
Vista Community Development District	<b>√</b>		<b>√</b>	9/30
Vista Lakes Community Development District	<b>√</b>		✓	9/30
Vizcaya in Kendall Community Development District	1		<b>√</b>	9/30
Walnut Creek Community Development District	1			9/30
Waterchase Community Development District	1		<b>√</b>	9/30
Waterford Estates Community Development District	<b>/</b>		<b>√</b>	9/30
Waterford Landing Community Development District	<b>/</b>		<b>√</b>	9/30
Watergrass Community Development District	1		<b>√</b>	9/30
Waterlefe Community Development District	1			9/30
Water's Edge Community Development District	1		<b>√</b>	9/30
Waterset North Community Development District	1		•	9/30
Waterstone Community Development District	1		<b>√</b>	9/30
Wentworth Estates Community Development District	· ·		•	9/30
	· ·		<b>√</b>	
West Lake Community Development District	1		<u> </u>	9/30
West Villages Independent District	\ \ \ \		✓	9/30
Westchase Community Development District	\ \ \ \		<b>v</b>	9/30
Westchester Community Development District	\ \ \ \			9/30
Westridge Community Development District	\ \ \ \			9/30
Willow Creek Community Development District	\ \ \ \			9/30
Windsor at Westside Community Development District	\ \ \ \ \		<b>v</b>	9/30
Winston Trails East Community Development District	<u> </u>			9/30
Winter Garden Village at Fowler Groves Community Development District	<b>√</b>			9/30
Woodlands Community Development District	<b>V</b>			9/30
World Commerce Community Development District	<b>\</b>			9/30
Wyndam Park Community Development District	<b>V</b>		<b>√</b>	9/30
Wynnfield Lakes Community Development District	<b>\</b>			9/30
Wynnmere West Community Development District	<b>-</b>		<u> </u>	9/30
TOTAL	417	3	261	

MUNICIPALITIES OR RELATED COMPONENT UNITS	Attestation Services	Consulting Services	Governmental Audit	Single Audit	Utility Audit	CAFR	Current Client	Year End
City of Cooper City			✓	✓	✓	✓	<b>V</b>	9/30
City of Lauderhill			✓	✓	✓	✓		9/30
City of Miami (program specific audit (s) )			✓				✓	9/30
City of North Lauderdale			<b>√</b>	✓	✓	✓	✓	9/30
City of North Palm Beach (Internal Audit)	✓							9/30
City of Pompano Beach (Joint Venture, 40%)			✓	✓		✓		9/30
City of West Park			✓			✓	<b>V</b>	9/30
City of Weston			✓			✓	<b>√</b>	9/30
Town of Cloud Lake			✓				✓	9/30
Town of Davie			✓	✓	✓	✓		9/30
Town of Glen Ridge			✓					9/30
Town of Haverhill			<b>✓</b>				<b>√</b>	9/30
Town of Highland Beach			✓				✓	9/30
Town of Hillsboro Beach			<b>√</b>	✓	✓		✓	9/30
Town of Hypoluxo		✓	<b>✓</b>				✓	9/30
Town of Lantana			✓	<b>√</b>	✓	✓	<b>√</b>	9/30
Town of Lauderdale by the Sea		✓	✓		✓	✓	✓	9/30
Town of Mangonia Park			✓		✓			9/30
Village of Golf			✓		✓	<b>√</b>	<b>✓</b>	9/30
Village of Wellington			✓	EW-P-02-West Space Server	✓	✓	<b>✓</b>	9/30
TOTA	AL 1	2	19	7	10	11	14	

OTHER GOVERNMENTAL ENTITIES	Attestation Services	Consulting Services	Governmental Audit	Single Audit	CAFR	Current Client	Year End
Broward County School District (Joint Venture) (Assessment of Maintenance Operations)		✓					N/A
Broward County School District (Joint Venture, 20%)			1	1	V	$\vdash$	6/30
Florida Community College at Jacksonville (Internal Audit)	1					1	6/30
Florida Transit Association Finance Corporation		<b>√</b>	✓			✓	6/30
Highland County School District (Internal Funds Audit)			✓				6/30
Palm Beach County School District (Assessment of maintenance for Facility and Property Management) (Internal Funds Audit)		✓	✓				6/30
Palm Beach County School District (Joint Venture, 20%)			✓	✓	✓		6/30
Migrant Health Services of Palm Beach County			✓	✓			N/A
South Florida Water Management District				✓			9/30
South Florida Water Management District CERP Program Management Services (Joint Venture)	<b>V</b>						N/A
State of Florida Department of Management Services (Construction)			✓				N/A
State of Florida Department of Transportation (Overhead Audits - Various)			<b>√</b>			✓	N/A
TOTAL	2	3	8	4	2	2	

NON-PROFIT CLIENTS SERVED AND RELATED EXPERIENCE	Attestation Services	Financial Audit	Consulting Services	Governmental Audit	Single Audit	Tax Services	Current Client	Year End
Aid to Victims of Domestic Abuse, Inc.		<b>✓</b>		✓	<b>✓</b>	<b>✓</b>	<b>✓</b>	6/30
Alliance for Human Services, Inc.		<b>√</b>				<b>√</b>		6/30
Brevard Workforce Development Board, Inc.				<b>√</b>	<b>V</b>			6/30
Broward County Human Rights Board/Division (Joint Venture, 30%)	<b>V</b>		<b>V</b>					N/A
Broward Education Foundation		<b>V</b>		✓	<b>✓</b>	1	<b>√</b>	6/30
Christian Manor	1	1	<b>V</b>	<b>√</b>	<b>V</b>	1		12/31
Delray Beach Community Land Trust				✓		✓		9/30
Family Promise	<b>V</b>							12/31
Florida Public Transportation Association, Inc.	<b>✓</b>	<b>✓</b>				✓	1	9/30
Florida Transit Association Finance Corporation		1				<b>✓</b>	1	9/30
Hispanic Human Resources Council	<b>V</b>	<b>V</b>	<b>V</b>	✓	<b>V</b>	<b>√</b>	1	9/30
Mae Volen Senior Center	✓	<b>✓</b>		✓	✓	<b>√</b>	<b>✓</b>	6/30
National Board for Registration of Registrars		<b>√</b>				<b>√</b>		3/31
National Cancer Registration Board		✓				<b>√</b>		6/30
North Lauderdale Academy High School	✓			✓				6/30
Northwood Development Corporation	✓	✓	✓	✓	✓	✓		9/30
Palm Beach Community College Foundation			<b>√</b>	<b>√</b>		✓		6/30
Palm Beach County Workforce Development Board (Joint Venture, 25%)	✓							6/30
Pasco-Hernando Workforce Board		<b>√</b>					✓	6/30
Southwest Florida Workforce Development Board				✓	✓		✓	6/30
Urban League of Palm Beach County				✓	✓			6/30
TOTAL	9	12	5	12	9	13	8	

RETIREMENT PLANS	Financial Audit	ERISA/DOL	Current Client	A LI
Campbell Property Management 401(k)	<b>1</b>	1	✓	12/31
City of Cooper City General Employee Retirement Plan	<b>√</b>		<b>✓</b>	9/30
City of Lauderhill General Employee Retirement Plan	<b>√</b>			9/30
City of Parkland Police Pension Fund	<b>V</b>		<b>✓</b>	9/30
Cross County Home Services and Affiliates 401(k) Plan	<b>√</b>	✓	<b>✓</b>	9/30
Danmar Corporation 401(k) Plan	<b>√</b>	<b>√</b>		12/31
Florida Public Utilities 401(k) and Pension Plans	<b>√</b>	1		12/31
Jacksonville Police and Fire Pension Fund	<b>1</b>			9/30
Pinetree Water Control District Defined Contribution Retirement Plan	<b>V</b>			9/30
San Carlos Park Fire Protection and Rescue Service District	<b>V</b>		<b>√</b>	9/30
Town of Davie General Employees Retirement Plan	<b>V</b>			9/30
Town of Hypoluxo Defined Contribution Retirement Plan	<b>V</b>		<b>√</b>	9/30
Town of Lauderdale By The Sea Volunteer Firefighters Pension Plan	<b>√</b>		<b>✓</b>	9/30
TOTAL	13	4	7	

sille Fontaine Improvement District  aca Raton Airport Authority  active Raton Airport Authority  active Broward Water Control District  active County Mosquito Control District  active Conservancy District  active Control	Single Audit	Utility Audit	Current Client	Year End
entral Broward Water Control District entral County Water Control District entral County Water Control District entral County Mosquito Control District est Central Regional Wastewater Treatment Facility est Naples Fire Control and Rescue District eater Boca Raton Beach and Park District entere Boca Raton Beach and Park District eneway Improvement District eneway I				9/30
antital County Water Control District  trus County Mosquito Control District  trus County Mosquito Control District  sist Central Regional Wastewater Treatment Facility  ist Naples Fire Control and Rescue District  eater Boca Raton Beach and Park District  eeneway Improvement District  obe-St. Lucie Conservancy District  orizons Improvement District  orizons Waster Control District  orizons Waster Control District  orizons Waster Control District  orizons Improvement District  oriz			✓	9/30
Article Country Mosquito Control District  Inst Central Regional Wastewater Treatment Facility  Inst Naples Fire Control and Rescue District  Inst Naples Fire Control Beach and Park District  Inst Naples Fire Control District  Inst Naples Fire Conservancy District  Inst Naples Waste Water Treatment District  Inst Naples Fire Naples Fire Protection and Rescue Service District  Inst Naples Park Water Control District  Inst Naples Park Fire Protection & Rescue District  Inst Naples Park Water Control District  Inst Naples Park Fire Protection & Rescue District  Inst Naples Fire Protection & Fire Protection & Rescue District  Inst Naples Fire Protection & Fire Protection & Rescue District  Inst Naples Fire Protection & Fire Pr		i	✓	9/30
ast Central Regional Wastewater Treatment Facility  st Naples Fire Control and Rescue District eater Boca Raton Beach and Park District eeneway Improvement District  be-St. Lucie Conservancy District  comestead Educational Facilities Benefits District  corizons Improvement District  cy Largo Waste Water Treatment District  ke Padgett Estates Independent Special District  kewood Ranch Inter-District Authority  st Rabbit Public Improvement District  cyakha City Fire Control District  in Mar Water Control District  in Beach Soil and Water Conservation District  chellas Park Water Management District  chellas Park Water Management District  chere Water Control District  changer Drainage Wastewater Treatment and Disposal Board  chanth Indian River Water Control District  chanth Central Regional Wastewater Treatment and Disposal Board  chanth Irail Fire Protection & Rescue District  chanth Trail Fire Protection Bistrict  chanth Trail Fire Protection & Rescue District  chanth Trail Fire Protection & Rescue District  chanth Trail Fire Protection Bistrict  chanthage Treatment Bistrict  chanthage Treatment Bistrict  chanthage Trail Fire Protection Bistrict  chanthage Trail Fire Protection Bistrict  chanthage Trail Fire Protection Bistrict  chan			✓	9/30
Ist Naples Fire Control and Rescue District eater Boca Raton Beach and Park District eeneway Improvement District  be-St. Lucie Conservancy District  be-St. Lucie Conservancy District  brizons Improvement District  cy Largo Waste Water Treatment District  ke Padgett Estates Independent Special District  kewood Ranch Inter-District Authority  st Rabbit Public Improvement District  cyakha City Fire Control District  in Mar Water Control District  in Mar Water Control District  in Mar Beach Soil and Water Conservation District  ellas Park Water Management District  in ellas Park Water Management District  in ellas Park Water Management District  in Carlos Park Fire Protection and Rescue Service District  in Carlos Park Fire Protection and Rescue Service District  in the Central Regional Wastewater Treatment and Disposal Board  in the Trail Fire Protection & Rescue District  in Undian River Water Control District  in				9/30
reater Boca Raton Beach and Park District  reeneway Improvement District  response St. Lucie Conservancy District  report of District  response St. Lucie Conservancy District  response St. Lucie Conservation District  response St. Lucie Conservatio		✓	1	9/30
eeneway Improvement District  eeneway Improvement District  bbe-St. Lucie Conservancy District  prizons Improvement District  you Largo Waste Water Treatment District  ke Padgett Estates Independent Special District  ke wood Ranch Inter-District Authority  st Rabbit Public Improvement District  youthactee Groves Water Control District  youthactee Groves Water Control District  youth Mar Water Control District  youth Beach Soil and Water Conservation District  youth Control District  youth Central Regional Wastewater Treatment and Disposal Board  youth Indian River Water Ontrol District  youth Trail Fire Protection & Rescue District  youth Trail Fire Protection & Rescue District  youth Cake of Sebring Improvement District  youth Lake of Sebring Improvement District  youth Lake of Sebring Improvement District  youth Cake of Sebring Improvement District  youth Lake of Sebring Improvement District  youth Cake of Sebring Improvement District			<b>✓</b>	9/30
be-St. Lucie Conservancy District  be-St. Lucie Conservancy District  brizons Improvement District  brizons Improvement District  by Largo Waste Water Treatment District  ke Padgett Estates Independent Special District  kewood Ranch Inter-District Authority  st Rabbit Public Improvement District  vakhacity Fire Control District  di Mar Water Control District  dim Beach Soil and Water Conservation District  bellas Park Water Management District  chellas Park Water Management District  chellas Park Water Control District  chere Protection and Rescue Service District  chere Water Water Control District  chere Water Control District  chere Protection & Rescue District  chere Water Control District  chere Protection & Rescue District  chere Water Control District  chere Protection & Rescue District  chere Water Services District  chere Protection & Rescue District  chere Protection & Re			✓	9/30
presented Educational Facilities Benefits District  prizons Improvement District  prizons Water Control District  prizons Water Control District  prizons Improvement District  prizons Water Control District  prizons Improvement District  prizons				9/30
Arrivation Improvement District  Arrivators Improvement District  Arrivators Improvement District  Arrivators Independent Special District  Arrivators Independent			✓	9/30
ke Padgett Estates Independent Special District  ke Padgett Estates Independent Special District  kewood Ranch Inter-District Authority  st Rabbit Public Improvement District  xahatchee Groves Water Control District  xakka City Fire Control Dis				9/30
ke Padgett Estates Independent Special District kewood Ranch Inter-District Authority  st Rabbit Public Improvement District  xahatchee Groves Water Control District  xakka City Fire Control District  xakka Cit				9/30
kewood Ranch Inter-District Authority  st Rabbit Public Improvement District  xahatchee Groves Water Control District  xakka City Fire Control District  I Mar Water Control District  I Mar Water Control District  I Mar Water Management District  Interee Water Management District  Interee Water Control District (Broward & Palm Beach Counties)  Interee Water Control District  Interee Water Services District  Interee Water Control District  Interee Water Services District  Interee Water Control	✓	<b>V</b>	<b>✓</b>	9/30
st Rabbit Public Improvement District  xahatchee Groves Water Control District  // akka City Fire Control District  // akka City Fire Control District  // all Mar Water Control District  // all Mar Water Control District  // all Mar Water Management District  // anellas Park Water Management District  // anetree Water Control District (Broward & Palm Beach Counties)  // anger Drainage District  // anaissance Improvement District  // an Carlos Park Fire Protection and Rescue Service District  // auth Central Regional Wastewater Treatment and Disposal Board  // auth Indian River Water Control District  // auth Trail Fire Protection & Rescue District  // auth Trail Fire Protection & Rescue District  // auth Trail Fire Protection & Rescue District  // an 'N Lake of Sebring Improvement District  // an 'N Lake of Sebring Improvement District  // an 'N Lake of Sebring Improvement District				9/30
xahatchee Groves Water Control District  / xakka City Fire Control				9/30
Akka City Fire Control District  All Mar Water Control District  All Mar Water Control District  All Mar Water Management District  All Mar Water Control District  All Mar				9/30
Il Mar Water Control District Ilm Beach Soil and Water Conservation District Inellas Park Water Management District Inellas Park Water Management District Inetree Water Control District (Broward & Palm Beach Counties) Inger Drainage District In Carlos Park Fire Protection and Rescue Service District In Carlos Park Fire Protection and Rescue Service District In Carlos Regional Wastewater Treatment and Disposal Board In Carlos Rescue District In Trail Fire Protection & Rescue District In Lucie West Services District In I'N Lake of Sebring Improvement District I I I I I I I I I I I I I I I I I I I			<b>✓</b>	9/30
All Mar Water Control District  All Mar Water Conservation District  All Beach Soil and Water Conservation District  All Beach Soil and Water Conservation District  All Beach Soil and Water Conservation District  All Beach Counties  All Mar Water Control District  All Beach Counties  A				9/30
nellas Park Water Management District  netree Water Control District (Broward & Palm Beach Counties)  anger Drainage District  enaissance Improvement District  an Carlos Park Fire Protection and Rescue Service District  outh Central Regional Wastewater Treatment and Disposal Board  outh Indian River Water Control District  outh Trail Fire Protection & Rescue District  Lucie West Services District  in 'N Lake of Sebring Improvement District			1	9/30
netree Water Control District (Broward & Palm Beach Counties)  Inger Drainage District  In Carlos Park Fire Protection and Rescue Service District  In Carlos Park Fire Protection and Rescue Service District  In Carlos Park Fire Protection and Rescue Service District  In Carlos Park Fire Protection and Rescue Service District  In the Lake of Sebring Improvement District  In 'N Lake of Sebring Improvement District  In 'N Lake of Sebring Improvement District  In 'N Lake of Sebring Improvement District				9/30
netree Water Control District (Broward & Palm Beach Counties)  Inger Drainage District  In Carlos Park Fire Protection and Rescue Service District  In Carlos Park Fire Protection and Rescue Service District  In Carlos Park Fire Protection and Rescue Service District  In Carlos Park Fire Protection and Rescue Service District  In the Central Regional Wastewater Treatment and Disposal Board  In the Protection & Rescue District  In the Central Protection & Rescue District  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Central Regional Wastewater Treatment and Disposal Board  In the Cent			<b>✓</b>	9/30
enaissance Improvement District  In Carlos Park Fire Protection and Rescue Service District  Outh Central Regional Wastewater Treatment and Disposal Board  Outh Indian River Water Control District  Outh Trail Fire Protection & Rescue District  Lucie West Services District  In 'N Lake of Sebring Improvement District			<b>✓</b>	9/30
enaissance Improvement District  In Carlos Park Fire Protection and Rescue Service District  Outh Central Regional Wastewater Treatment and Disposal Board  Outh Indian River Water Control District  Outh Trail Fire Protection & Rescue District  Lucie West Services District  In 'N Lake of Sebring Improvement District			<b>✓</b>	9/30
In Carlos Park Fire Protection and Rescue Service District  Outh Central Regional Wastewater Treatment and Disposal Board  Outh Indian River Water Control District  Outh Trail Fire Protection & Rescue District  Lucie West Services District  In 'N Lake of Sebring Improvement District			<b>✓</b>	9/30
buth Central Regional Wastewater Treatment and Disposal Board  outh Indian River Water Control District  outh Trail Fire Protection & Rescue District  Lucie West Services District  on 'N Lake of Sebring Improvement District			<b>1</b>	9/30
buth Indian River Water Control District  buth Trail Fire Protection & Rescue District  Lucie West Services District  in 'N Lake of Sebring Improvement District		ļ	<b>✓</b>	9/30
Lucie West Services District  In 'N Lake of Sebring Improvement District	✓	<u> </u>	<b>✓</b>	9/30
Lucie West Services District  ✓ In 'N Lake of Sebring Improvement District  ✓			1	9/30
n 'N Lake of Sebring Improvement District			<b>1</b>	9/30
		<b>√</b>		9/30
			<b>1</b>	9/30
velve Oaks Improvement District  ✓		<b>†</b>		9/30
est Lakeland Water Control District				9/30
est Villages Independent District			<b>V</b>	9/30
TOTAL 34	3	3	21	

#### THIS PAGE INTENTIONALLY LEFT BLANK



## Staff Qualifications, Experience & Resumes

#### **QUALITY AND EXPERIENCE OF FIRM'S ASSIGNED AUDITING PERSONNEL**

You will have two partners available and our consultant for any technical assistance. In addition, an audit manager will be available for the engagement and a senior will be assigned to the engagement that will perform the majority of fieldwork. Additional staff are available to assist with the engagement should the need arise.

Name	Years performing government audits	CPE within last 2 years	Professional Memberships
ANTONIO J. GRAU, CPA/CFP/ PFS/ABV (Partner)	Over 30	Government Accounting, Auditing: 63 hours  Accounting, Auditing and Other: 62 hours	AICPA FICPA FGFOA GFOA
ANTONIO S. GRAU, CPA (Concurring Review Consultant)	Over 40	Government Accounting and Auditing: 32 hours  Accounting, Auditing and Other: 62 hours	AICPA FICPA ICPA
RACQUEL MCINTOSH, CPA (Partner)	Over 10	Government Accounting and Auditing hours:61  Accounting, Auditing and Other: 41 hours	AICPA FICPA FGFOA FASD

#### **POSITION DESCRIPTIONS**

#### **Engagement Partner**

The engagement will be performed under the direct supervision of an Engagement Partner. The Engagement Partner will participate extensively during the various stages of the engagement and has direct responsibility for engagement policy, direction, supervision, quality control, security, confidentiality of information of the engagement and communication with client personnel.

The Engagement Partner will also be involved in:

- coordinating all services;
- directing the development of the overall audit approach and plan;
- performing an overriding review of work papers;
- resolving technical accounting and reporting issues;
- reviewing, approving and signing reports, management letters, and other audit engagement products; and,
- ascertaining client satisfaction with all aspects of our engagement, such as services and the personnel assigned.



#### **Concurring Review and Advisory Consultant**

A Concurring Review Consultant will be available as a sounding board to advise in those areas where problems are encountered. He will also perform a second review of all reports to be issued by Grau & Associates.

#### **Audit Manager and Senior**

The assigned personnel will work closely with the partner and the District to ensure that the financial statements and all other reports are prepared in accordance with professional standards and firm policy. Responsibilities will include:

- planning the audit;
- preparing or modifying audit programs, as needed;
- evaluating internal control and assessing risk;
- communicating with the client and the partners the progress of the audit; and
- determining that financial statements and all reports issued by the firm for accuracy, completeness and that they are prepared in accordance with professional standards and firm policy.

#### Information Technology Consultants and Personnel

In addition to the assigned personnel above, Grau and Associates has staff with significant IT auditing experience that will assist in the evaluation and testing of internal controls. Because our staff has both a financial audit and IT background, they are able to communicate effectively all IT related concerns to management. In addition, Grau contracts with an outside group of IT management consultants to assist with matters including, but not limited to; network and database security, internet security and vulnerability testing.

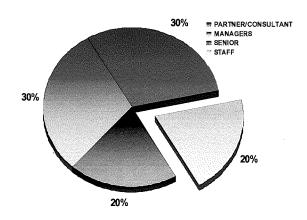
CONTINUITY
OF STAFF AND
AUDIT TEAM

Grau's engagement team's workload is organized in such a way that additional activities brought about by this engagement will not impact our current commitments to our clients. We have sufficient staff capacity to integrate these professional services into our present operations, while continuing to maintain the highest standards of quality and time lines for our clients.

#### **COMPOSITION OF ENGAGEMENT TEAM**

In contrast to the majority of both national and local firms, Grau's proposed engagement team is comprised of an exceptionally large percentage of high-level audit professionals. This gives us the ability to <u>quickly recognize</u> problems and be <u>more efficient</u> as a result of our Team's **DECADES** of governmental auditing experience.

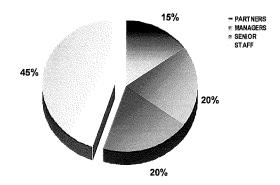
**Grau & Associates** 



80 percent of engagement will be performed by Partners, Management and Senior Staff

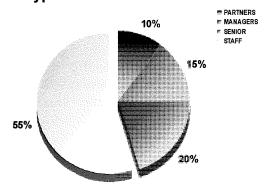
VS.

**Typical Local CPA Firm:** 



Fifty-five percent of engagement is performed by "Management"

**Typical National CPA Firm** 



Forty-five percent of engagement is performed by "Management"

#### Antonio J. Grau, CPA/CFP/PFS/ABV, Partner

e-mail: tgrau@graucpa.com

#### Education

Bachelor of Arts, Business Administration, 1983 University of South Florida; Accredited in Business Valuation by the AICPA, 1998; Personal Financial Specialist, 1997

#### Professional History

CPA, in Florida since February 28, 1985, Certificate No. 15330					
Grau & Associates	Partner	2005-Present			
Grau & Company	Partner	1995-2005			
Grau & Company	Audit Manager	1987-1995			
International Firm	Auditor	1985-1986			

Grau & Company

Staff Accountant

1983-1984

#### **Clients Served** (partial list)

(>300) Various Special Districts

( ccc) various operial biotilists	noy Earge Water Weathern Blother
Brevard Workforce Board	Mae Volen Senior Center, Inc.
Broward Education Foundation	North Lauderdale Academy High School
City of Cooper City	Orlando Housing Authority
City of Lauderdale Lakes	Palm Beach County Workforce Development Board
City of Lauderhill	Peninsula Housing Programs
City of Lauderhill General Pension	School Board of Broward County
City of North Lauderdale	School Board of Miami-Dade County
City of Oakland Park	School Board of Palm Beach County
City of Weston	South Florida Water Management District
Delray Beach Housing Authority	Southwest Florida Workforce Development Board
East Central Regional Wastewater Treatment Facl.	Town of Davie
Florida Community College at Jacksonville	Town of Highland Beach
Florida Department of Management Services	Town of Hypoluxo

Highland County School District

Greater Boca Raton Park & Beach District

Hispanic Human Resource Council

Village of Golf

Village of Wellington

West Palm Beach Housing Authority

Key Largo Water Treatment District

#### **Professional Education** (over the last two years)

Course	<u>Hours</u>
Government Accounting and Auditing	63
Accounting, Auditing and Other	<u>62</u>
Total Hours	<u>125</u>

#### Other Qualifications

As a member of the Government Finance Officers Association Special Review Committee, Mr. Grau participated in the review process for awarding the GFOA Certificate of Achievement in Financial Reporting. Mr. Grau was the review team leader for the Quality Review of the Office of Management Audits of School Board of Miami-Dade County.

#### Professional Associations/Memberships

Florida Government Finance Officers Association American Institute of Certified Public Accountants Government Finance Officers Association Member Florida Institute of Certified Public Accountants City of Boca Raton Financial Advisory Board Member

#### Antonio S. Grau, CPA, Concurring Review Consultant

e-mail: asgrau@graucpa.com

#### Education

Bachelor Degree, Business Administration, 1966, University of Miami, Certificate of Educational Achievement from the AICPA in Governmental and Not-For-Profit Accounting and Auditing, 1994/1995

#### **Professional History**

CPA in Florida since April 29, 1970, Certificate No. 2623

Grau & Company Partner 1977-2004
Public Company Financial Officer 1972-1976
International Firm Auditor 1966-1972

#### Clients Served (partial list)

Mr. Grau was the head of the governmental audit department of Grau & Company, and performs the concurring review and advises on all the governmental audits of the firm.

Atlanta Housing Authority

Hispanic Human Resource Council

Broward County Haveing Authority

Man Valor County Haveing Authority

Broward County Housing Authority

Mae Volen Senior Center, Inc.

City of Dania Beach

Miami Beach Housing Authority

City of Lauderdale Lakes North Lauderdale Academy High School

City of Lauderhill Palm Beach County Workforce Development Board

City of Lauderhill General Pension School Board of Miami-Dade County
City of Miami Springs South Florida Water Management District

City of Oakland Park Town of Hypoluxo

City of Sweetwater Pension Town of Lauderdale-By-The-Sea

Florida Community College at Jacksonville Town of Miami Lakes

Highland County School District

Downtown Development Authority of the City of

Town of Southwest Ranches

Village of Biscayne Park

Miami / Community Development Block Grants West Palm Beach Housing Authority

#### **Professional Education** (over the last two years)

<u>Course</u>	<u>Hours</u>
Government Accounting and Auditing	32
Accounting, Auditing and Other	<u>62</u>
Total Hours	94

#### Other Qualifications

Mr. Grau was the review team leader for the Quality Review of the Office of Management Audits of School Board of Miami-Dade County.

#### Professional Associations/Memberships

Member, American Institute of Certified Public Accountants

Institute of Certified Public Accountants (1996-1997)

Member, Florida Institute of Certified Public Accountants (1991 - 1993)

Past member, State and Local Government Committee, Florida

Past member, Quality Review Acceptance Committee, Florida

Past member of BKR International Committee on Government and Non-Profit Accounting and Auditing

### Racquel C. McIntosh, CPA, Partner

e-mail: rmcintosh@graucpa.com / 561-939-6669

#### **Education**

Master of Accounting, MACC; Florida Atlantic University, December 2004;

Bachelor of Arts - Majors: Accounting and Finance; Florida Atlantic University, May 2003

#### **Professional History**

Grau & Associates	Partner	2014-Present
Grau & Associates	Manager	2009-2014
Grau & Associates	Senior Auditor	2007-2009
Grau & Associates	Staff Auditor	2006-2007
Grau & Company	Staff Auditor	2005-2006

#### **Clients Served** (partial list)

(>300) Various Special Districts Boca Raton Airport Authority Brevard Workforce Development Board Broward Education Foundation Central Broward Water Control District City of Cooper City City of Pompano Beach (Joint Venture) City of West Park City of Weston East Central Reg. Wastewater Treatment Fac. East Naples Fire Control & Rescue District Greater Boca Raton Beach & Park District	Pinetree Water Control District (Broward/Palm Beach) Ranger Drainage District San Carlos Park Fire Protection & Rescue District South Central Reg. Wastewater Treatment & Disposal Bd. South Trail Fire Protection & Rescue Southwest Florida Workforce Development Board Sun N Lake of Sebring Improvement District Town of Highland Beach Town of Hypoluxo Town of Lantana Town of Hillsboro Beach Village of Golf
Key Largo Wastewater Treatment District	Village of Wellington

#### **Professional Education** (over the last two years)

Course	<u>Hours</u>
Government Accounting and Auditing	61
Accounting, Auditing and Other	<u>41</u>
Total Hours	<u>102</u>

#### Professional Associations/ Memberships

American Institute of Certified Public Accountants Florida Institute of Certified Public Accountants FICPA Young CPAs Committee FICPA State & Local Government Committee FICPA Atlantic Chapter Board Member FGFOA Palm Beach Chapter

#### THIS PAGE INTENTIONALLY LEFT BLANK



## References

We have included three references of government engagements that require compliance with laws and regulations, follow fund accounting, and have financing requirements, which we believe are similar to the District.

Dunes Community Development District		
Scope of Work	Financial audit	
Engagement Partner	Antonio J. Grau	
Dates	Annually since 1998	
Client Contact	Darrin Mossing, Finance Director 475 W. Town Place, Suite 114 St. Augustine, Florida 32092 904-940-5850	

Trails Community Development District		
Scope of Work	Financial audit	
Engagement Partner	Antonio J. Grau	
Dates	Annually since 2006	
Client Contact	William Rizzetta, President	
	3434 Colwell Avenue, Suite 200	
	Tampa, Florida 33614	
	813-933-5571	

Journey's End Community Development District		
Scope of Work	Financial audit	
Engagement Partner	Antonio J. Grau	
Dates	Annually since 2004	
Client Contact	Todd Wodraska, Vice President 2501 A Burns Road Palm Beach Gardens, Florida 33410 561-630-4922	



# **Cost of Services**

Our proposed all-inclusive fee for the financial audit for the fiscal year ended September 30, 2016 is \$3,000.

In addition, we propose the following all-inclusive fees for four (4) additional annual renewals as follows:

Year Ended September 30,	Fee
2017	\$3,100
2018	\$3,200
2019	\$3,300
2020	\$3,400

The above fees are based on the assumption that the District maintains its current level of operations. Should conditions change or Bonds are issued the fees would be adjusted accordingly upon approval from all parties concerned.



# **Supplemental Information**

# **Specific Audit Approach**

## SCOPE / WORK PRODUCTS / RESULTS

#### **Grau's Understanding of Work Product / Scope of Services:**

We recognize the District is an important entity and we are confident our firm is eminently qualified to meet the challenges of this engagement and deliver quality audit services. You would be a valued client of our firm and we pledge to commit all firm resources to provide the level and quality of services (as described below) which not only meet the requirements set forth in the RFP but will exceed those expectations. Grau & Associates fully understands the scope of professional services and work products requested. Our audit will follow the Auditing Standards of the AICPA, Generally Accepted Government Auditing Standards, issued by the Comptroller General of the United States, and the Rules of the Auditor General of the State of Florida and any other applicable Federal, State of Local regulations. We will deliver our reports in accordance with your requirements.

#### Proposed segmentation of the engagement

Our approach to the audit engagement is a risk-based approach which integrates the best of traditional auditing techniques and a total systems concept to enable the team to conduct a more efficient and effective audit. The audit will be conducted in three phases, which are as follows:

#### Phase I - Preliminary Planning

A thorough understanding of your organization, service objectives and operating environment is essential for the development of an audit plan and for an efficient, cost-effective audit. During this phase, we will meet with appropriate personnel to obtain and document our understanding of your operations and service objectives and, at the same time, give you the opportunity to express your expectations with respect to the services that we will provide. Our work effort will be coordinated so that there will be minimal disruption to your staff.

#### During this phase we will perform the following activities:

- Review the regulatory, statutory and compliance requirements. This will include a review of applicable federal and state statutes, resolutions, bond documents, contracts, and other agreements.
- · Read minutes of meetings.
- Review major sources of information such as budgets, organization charts, procedures, manuals, financial systems, and management information systems.
- Obtain an understanding of fraud detection and prevention systems.
- Obtain and document an understanding of internal control. Consider the methods that are used to process accounting information which influence the design of the internal control. This understanding includes knowledge about the design of relevant policies, procedures, and records, and whether they have been placed in operation.
- Assess risk and determine what controls we are to rely upon and what tests we are going to perform. Perform test of controls.
- Develop audit programs to incorporate the consideration of financial statement assertions, specific audit objectives, and appropriate audit procedures to achieve the specified objectives.
- Discuss and resolve any accounting, auditing and reporting matters which have been identified.

#### **Phase II - Execution of Audit Plan**

The audit team will complete a major portion of transaction testing and audit requirements during this phase. The procedures performed during this period will enable us to identify any matter that may impact the completion of our work or require the attention of management. Tasks to be performed in Phase II include, but are not limited to the following:

- Apply analytical procedures to further assist in the determination of the nature, timing, and extent of auditing procedures used to obtain evidential matter for specific account balances or classes of transactions.
- Perform tests of account balances and transactions through sampling, vouching, confirmation and other analytical procedures.
- Perform tests of compliance.

#### Phase III - Completion and Delivery

In this phase of the audit, we will complete the tasks related to year-end balances and financial reporting. All reports will be reviewed with management before issuance, and the partners will be available to meet and discuss our report and address any questions. Tasks to be performed in Phase III include, but are not limited to the following:

- Perform final analytical procedures.
- Review information and make inquiries for subsequent events.
- Meeting with Management to discuss preparation of draft financial statements and any potential findings or recommendations.

You should expect more from your accounting firm than a signature in your annual financial report. Our concept of truly responsive professional service emphasizes taking an active interest in the issues of concern to our clients and serving as an effective resource in dealing with those issues. In following this approach, we not only audit financial information with hindsight but also consider the foresight you apply in managing operations.

Application of this approach in developing our management letter is particularly important given the increasing financial pressures and public scrutiny facing today's public officials. We will prepare the management letter at the completion of our final procedures.

In preparing this management letter, we will initially review any draft comments or recommendations with management. In addition, we will take necessary steps to ensure that matters are communicated to those charged with governance.

In addition to communicating any recommendations, we will also communicate the following, if any:

- Significant audit adjustments;
- Significant deficiencies or material weaknesses:
- Disagreements with management; and,
- Difficulties encountered in performing the audit.

Our findings will contain a statement of condition describing the situation and the area that needs strengthening, what should be corrected and why. Our suggestions will withstand the basic tests of corrective action:

- The recommendation must be cost effective;
- The recommendations are to be the simplest to effectuate in order to correct a problem;
- The recommendation must go to the heart of the problem and not just correct symptomatic matter; and
- The corrective action must take into account why the deficiency occurred.

To assure full agreement with facts and circumstances, we will fully discuss each item with Management prior to the final exit conference. This policy means there will be no "surprises" in the management letter and fosters a professional, cooperative atmosphere.

#### **Communications**

We emphasize a continuous, year-round dialogue between the District and our management team. We typically begin our audit process with an entrance conference before the onsite fieldwork begins. We regularly communicate through personal telephone calls and electronic mail throughout the audit and on a regular basis. Our clients have the ability to transmit information to us on our secure client portal with the ability to assign different staff with separate log on and viewing capability. This further facilitates efficiency as all assigned users receive electronic mail notification as soon as new information has been posted into the portal. We strive to continue to keep an open line of communication through the fieldwork and ending with an exit conference.

## **Additional Services**

#### **CONSULTING / MANAGEMENT ADVISORY SERVICES**

Grau & Associates also provide a broad range of other management consulting services. Our expertise has been consistently utilized by Governmental and Non-Profit entities throughout Florida. Examples of engagements performed are as follows:

- · Accounting systems
- Development of budgets
- Organizational structures
- · Financing alternatives
- IT Auditing

- Fixed asset records
- Cost reimbursement
- Indirect cost allocation
- Grant administration and compliance

#### **ARBITRAGE**

The federal government has imposed complex rules to restrict the use of tax-exempt financing. Their principal purpose is to eliminate any significant arbitrage incentives in a tax-exempt issue. We have determined the applicability of these requirements and performed the rebate calculations for more than 150 bond issues, including both fixed and variable rate bonds. Please find a partial list of clients served on the following pages.

# GRAU HAS PROVIDED ARBITRAGE SERVICES FOR GOVERMENTAL CLIENTS INCLUDING:

- Aberdeen Community Development District
- Amelia Walk Community Development District
- Arlington Ridge Community Development District
- Bartram Park Community Development District
- Bartram Springs Community Development District
- Bayside Improvement District
- Baywinds Community Development District
- Beacon Lakes Community Development District
- Beacon Tradeport Community Development District
- Bobcat Trail Community Development District
- Boynton Village Community Development District
- Brandy Creek Community Development District
- Briger Community Development District
- Brighton Lakes Community Development District
- Brooks of Bonita Springs Community Development District
- Candler Hills East Community Development District
- Capital Region Community Development District
- Cedar Pointe Community Development District
- Championsgate Community Development District
- Chevel West Community Development District
- City Place Community Development District
- Coconut Cay Community Development District
- Colonial Country Club Community Development District
- Cory Lakes Community Development District
- Country Greens Community Development District
- Creekside Community Development District
- Double Branch Community Development District
- Dunes Community Development District
- Durbin Crossing Community Development District
- East Bonita Beach Road Plantation Comm. Development District
- East Homestead Community Development District
- East Park Community Development District
- Enclave at Black Point Marina Community Development District
- Falcon Trace Community Development District
- Fiddler's Creek Community Development District I
- Fiddler's Creek Community Development District II
- Fleming Island Plantation Comm. Dev. District
- Grand Haven Community Development District
- Griffin Lakes Community Development District
- Habitat Community Development District
- Hamal Community Development District
- Hammocks Community Development District
- Harbour Lakes Estates Comm. Development District
- Harmony Community Development District
- Heritage Bay Community Development District

- Heritage Palms Community Development District
- Heritage Pines Community Development District
- Heritage Springs Community Development District
- Huntington Community Development District
- Indigo East Community Development District
- Islands of Doral III Community Development District
- Julington Creek Plantation Comm. Dev. District
- Laguna Lakes Community Development District
- Lake Ashton Community Development District
- Lake Ashton II Community Development District
- Lake Powell Residential Golf Community Dev. District
- Lakes By The Bay South Community Dev. District
- Lakewood Ranch 1 Community Development District
- Landmark at Doral Community Development District
- Jurlington Creek Plantation Community Dev. District
- Lakewood Ranch 2 Community Development District
- Lakewood Ranch 3 Community Development District
- Lakewood Ranch 4 Community Development District
- Lakewood Ranch 5 Community Development District
- Lakewood Ranch 6 Community Development District
- Legacy Springs Improvement District No. 1
- Live Oak Community Development District
- Main Street Community Development District
- Marshall Creek Community Development District
- Meadow Pointe II Community Development District
- Mediterra North Community Development District
- Mediterra South Community Development District
- Mediterranea Community Development District
- Midtown Miami Community Development District
- Moody River Community Development District
- Monterra Community Development District
- Narcossee Community Development District
- North Springs Improvement District
- Oakstead Community Development District
- Old Palm Community Development District
- Orchid Grove Community Development District
- OTC Community Development District
- Overoaks Community Development District
- Palm Glades Community Development District
- Parklands Lee Community Development District
- Parklands West Community Development District
- Parkway Center Community Development District
- Pine Air Lakes Community Development DistrictPine Island Community Development District
- Pine Ridge Plantation Community Development District

#### ARBITRAGE SERVICES (Continued)

- Portofino Cove Community Development District
- Portofino Isles Community Development District
- Portofino Landings Community Development District
- Portofino Shores Community Development District
- Portofino Vista Community Development District
- Reunion East Community Development District
- Reunion West Community Development District
- Ridgewood Trails Community Development District
- River Place on the St. Lucie Community Dev. District
- Rolling Hills Community Development District
- Sampson Creek Community Development District
- South Dade Venture Community Development District
- South Village Community Development District
- Spicewood Community Development District
- Split Pine Community Development District
- Stonegate Community Development District
- Stoneybrook Community Development District
- Stoneybrook West Community Development District
- The Crossings at Fleming Island Comm. Dev. District
- The crossings at Floring Island commit bev. blot
- Tison's Landing Community Development District
- Treeline Preserve Community Development District
- Turnbull Creek Community Development District

- Tuscany Reserve Community Development District
- University Place Community Development District
- Urban Orlando Community Development District
- Vasari Community Development District
- Verandah East Community Development District
- Verandah West Community Development District
- Verano Center Community Development District
- Villa Portofino East Community Development District
- Villa Vizcaya Community Development District
- Villages of Westport Comm. Development District
- Villasol Community Development District
- Vista Lakes Community Development District
- Vizcaya Community Development District
- Vizcaya in Kendall Community Development District
- Walnut Creek Community Development District
- Waterchase Community Development District
- Waterford Estates Community Development District
- Waterstone Community Development District
- Wentworth Estates Community Development District
- Westchester Community Development District #1
- Woodlands Community Development District
- Wynnfield Lakes Community Development District

# Grau provides value and services <u>above</u> and <u>beyond</u> the traditional auditor's "product"

We look forward to providing Green Corridor P.A,C.E. District with our resources and experience to accomplish not only those minimum requirements set forth in your Request for Proposal, but to exceed those expectations!

For even more information on Grau & Associates please visit us on www.graucpa.com.

•		
		į

# PROPOSAL TO PROVIDE AUDITING SERVICES TO THE

# GREEN CORRIDOR P.A.C.E. DISTRICT

#### FOR THE FISCAL YEARS ENDING

# SEPTEMBER 30, 2016 WITH AN OPTION FOR FOUR ADDITIONAL ANNUAL RENEWALS

**REQUEST FOR PROPOSAL - AUDIT SERVICES** 

September 22, 2016

Submitted by:



934 NORTH MAGNOLIA AVENUE SUITE 100 ORLANDO, FLORIDA 32803 (407) 615-8215

CONTACT: ELDEN McDIRMIT, C.P.A.

emcdirmit@mcdirmitdavis.com www.mcdirmitdavis.com

# PROPOSAL FOR AUDIT SERVICES TO GREEN CORRIDOR P.A.C.E DISTRICT

## **TABLE OF CONTENTS**

	<u>Page</u>
Letter of Interest	1-2
1. Company Background	3-7
2. Experience	8-11
3. References	12-14
4. Service Approach	15-17
5. Cost Proposal	18

LETTER OF INTEREST

September 22, 2016

Patti Powers, Treasurer Green Corridor P.A.C.E District 5385 N. Nob Hill Road Sunrise, Florida 33351

Thank you for the opportunity to submit our qualifications and experience to serve as independent auditors of the *Green Corridor P.A.C.E District*. The accompanying proposal will provide you detailed information regarding the scope of services to be provided, as well as a profile of the firm, the individuals who will serve you, our qualifications and experience, and representative clients, including specific references.

It is our understanding that we will provide the following services:

- 1. Financial audit as defined in Sec. 11.45(l)(b), Florida Statutes, of the basic financial statements of the *Green Corridor P.A.C.E District* for the fiscal years ending September 30, 2016 with the option for four annual renewals. We will commit to maintain staff required to conclude the audits within the time constraints indicated in the RFP.
- 2. The audit will be performed in accordance with generally accepted auditing standards, *Governmental Auditing Standards*, Section 218.39, Florida Statutes, and the Rules of the Auditor General of the State of Florida.
- 3. The audit for fiscal year ending September 30, 2016 will be completed no later than May 31, 2017.

We believe we are the best-qualified firm to perform the engagement for the following reasons:

- We presently audit fifty three Community Development Districts, fourteen municipalities and one water authority and have an excellent working knowledge of generally accepted accounting principles related to governmental entities. We assist in the preparation of the CAFR for most of these governmental entities.
- We have assisted nine municipalities in receiving the GFOA "Certificate of Achievement for Excellence in Financial Reporting". Most of these municipalities have been receiving the "Certificate of Achievement" for between ten and twenty years. Elden McDirmit is active as a national review team member of the GFOA's "Certificate of Achievement for Excellence in Financial Reporting" program. As a review team member, Mr. McDirmit reviews and evaluates financial reports submitted by cities and counties to determine whether the financial reports meet the stringent requirements to receive the GFOA'S prestigious award. Participating as a review team member, Mr. McDirmit has demonstrated his expertise in governmental accounting and auditing.

MCDIRMIT DAVIS & COMPANY, LLC

- We have strong information technology ability and will input the District's general ledger balances into our ProSystem fx Engagement software and perform a virtually "paperless" audit. The District's CAFR is linked to the general ledger; therefore, the likelihood of errors on the financial statements is reduced.
- We have recent and continuous experience, and have devoted a great deal of our continuing education to the governmental auditing and accounting field. Our firm meets the independence and education requirements of the *Government Auditing Standards* issued by the Comptroller General of the United States. Our firm is independent of the *Green Corridor P.A.C.E District* as defined by *Government Auditing Standards*.
- We believe in continuing client contact throughout the year, not just during the audit. We encourage on-going client contact by <u>not</u> charging any fee for phone calls.
- We are members of the American and Florida Institutes of Certified Public Accountants and an Associate member of the Governmental Finance Officers Association. Our firm is active in governmental organizations throughout Central Florida and serves on governmental committees of the Florida Institute of CPA's.
- We are a local firm with personnel committed to quality and professional performance, accustomed to providing a high level of client satisfaction. We believe that our firm is part of a team effort to assist the District in developing the best financial reporting possible.
- We have a history of continuity of personnel assigned to the engagement. Our single office firm and low personnel turnover assures uninterrupted services from our partners and staff. We have a staff of 26 people and 10 of those are governmental audit staff.
- We certify that we do not discriminate on the basis of race, color, sex, religion, disability, national origin, ancestry, sexual orientation, familial status, age, or any other protected characteristic as established in the Equal Employment Opportunity law.

Because of our unique qualifications and a philosophy based on complete dedication to client service, we feel confident that we can provide you with responsiveness and a range of experience that will best serve your needs.

Mr. Elden G. McDirmit, partner is authorized to represent the firm and may be contacted at 934 North Magnolia Avenue, Suite 100, Orlando, Florida 32803, or phone (407) 615-8215.

We would consider it a privilege to serve as the independent auditors for the *Green Corridor P.A.C.E District*.

Sincerely,

McDIRMIT DAVIS & COMPANY, LLC

Eden C. MaDS

Elden McDirmit, C.P.A.

COMPANY BACKGROUND

#### Company Background

#### **Description and History of Audit Firm**

McDirmit Davis & Company, LLC was incorporated in the State of Florida in August 1984 and serves Central Florida from its centrally located office in Orlando, Florida. The partners have over 150 years of combined experience in public accounting, and our firm has grown to be ranked as one of the top 10 accounting firms in Central Florida by the Orlando Business Journal.

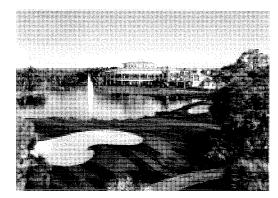
Our firm now consists of the following staff:

Partners	4
Managers	3
Seniors/Supervisors	4
Staff Accountants/Paraprofessionals	12
Support Staff	2
Information Systems	
Technology Staff	_1
	<u> 26</u>

The total number of governmental audit staff is ten (10). We are members of the American and Florida Institutes of Certified Public Accountants and an associate member of the Governmental Finance Officers Association. We are also a member of the Governmental Audit Quality Center.

Our firm has a wide range of clients providing both goods and services in the Central Florida area. Our practice encompasses auditing, accounting, management advisory and tax services. A list of all governmental clients audited by us for the fiscal years 2008-2014 is as follows:

- **Fifty three Community Development Districts**
- Sun'n Lake of Sebring Improvement District
- City of Winter Springs, Florida \*
- City of Ocoee, Florida \*
- City of Longwood, Florida \*
- City of Lake Mary, Florida\*
- City of Belle Isle, Florida \*
- City of Mascotte, Florida
- City of Tavares, Florida \*
- Town of Windermere, Florida
- City of Clermont, Florida \*
- City of Maitland, Florida \*
- City of Oviedo, Florida\*
- City of Inverness, Florida\*
- City of Orange City, Florida\*



- These entities are presently clients of McDirmit Davis & Company, LLC
- These entities participate in the Certificate of Achievement for Excellence in Financial Reporting program.



#### **Engagement Team**

The following supervisory people will work on the audit:

- Elden McDirmit, C.P.A., engagement partner
- Kelly Leary, C.P.A., review partner
- Tammy Campbell, C.P.A., director of audit services
- Gina Kleindorfer, IT specialist



All of the above people have considerable experience on governmental audit engagements. Resumes detailing their experience follow on pages 8 through 11. All supervisory personnel assigned to the audit, except the IT Professional, are Certified Public Accountants. The engagement partner and audit director will be assigned to audit on a full-time basis.

The professional staff of our firm has been conducting governmental audits in the Central Florida area for the past thirty years. We are experienced auditors in a variety of industries and offer experience in auditing federal grants under the Single Audit Act and performing compliance audits of state grants. Our policy is to assign staff accountants to the same audit each year, but rotate the areas they work on. We will notify the District prior to assigning new staff to the audit.

#### License to Practice in Florida

Our Firm and all key professional staff are properly licensed to practice in the state of Florida. In addition, our Firm and all assigned key personnel are in good standing with the Florida Board of Accountancy. We can provide a copy of actual License, if requested.

#### **Governmental Audit Quality Center**

McDirmit Davis & Company, LLC is a member of the AICPA's Governmental Audit Quality Center which is dedicated to establishing the highest standards of audit quality in the governmental accounting and audit sector.

#### External Quality Control Review

Our Firm understands the importance of developing a formal quality control program, and therefore have been a member of the Private Companies Practice Section of the American Institute of Certified Public Accountants **since 1985**. Member firms are required to adhere to quality control standards established by the AICPA Quality Control Standards Committee and to submit to peer reviews of the firm's accounting and audit practice. Peer reviews are intensive reviews of a firm's quality control system by an independent CPA firm. Our firm has had seven peer reviews performed by the American Institute of Certified Public Accountants. Each peer review has included a review of a local governmental entity. We received a "pass" opinion on each review, which represents the best opinion that a firm can receive.



#### External Quality Control Review - Continued

On our most recent peer review performed in 2014, we received a peer review rating of "pass", which is the highest rating that a firm can receive under the revised peer review standards. We have <u>never</u> been subject to any litigation or disciplinary actions by a client, the State or any professional organization for substandard field work. A copy of our firm's most recent peer review report follows this page. These peer reviews included a review of at least two governmental engagements, and it should be noted that there were no findings as a result of this review. We have never withdrawn from an engagement prior to the agreed expiration date.

#### Federal or State Reviews

Any Federal or State desk review has resulted in no findings and we have never undergone a Federal or State field audit.

#### Other Services Provided

Our experience in governmental auditing has led to the development of efficient procedures that provide various client benefits. Our services provide our clients with a wide range of knowledge, confidence, and helpful management advice. Below is a listing of the type of other services that we have provided to governmental clients.

- 1. Assistance in preparation of Comprehensive Annual Financial Reports for recognition by the Government Finance Officers Certificate of Achievement Program.
- 2. Internal audit services.
- 3. Issuance of Comfort Letters and Consent Letters in conjunction with the issuance of tax-exempt bonds.
- 4. Assistance on early implementation of new GASB Statements.
- 5. Assisting in compiling historical financial data for first-time submissions for GFOA Certificate of Achievement for Excellence in Financial Reporting.
- 6. Detailed internal control studies and evaluations of accounting systems.

PEER REVIEW LETTER



# Gregory, Sharer & Stuart, P.A.

Certified Public Accountants and Business Consultants

#### System Review Report

To the Owners of McDirmit Davis & Company, LLC And the Peer Review Committee of the Florida Institute of CPAs

Ans & Stept, P.A.

We have reviewed the system of quality control for the accounting and auditing practice of McDirmit Davis & Company, LLC (the firm) in effect for the year ended June 30, 2014. Our peer review was conducted in accordance with the Standards for Performing and Reporting on Peer Reviews established by the Peer Review Board of the American Institute of Certified Public Accountants. As a part of our peer review, we considered reviews by regulatory entities, if applicable, in determining the nature and extent of our procedures. The firm is responsible for designing a system of quality control and complying with it to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Our responsibility is to express an opinion on the design of the system of quality control and the firm's compliance therewith based on our review. The nature, objectives, scope, limitations of, and the procedures performed in a System Review are described in the standards at <a href="https://www.aicpa.org/prsummary">www.aicpa.org/prsummary</a>.

As required by the standards, engagements selected for review included engagements performed under the Government Auditing Standards and audits of employee benefit plans.

In our opinion, the system of quality control for the accounting and auditing practice of McDirmit Davis & Company, LLC in effect for the year ended June 30, 2014, has been suitably designed and complied with to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Firms can receive a rating of pass, pass with deficiency (ies) or fail. McDirmit Davis & Company, LLC has received a peer review rating of pass.

Gregory, Sharer & Stuart, P.A.

October 16, 2014



#### **Continuing Education**

McDirmit Davis & Company, LLC is committed to the personal and professional growth of its staff. Our firm requires an annual minimum of 40 hours of continuing professional education for

each staff member.

Our governmental audit staff complies with the continuing education requirements of the State of Florida, the Governmental Accountability Office (GAO), and *Governmental Auditing Standards* (Yellow Book). Therefore at least 24 hours during a 2 year period must be in subjects directly related to the government environment and to governmental auditing. Our governmental audit staff always exceed this requirement since they attend each year the Florida Governmental Financial Officer's Association Annual Conference which provides 22 hours of training in governmental accounting and auditing.



As a result of our governmental experience, our staff has taught classes or lectured on various topics. We offer "in-house" education courses for our staff, which at times, our clients have attended. In addition, we would be happy to teach seminars for the benefit of the District's accounting staff.

#### Information Technology

Our firm has one dedicated Information Technology specialist who has several years' experience in setting up and administering computer systems and networks of all sizes. In addition, all ten governmental audit personnel are experienced with various governmental software programs. We utilize automated, paperless auditing software which stores all trial balances and audit workpapers electronically. We also use IDEA Data Analysis Software, which enables us to obtain 100% of selected data and **test** "through your computer system."

One of the services we provide our clients is CLIENT PORTAL. This is a convenient online storage space in which files can be effortlessly uploaded, downloaded, stored and shared in a safe and secure environment. We understand that every business has different requirements when it comes to IT systems. To help you find the best IT system to suit your needs, our IT Specialist will evaluate your network and provide a comprehensive solution.

#### **Records Retention**

Our firm maintains records in accordance with local, state, and Federal Public Records Retention Requirements.

EXPERIENCE



# Resume - Elden G. McDirmit, CPA

#### **Engagement Partner**

#### Education, Certifications, and Licenses

- B.S. Degree in Accounting, University of Central Florida
- CPA, Certified Public Accountant Florida, 1978
- CEA, Certified of Education Achievement from AICPA in Governmental accounting and auditing

#### **Affiliations and Community Involvement**

- American Institute of Certified Public Accountants (AICPA)
- Florida Institute of Certified Public Accountants (FICPA)
- Florida Government Finance Officers Association (FGFOA)
- FICPA Peer Review Committee
- Reviewer for GFOA's "Certificate of Achievement for Excellence in Financial Reporting" program
- Past Chairman of the Orange County Housing Finance Authority, which has authority to issue revenue bonds to address the needs of Orange, Seminole, Lake and Osceola Counties.

#### **Continuing Professional Education**

Elden has completed over 80 hours of Continuing Professional Education (CPE) in the area of governmental accounting and auditing within the past two years and meets the requirements of *Governmental Auditing Standards*.

#### Experience

- Elden started the firm McDirmit Davis & Company in 1984 and began the audit of the City of Ocoee in 1985 and City of Tavares in 1988. The firm still performs audits of both these cities.
- He has assisted municipalities with the issuance of comfort letter and consent letters in conjunction with the issuance of tax-exempt bonds.

#### Governmental Audit Experience (Past 5 years)

- Sun'n Lake of Sebring Improvement District
- Over 53 Community Development Districts
- City of Umatilla
- City of Ocoee
- City of Longwood
- City of Maitland
- City of Winter Springs
- City of Oviedo
- City of Lake Mary

- City of Belle Isle
- City of Clermont
- City of Mascotte
- Town of Windermere
- Homosassa Water District
- City of Tavares



## Resume - Kelly D. Leary, CPA

#### **Review Partner**

#### **Education, Certifications, and Licenses**

- B.S. Degree in Accounting, University of Hawaii
- CPA, Certified Public Accountant Florida, 1983
- CPA, Certified Public Accountant California, 1980

#### **Affiliations and Community Involvement**

- American Institute of Certified Public Accountants (AICPA)
- Florida Institute of Certified Public Accountants (FICPA)
- Florida Government Finance Officers Association (FGFOA)
- FICPA State and Local Government Committee
- Board of Directors of Fairwinds Credit Union

#### **Continuing Professional Education**

Kelly has completed over 80 hours of Continuing Professional Education (CPE) in the area of governmental accounting and auditing within the past two years and meets the requirements of *Governmental Auditing Standards*.

#### Experience

- Kelly has 28 years of governmental accounting and auditing experience and has been with McDirmit Davis and Company since 1991. She has significant experience in the audits of governmental and not-for-profit entities, including those subject to Federal and Florida Single Audit requirements.
- She has written articles for the magazine <u>Florida CPA Today</u> relating to governmental pension plans and single audits.
- For many years she has been on a subcommittee that has revised <u>Compliance Auditing in Florida</u>, an FICPA Practice Aid.
- She has assisted municipalities with the issuance of comfort letter and consent letters in conjunction with the issuance of tax-exempt bonds.

#### **Governmental Audit Experience (Past 5 years)**

- City of Winter Springs
- City of Oviedo
- City of Umatilla
- City of Ocoee
- City of Longwood
- City of Maitland
- Sanford Airport Authority

- City of Lake Mary
- City of Tavares
- · City of Belle Isle
- City of Clermont
- City of Mascotte
- Town of Windermere
- Homosassa Water District
- Various Community Development Districts

## Resume - Tammy Campbell, CPA

#### **Director of Audit Services**

#### **Education, Certifications, and Licenses**

- B.S. Degree in Accounting, University of Central Florida
- Masters in Taxation, University of Central Florida
- CPA, Certified Public Accountant Florida, 2007

#### **Affiliations and Community Involvement**

- American Institute of Certified Public Accountants (AICPA)
- Florida Institute of Certified Public Accountants (FICPA)
- Florida Government Finance Officers Association (FGFOA)

#### **Continuing Professional Education**

Tammy has completed over 80 hours of Continuing Professional Education (CPE) in the area of governmental accounting and auditing within the past two years and meets the requirements of *Governmental Auditing Standards (the "Yellow Book")*. CPE included classes on Single Audits, the *Yellow Book*, and changes in governmental accounting principles, such as GASBS 67 and 68 on pension plans.

#### **Experience**

- Tammy has over ten (10) years of governmental accounting and auditing experience, including municipalities and airport authorities.
- Her experience has included planning, fieldwork, and preparation of comprehensive annual financial reports for several governmental audit engagements.
- Tammy has worked with all 14 municipalities in the CAFR preparation process, including assisting most cities with obtaining the GFOA Certificate of Achievement.

#### **Governmental Audit Experience (Past 5 years)**

- Over 50 Community Development Districts
- City of Umatilla
- City of Clermont
- City of Oviedo
- City of Lake Mary
- City of Ocoee
- City of Tavares
- Sanford Airport Authority
- City of Orange City

- Town of Windermere
- City of Longwood
- City of Belle Isle
- City of Winter Springs
- City of Maitland
- City of Mascotte
- Homosassa Water District
- City of Inverness

### Resume - Gina Kleindorfer Information Technology Specialist

#### **Education, Certifications, and Licenses**

Associates Degree, Indiana University

#### **Experience**

Gina is an IT Professional with over 25 years' experience, directing a broad range of corporate IT security initiatives while participating in planning, analyzing, and implementing solutions in support of business objectives. She has provided comprehensive secure network design, system analysis and full lifecycle project management. Gina has hands-on experience leading all stages of system development, including design, architecture, testing and support. Her outstanding project and program leadership allows her to be able to coordinate and direct all phases of projects.

#### **Key Skills**

- Network & System Security
- Risk Management
- Authentication & Access Control
- Solutions Design/Delivery
- Project Management
- Implementation Planning
- End-user Training
- Staff Leadership/Mentoring
- System Administration
- Application Management
- User Requirements Analysis
- Help Design/Technical Support

#### **Technology Summary**

<u>Security Technologies:</u> Anti-Virus Tools; Disaster Recovery, Network

Administration; PCI security standards

Systems: Windows (all)

Networking: LANs, WANs, VPNs, Routers, Firewalls, TCP/IP

# References of Governmental Accounting Experience:

Principal Client Contact	Scope of Work	Engagement <u>Stockholder</u>	Total <u>Hours</u>	<u>Years</u>
Ms. Tanya Cannady Sun'n Lake of Sebring Improvement District 5306 Sun'n Lake Blvd. Sebring, FL 33872 tcannady@snldistrict.org	Annual Financial &     Compliance Audit and     preparation of Financials	Elden McDirmit	210	2011 to Present
Mr. Joe Kennedy Rizzetta & Company 3434 Colwell Ave. Suite 200 Tampa, Florida 33614 (813) 933-5571	Annual Financial &     Compliance Audit of twenty six (26) CDD's	Elden McDirmit	780	2008 to Present
Mr. James Ward JPWard and Associates, LLC 2041 NE 6 <sup>th</sup> Terrace Wilton Manors, Florida 33305 ward9490@comcast.net	Annual Financial &     Compliance Audit of three (4)     CDD's	Elden McDirmit	120	2010 to Present
Mr. Jim Gleason, City Mgr. City of Mascotte 100 East Myers Blvd. Mascotte, FL 34753 (352) 429-3341 jim.gleason@cityofmascotte.com	Annual Financial &     Compliance Audit and     preparation of Financials	Elden McDirmit	150	2000 to Present
Mr. Darrin Mossing GMS dmossing@gmstnn.com	<ul> <li>Annual Financial &amp; Compliance Audit of eleven (11) CDD's</li> </ul>	Elden McDirmit	350	2010 to Present

# References of Governmental Accounting Experience - Continued:

Principal Client Contact Mr. John Williams, City Administrator City of Longwood, Florida 175 W. Warren Avenue Longwood, FL 32750 jwilliams@longwoodfl.org	Scope ofWork_  • Annual Financial & Compliance Audit (Single Audit) and preparation of CAFR  • Received GFOA's "Certificate of Achievement"	Engagement Stockholder Kelly Leary	Total <u>Hours</u> 250	Years 1991 to 1993 and 1997 to Present
Mr. Robert Smith, Town Mgr. Town of Windermere 614 Main Street Windermere, FL 34786 (407) 876-2563 rsmith@town.windermere.fl.us	<ul> <li>Annual Financial &amp; Compliance Audit and preparations of Financials</li> </ul>	Kelly Leary	150	2000 to Present
Ms. Lori Houghton, Fin. Dir. City of Tavares, Florida P.O. Box 1068 Tavares, FL 32778-1068 (352) 742-6212 Ihoughton@tavares.org	<ul> <li>Annual Financial &amp;         Compliance Audit (Single         Audit)</li> <li>Received GFOA's "Certificate         of Achievement"</li> <li>Utility and Franchise Tax         Audits</li> </ul>	Kelly Leary	250	1988 to Present
Ms. Wanda Horton, Fin. Dir. City of Ocoee, Florida 150 Lakeshore Drive Ocoee, FL 34761 (407) 905-3100 wandah@ci.ocoee.fl.us	<ul> <li>Annual Financial &amp;         Compliance Audit (Single         Audit) and preparation of         CAFR</li> <li>Received GFOA's "Certificate         of Achievement"</li> </ul>	Elden McDirmit	350	1985 to Present
Ms. Dianne Holloway, Fin. Dir. City of Lake Mary, Florida 100 N. Country Club Road Lake Mary, FL 32749 (407) 585-1409 dholloway@lakemaryfl.com	<ul> <li>Annual Financial &amp; Compliance Audit</li> <li>Received GFOA's "Certificate of Achievement"</li> </ul>	Kelly Leary	200	1997 to Present



# References of Governmental Accounting Experience - Continued:

Principal Client Contact	Scope ofWork	Engagement <u>Stockholder</u>	Total <u>Hours</u>	<u>Years</u>
Mr. Shawn Boyle, Fin. Dir. City of Winter Springs, Florida 1126 E. State Road 434 Winter Springs, FL 32708	<ul> <li>Annual Financial &amp; Compliance Audit and preparation of CAFR</li> </ul>	Kelly Leary	400	2000 to Present
(407) 971-5544 sboyle@winterspringsfl.org	<ul> <li>Received GFOA's "Certificate of Achievement"</li> </ul>			

SERVICE APPROACH



#### Service Approach

Our audit will be segmented as follows:

Phase 1: Audit Planning

Phase 2: Evaluation and Testing of Internal Controls

Phase 3: Substantive Testing

Phase 4: Reporting

#### Phase 1: Audit Planning

Preliminary planning includes deciding on an overall strategy for the audit, obtaining an understanding of the entity and its environment, including its internal control, making an initial assessment of audit risk and materiality, and deciding on the overall timing of the engagement. We will also begin to assemble our "permanent file," which consists of copies of organizational charts, District manuals, documents, and financial and other management systems.

We will meet with staff of the District to obtain an understanding of the flow of transactions through your accounting system. This includes understanding your computer environment in order to comply with the requirements of SAS 94 *The Effect of Information Technology on the Auditor's Consideration of Internal Control in a Financial Statement Audit.* We will also gather information to identify fraud risks as required by SAS 99 *Consideration of Fraud in a Financial Statement Audit.* 

We will also perform preliminary analytical procedures and compare trends for the current and at least the two previous years for unusual fluctuations. This will include review of both budget and actual amounts.

During this planning phase, we will ask management and staff at the District to identify areas of higher risk as well as other areas that they want us to focus on during our audit. We will also provide the District with a list of all schedules to be prepared by the District.

#### Phase 2: Evaluation and Testing of Internal Controls and Compliance

During Phase 2, we will evaluate your control policies and procedures to determine if they are functioning properly in significant transaction classes. To gain an understanding of the procedures in place, and current internal control structure, we typically conduct interviews with staff and management involved in the specific transaction class to be tested. We then perform tests of these controls to determine with reasonable assurance that control procedures are functioning as planned and whether further testing will

be needed. As part of our tests of controls, we will include tests of compliance with applicable ordinances, and state and federal laws and regulations. In order to determine which ordinances, laws and regulations to test for compliance, we start by reviewing the FICPA Practice Aid Compliance Auditing in Florida. We then evaluate which ordinances, laws and regulations have a direct and material effect on the determination of financial statement amounts. Sample sizes are determined based upon our assessment of control risk and may be judgmental, random, or stratified, depending on the attributes of the population being tested. We will select samples from the significant transaction classes and trace from original documents through the computer system to the general ledger through the use of IDEA Data Analysis Software.





#### Service Approach - Continued

#### Phase 2: Evaluation and Testing of Internal Controls and Compliance - Continued

Our control testing includes obtaining an understanding of the computer software used by the District, and tracing sample selections through the system to determine the desired outcomes are being achieved. Our testing of Information Technology includes inquiries of appropriate personnel regarding data backups and access to District files.

After controls have been documented, evaluated and tested, we will finalize the District's audit plan. Audit programs will be tailored to fit the specifics of the District's accounting systems.

#### **Phase 3: Substantive Testing**

Prior to starting year-end substantive testing, we will have a pre-audit meeting with the District Manager. We plan to use an audit director for the audit. The partner or director will always be in the field to supervise the work.

Our year-end fieldwork will focus on verifying balances in accounts. For example, we will confirm cash balances, as well as debt balances with financial institutions. In addition to obtaining audit confirmations, representation letters and attorney letters, we will perform tests on account balances using analytical procedures, recalculation and verification. Our firm uses ProSystem fx Engagement electronic audit software which may allow us to interface with your accounting system and reduce the time required to transfer your accounting data to a separate software package. We believe it is important to use analytical review procedures in this substantive phase of the audit. We compare analytical results to our expectation of what the results should be in order to determine if additional audit procedures are required. Typical analytical procedures include expense variances with previous years and budget amounts, revenue variances with previous years and budgeted amounts.

We will keep the District's management up to date on the progress of the audit and will discuss preliminary findings and potential problems or opportunities as we encounter them. Our approach to resolving problems encountered is to discuss with the District Manager to make sure our understanding is correct. Our process to produce a meaningful "management letter" is to review results of testing of internal controls, as well as year-end field work and draft recommendations for improvements to be discussed with management.



#### Service Approach - Continued

#### Phase 4: Reporting

The audit work is reviewed by the engagement partner throughout the engagement. Once the engagement partner review is complete, a second review of the financial statements is performed by the review partner. This second review is required as part of McDirmit Davis and Company's internal system of quality control and ensures the District receives the best service possible.

We will prepare a draft of the financial statements and then issue the following:

- Auditor's report on financial statements
- Report on internal control over financial reporting and on compliance and other matters based on an audit of financial statements performed in accordance with "Government Auditing Standards"
- Management Letter

We will provide technical assistance to the District to meet changes in required disclosures. Once reports have been reviewed by management and approved in final form, we will issue final reports and supply in electronic format.

COST PROPOSAL



#### **Cost Proposal**

We understand the requested services include audits of the District's financial statements for the term of five years, beginning with the year ended September 30, 2016. The audits will be made in accordance with generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

McDirmit Davis & Company, LLC is duly licensed under Chapter 473, Florida Statutes and is qualified to conduct audits in the State of Florida and audits in accordance with *Government Auditing Standards*.

Fees include all services, including but not limited to out-of-pocket expenses, meals and lodging, transportation, printing and binding, telephone, fax and copies. Invoices will be submitted as work progresses on each phase of the audit.

Audit fees (All-Inclusive)	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Total audit fee	\$4,000	\$4,100	\$4,200	\$4,300	\$4,400
Fee (per quarter) for quarterly reports	\$500	\$500	\$510	\$510	\$510
Total annual fees including 4 quarterly reports	\$6,000	\$6,100	\$6,240	\$6,340	\$6,440



#### Governmental Management Services - South Florida, LLC

Serving Florida's New Communities

September 30, 2015

Green Corridor District Board:

The District Management agreement when approved anticipated significant growth and work load for execution of the Financial Agreements. Beginning in March of 2016 the contract execution role has grown from an average of 100 contracts a week to over 500 contracts per week.

The processing impact at this rate generates a little more than 4 staff members (one executive and three notaries) one hour per 100 contracts to process. To absorb this our blended staff costs are \$50 an hour. This translates to \$2.00 per contract.

I propose, as a scalable solution, that GMS be authorized to invoice \$1.50 per executed contract (discounted) to cover the growth and steady state that is anticipated in the next two years and retroactively to March 2016. With our annual fee of \$12,000 based on administration and financial services we propose no change to current contractual conditions.

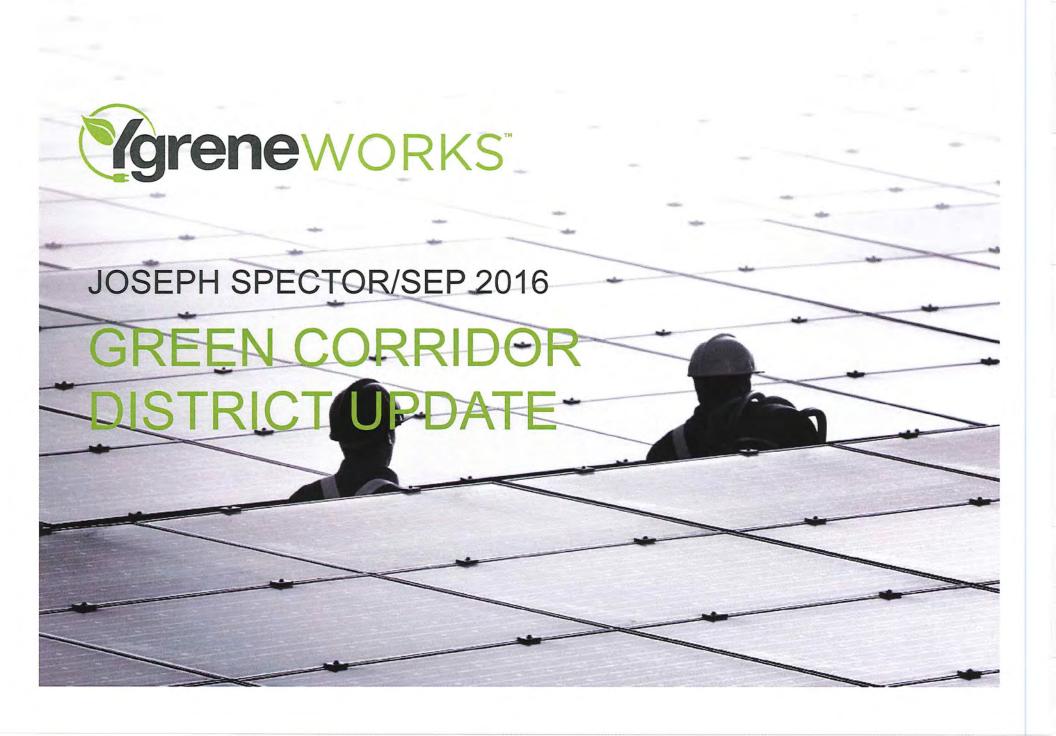
Contracts and fee generation proposal:

Month	Contracts	Fees
March	764	1,146.00
April	932	1,398.00
May	1,184	1,776.00
June	1,284	1,926.00
July	1,686	2,529.00
August	2,155	3,232.50
Total		\$ 12,007.50

Sincerely,

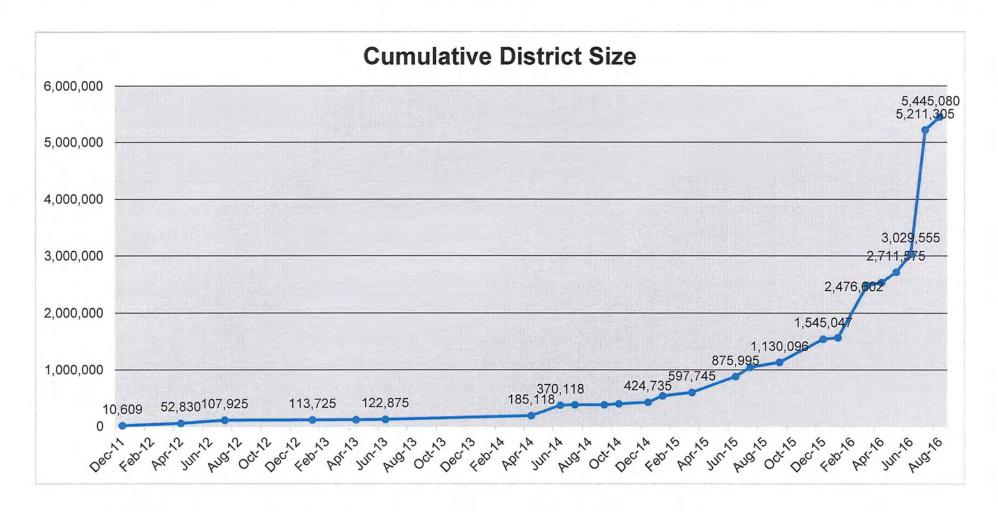
Paul Winkeljohn

Green Corridor, Executive Director



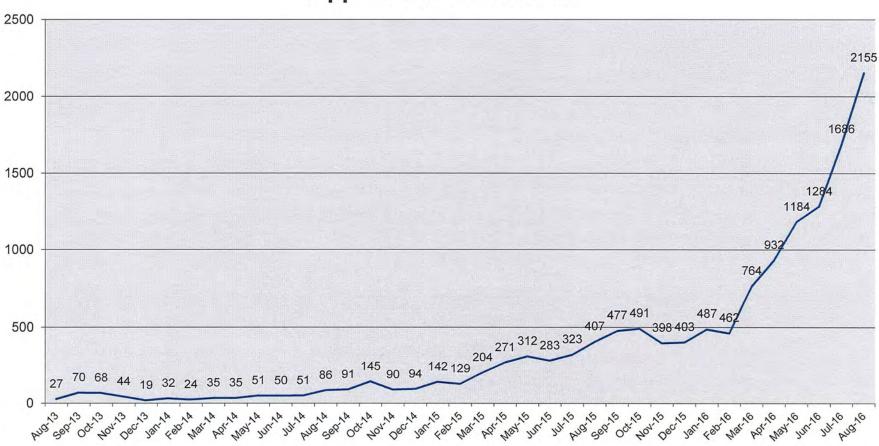
#### DISTRICT POPULATION SIZE GROWTH







### Applications 2013-2016



Applications to date: 13,806

## APPLICATIONS BY COUNTY 2016



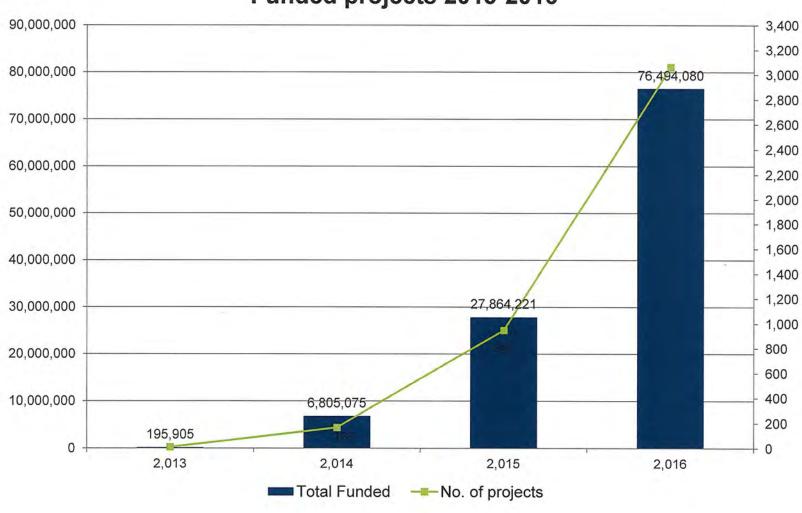
County	January	February	March	April	May	June	July	August	Total
ALACHUA				18	14	31	15	20	98
BROWARD	154	144	326	443	533	670	751	857	3878
MIAMI-DADE	333	318	438	471	636	562	880	1225	4863
ORANGE					1	21	23	17	62
PASCO			1				17	36	53
Total	487	462	764	932	1184	1284	1686	2155	8954

City	January	February	March	April	May	June	July	August	Total
CORAL GABLES	14	11	22	14	28	31	21	22	163
CUTLER BAY	39	37	45	49	47	40	42	45	344
MIAMI	48	38	77	108	126	88	82	83	650
MIAMI SHORES	10	9	18	9	22	16	9	8	101
PALMETTO BAY	19	19	25	30	21	22	31	24	191
PINECREST	9	3	10	7	11	13	10	9	72
SOUTH MIAMI	3	5	7	5	5	5	6	7	43
Total	142	122	204	222	260	215	201	198	1564

## **FUNDED PROJECTS BY YEAR**



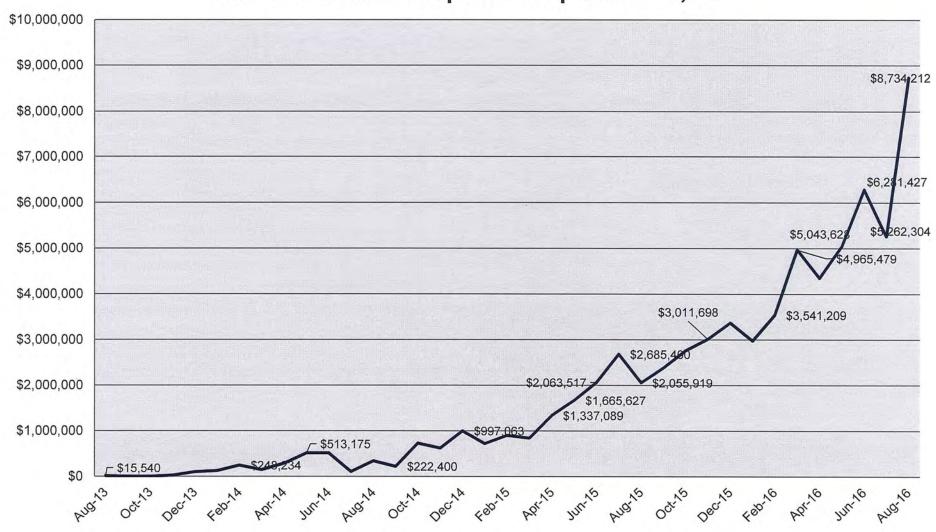
## Funded projects 2013-2016



## RESIDENTIAL PROJECTS FUNDED BY MONTH



### **Total Residential Properties Improved = 3,032**



# PROJECTS FUNDED AND IN PROGRESS BY COUNTY

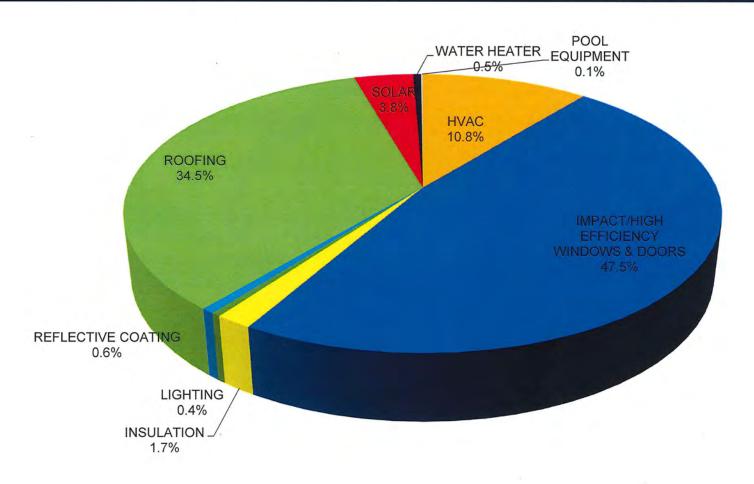


County	No. of Projects Funded	\$ Value	%	No. of Projects in Progress	\$ Value	Total Projects	Total Value
Alachua	14	156,126	0.2%	13	164,322	27	320,448
Broward	871	16,685,293	21.8%	712	13,092,380	1,583	29,777,674
Miami-Dade	2,171	59,604,487	77.9%	669	14,258,053	2,840	73,862,540
Orange	4	48,174	0.1%	9	122,597	13	170,771
Pasco	0	0	0.0%	7	160,657	7	160,657
Total	3,060	76,494,080	100.0%	1,403	27,637,353	4,463	104,131,433

City	No. of Projects Funded	\$ Value	No. of Projects in Progress	\$ Value	Total Projects	Total Value
Coral Gables	136	4,362,747	34	1,172,918	170	5,535,665
Cutler Bay	401	8,369,616	42	812,992	443	9,182,607
Miami	304	8,290,683	85	1,875,015	389	10,165,698
Miami Shores	115	3,372,743	10	185,175	125	3,557,918
Palmetto Bay	257	10,379,979	33	983,112	290	11,363,091
Pinecrest	85	3,931,232	11	432,633	96	4,363,866
South Miami	38	947,310	3	77,186	41	1,024,496

## BREAKDOWN BY TYPE OF IMPROVEMENT





Total Upgrades-to-Date: 3,385

#### STATISTICS



- 98.8% of volume is residential
- 9% of dollar value is commercial
- Average residential project size is \$23,029
- Average residential property value of participants is \$401,172
- Average LTV Ratio of participants is 50.3%
- Estimated \$260 million in local economic stimulus (multiplier effect)\*
- Estimated 1,560 jobs created
- Estimated \$1,562,050 revenue generated for local building departments
- Estimated \$1,040,000 revenue generated by tax collector over next 20 years
- Estimated savings of \$9.5M in insurance claims by providing hurricane protection retrofits to over 2,700 properties
- Estimated average savings of \$1,000 in insurance premiums for the over 2,700 property owners who have made hurricane protection improvements
- 1 Based on independent study done by ECONorthwest for PACENow
- 2 Based on an average permit fee of \$350 per project
- 3 Based on estimated 1% fees for all projects
- 4 Insurance claims saving estimate is based on a Ygrene proprietary model sourced with data from the FLOIR' 2014 Hurricane Summary Report and FLOIR's 2008 Florida Residential Wind Loss Mitigation Study Report
- 5 Annual insurance premium savings per property is calculated by comparing current FL insurance costs for a property located in Miami-Dade county with and without protection upgrades and a replacement cost of \$190,000. Actual savings may vary

# Green Corridor P.A.C.E. District

#### **Summary of Invoices**

October 7, 2016

Fund	Date	Check No.s	Amount	
General	7/19/16	1017-1018	\$ 22,132.08	
	8/3/16	1019-1020	\$ 78,200.00	
	9/27/16	1021-1025	\$ 7,500.98	
Total Invoices for	r Approval		\$ 107,833.06	

AP300R *** CHECK DATES	06/07/2016 - 09/30/2016 *** GI	ACCOUNTS PAYABLE PREPAID/COMPUTER REEN CORRIDOR - GENERAL FUND ANK B GENERAL FUND	R CHECK REGISTER	RUN 9/30/16	PAGE 1
CHECK VEND# DATE	INVOICEEXPENSED TO DATE INVOICE YRMO DPT ACCT# 8	VENDOR NAME SUB SUBCLASS	STATUS	TAUOMA	CHECK AMOUNT #
7/29/16 00001	7/01/16 7 201607 310-51300-: JUL 16 - MGMT FEES	34000	*	1,000.00	
	7/01/16 7 201607 310-51300-4	19500	*	41.67	
	JUL 16 - WEBSITE ADMIN 7/01/16 7 201607 310-51300-		*	25.00	
	JUL 16 - SUPPLIES 7/01/16 7 201607 310-51300-4	12500	*	306.50	
	JUL 16 - COPIES 7/01/16 7 201607 310-51300-	41000	*	.40	
	JUL 16 - TELEPHONE	GOVERNMENTAL MANAGEMENT SERVICE	ES -		1,373.57 001017
7/29/16 00009	5/16/16 179117 201604 310-51300-3		*	9,120.66	
	APR 16 - GENERAL COUNSEL 6/13/16 179881 201605 310-51300-	31500	*	6,250.00	
	MAY 16 - GENERAL COUNSEL 7/19/16 181212 201606 310-51300-	31500	*	5,387.85	
	JUN 16 - GENERAL COUNSEL	WEISS SEROTA HELFMAN COLE & BIF	ERMAN		20,758.51 001018
8/03/16 00012	7/08/16 070816 201607 310-51300-: JUN/JUL 16 - GEN COUNSEL		*	3,075.00	
	8/02/16 080216 201607 310-51300-	31500	*	125.00	
	7/8-7/12 - GEN COUNSEL	GARY M. HELD, P.A.			3,200.00 001019
8/03/16 00011	8/03/16 TRANS BA 201608 300-10100-1		*	75,000.00	
	TRANSFER TO WELLS FARGO	GREEN CORRIDOR P.A.C.E. DISTRIC	CT		75,000.00 001020
9/27/16 00002	8/24/16 145632 201608 310-51300-	48000	*	78.30	
	RFF AUDII SERVICES	ALM MEDIA, LLC			78.30 001021
9/27/16 00013	9/25/16 OZLQ4NZ 201608 310-51300-	49000	*	47.30	
	COURTER	DROPOFF, INC.			47.30 001022
9/27/16 00007	8/10/16 4562 201608 300-15500-1	10000	*	5,100.00	
	2017 INSURANCE	EGIS INSURANCE ADVISORS LLC			5,100.00 001023
9/27/16 00014	8/16/16 55153976 201608 310-51300-	42000	*	50.83	
	DELIVERIES THRU 8/16	FEDEX			50.83 001024

GRNC GREEN CORRIDOR PPOWERS

AP300R *** CHECK DATES	06/07/2016 - 09/3	30/2016 *** GREEN	UNTS PAYABLE PREPAID/COMPUTER CORRIDOR - GENERAL FUND 3 GENERAL FUND	R CHECK REGISTER	RUN 9/30/16	PAGE 2
CHECK VEND# DATE		EXPENSED TO YRMO DPT ACCT# SUB	SUBCLASS VENDOR NAME	STATUS	AMOUNT	CHECK AMOUNT #
9/27/16 00001		201608 310-51300-34000	0	*	1,000.00	
	8/01/16 8	- MGMT FEES 201608 310-51300-49500 - WEBSITE ADMIN	0	*	41.67	
	8/01/16 8	201608 310-51300-51000	0	*	25.00	
	8/01/16 8	- SUPPLIES 201608 310-51300-42500 - COPIES	0	*	112.10	
	8/01/16 8	201608 310-51300-41000	0	*	1.98	
	9/01/16 9	- TELEPHONE 201609 310-51300-34000 - MGMT FEES	0	*	1,000.00	
	9/01/16 9	201609 310-51300-49500	0	*	41.67	
	9/01/16 9	- WEBSITE ADMIN 201609 310-51300-42000 - POSTAGE	0	*	.93	
	9/01/16 9	201609 310-51300-42500 - COPIES	0	*	1.20	
	5EF 16		vernmental management servici	ES -		2,224.55 001025
			TOTAL FOR BA	ANK B	107,833.06	
			TOTAL FOR RI	EGISTER	107,833.06	

GRNC GREEN CORRIDOR PPOWERS

#### **GREEN CORRIDOR**

#### P.A.C.E DISTRICT

#### BALANCE SHEET August 31, 2016

		General Fund				
ASSETS:						
CASH - SunState Bank CASH - Wells Fargo Prepaid Expenses		\$11,172 \$74,854 \$5,100				
	TOTAL ASSETS	\$91,127				
LIABILITIES:						
ACCOUNTS PAYABLE		\$6,457				
FUND EQUITY AND OTHER CREDITS:						
RETAINED EARNINGS UNRESERVED	3	\$84,669				
TOTAL LIABILITI	ES & FUND EQUITY	404.407				
	& OTHER CREDITS	\$91,127				

#### **GREEN CORRIDOR**

#### P.A.C.E DISTRICT

#### **General Fund**

Statement of Revenues & Expenditures For The Period Ending August 31, 2016

Description	ADOPTED BUDGET	PRORATED BUDGET THRU 8/31/16	ACTUAL THRU 8/31/16	VARIANCE
Income				
District Recovery Fees	\$68,600	\$62,883	\$88,875	\$25,992
Interest Income	\$0	\$0	\$39	\$39
Total Income	\$68,600	\$62,883	\$88,914	\$26,031
Expenditures				
<u>Administrative</u>				
Attorney	\$5,000	\$4,583	\$23,959	(\$19,375)
Annual Audit	\$4,000	\$3,667	\$0	\$3,667
Management Fees	\$12,000	\$11,000	\$7,500	\$3,500
Telephone	\$50	\$46	\$53	(\$7)
Postage	\$125	\$115	\$2	\$113
Insurance	\$5,500	\$5,042	\$2,507	\$2,535
Printing & Binding	\$750	\$688	\$502	\$185
Legal Advertising	\$3,500	\$3,208	\$3,761	(\$553)
Website Compliance	\$500	\$458	\$333	\$125
Other Current Charges	\$500	\$500	\$193	\$307
Office Supplies	\$100	\$92	\$75	\$17
Dues, Licenses & Subscriptions	\$175	\$175	\$175	\$0
Total Expenses	\$32,200	\$21,323	\$39,061	\$6,221
Excess Revenues/Expenses	\$36,400		\$49,853	
Retain Earnings - Beginning			\$34,816	
Retain Earnings - Ending			\$84,669	